

Insurance Industry Employment Trends: 1990-2014

Insurance Information Institute January 2015

Robert P. Hartwig, Ph.D., CPCU, President & Economist Insurance Information Institute ◆ 110 William Street ◆ New York, NY 10038

Tel: 212.346.5520 ♦ Cell: 917.453.1885 ♦ bobh@iii.org ♦ www.iii.org

Overview of Insurance Sector Employment Changes*



Insurance Subsector	October 2014 Employment	November 2014 Employment	Change
CARRIERS			
P-C Direct	535,100	536,300	+1,200
Life Direct	343,600	344,400	+800
Health/Medical Direct	501,500	505,300	+3,800
Title & Other Direct	73,000	73,500	+500
Reinsurers	27,400	27,500	+100
OTHERS			
Agents/Brokers	694,000	694,500	+500
3rd-Party Administration	166,800	167,700	+900
Claims Adjusters	49,100	49,600	+500

^{*}Data are through November 2014 and are preliminary (i.e., subject to later revision); seasonally adjusted.

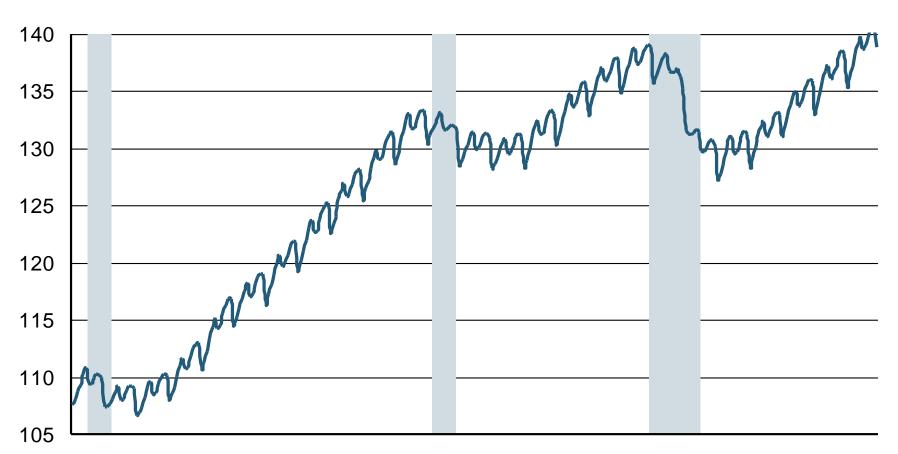


Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2014*



Millions



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

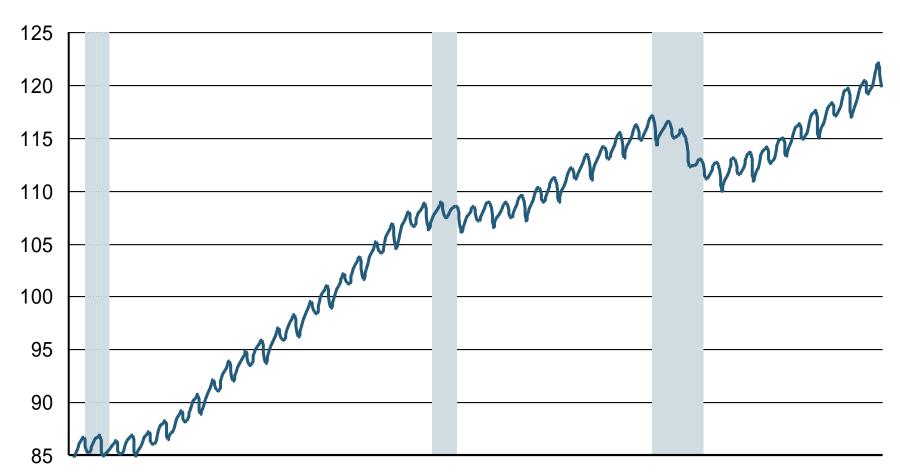
Note: Recessions indicated by gray shaded columns.

^{*}As of December 2014; not seasonally adjusted.

U.S. Employment in Service Industries, Monthly, 1990–2014*



Millions



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of December 2014; not seasonally adjusted.

