

Insurance Industry Employment Trends: 1990-2015

Insurance Information Institute February 2015

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Overview of Insurance Sector Employment Changes*



Insurance Subsector	November 2014 Employment	December 2014 Employment	Change
CARRIERS			
P-C Direct	523,500	523,700	+200
Life Direct	350,600	350,500	-100
Health/Medical Direct	504,000	505,100	+1,100
Title & Other Direct	75,700	76,400	+700
Reinsurers	25,100	25,000	-100
OTHERS			
Agents/Brokers	722,500	725,800	+3,300
3rd-Party Administration	175,200	175,900	+700
Claims Adjusters	52,200	51,700	-500

^{*}Data are through December 2014 and are preliminary (i.e., subject to later revision); seasonally adjusted.

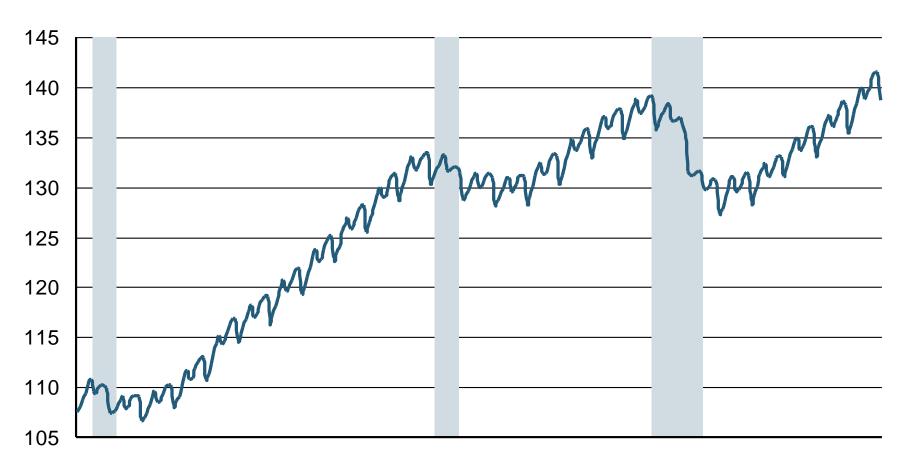


Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2015*



Millions



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

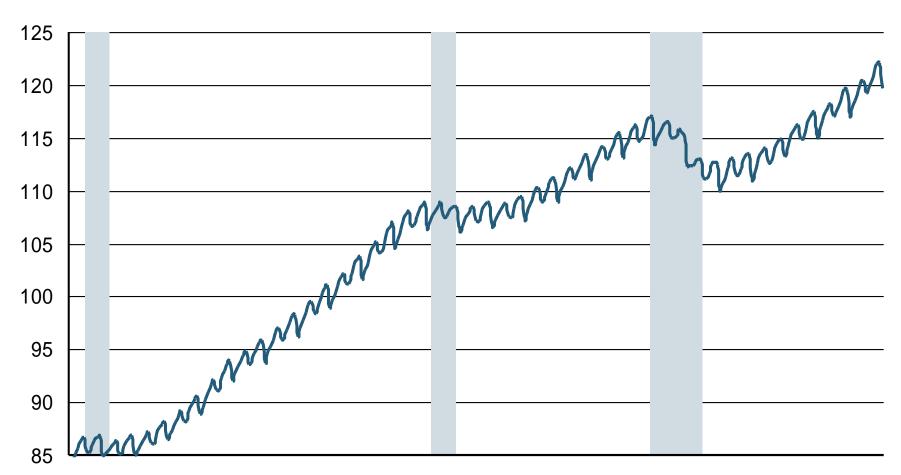
Note: Recessions indicated by gray shaded columns.

^{*}As of January 2015; not seasonally adjusted.

U.S. Employment in Service Industries, Monthly, 1990–2015*







'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

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