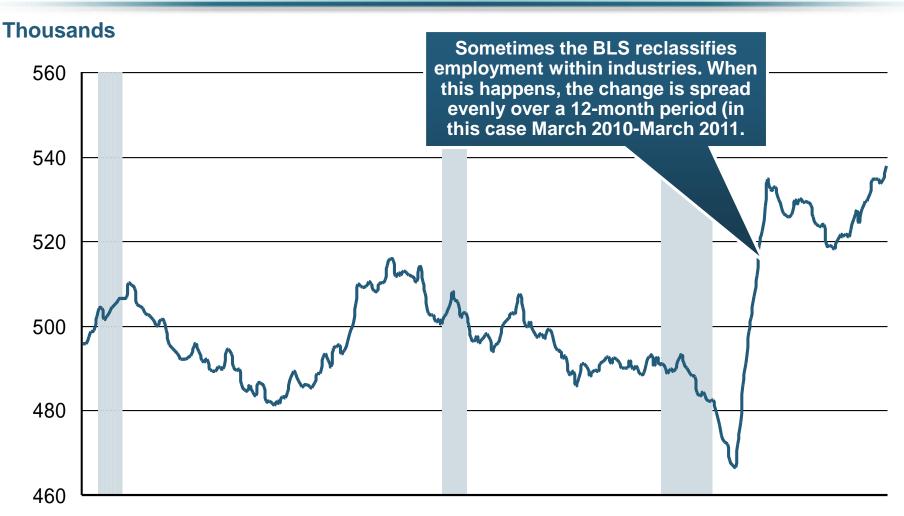


Insurance Industry Employment Trends

From 1998 through 2013, total industry employment has stayed in a narrow band of 2.3-2.4 million; in 2014 it rose above that band

U.S. Employment in the Direct P/C Insurance Industry: 1990–2014*





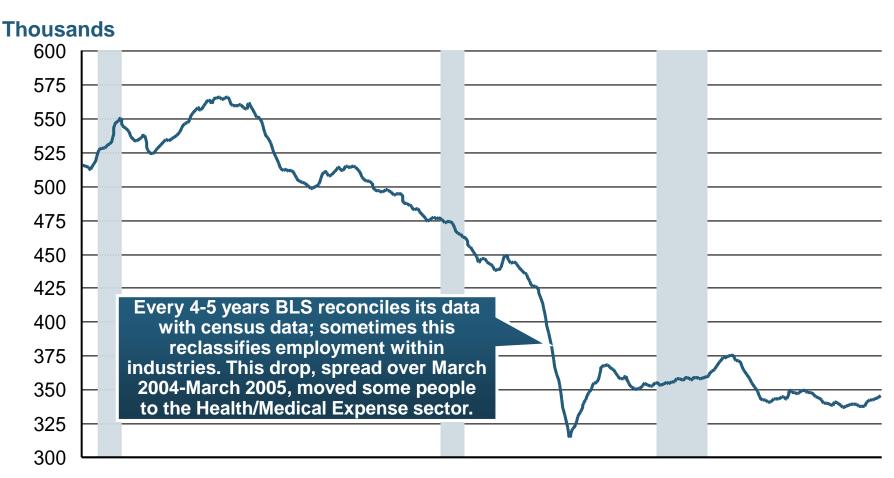
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Direct Life Insurance Industry: 1990–2014*





'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

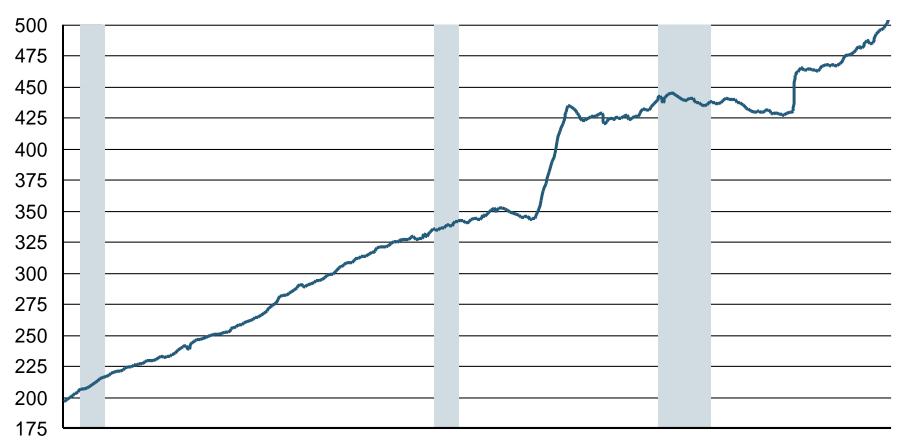
Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Reinsurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

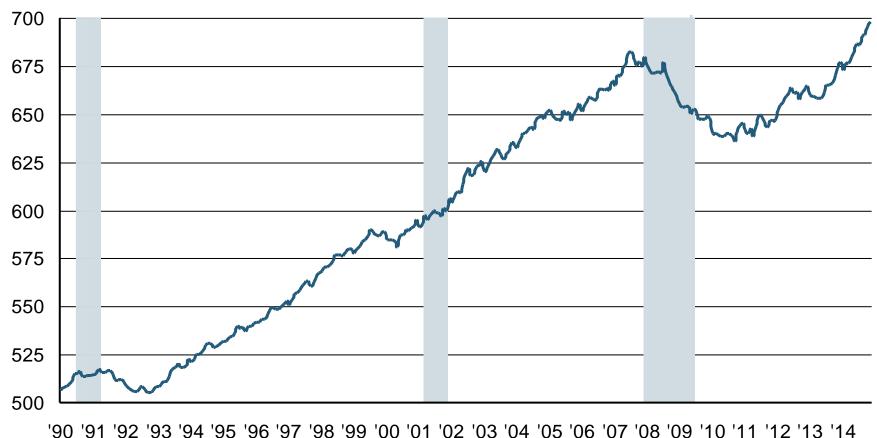
Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in Insurance Agencies & Brokerages: 1990-2014*



Thousands



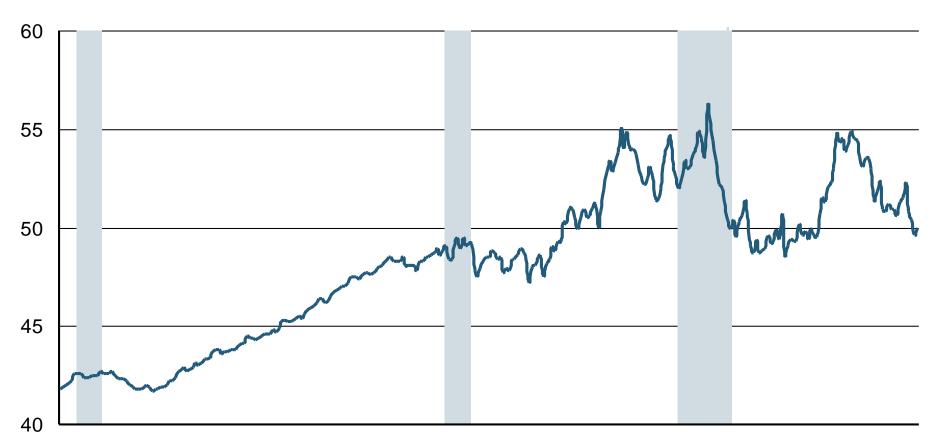
Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted. Includes all types of insurance.

U.S. Employment in Insurance Claims Adjusting: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

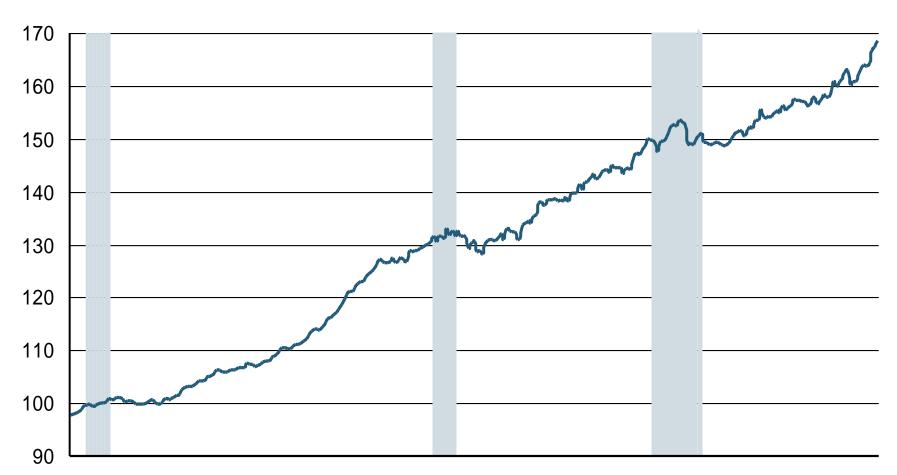
Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted.

U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted. Includes all types of insurance.



Insurance Information Institute Online:

www.iii.org

Twitter: twitter.com/bob_hartwig

Download at: www.iii.org/insurancetopics/features/presentations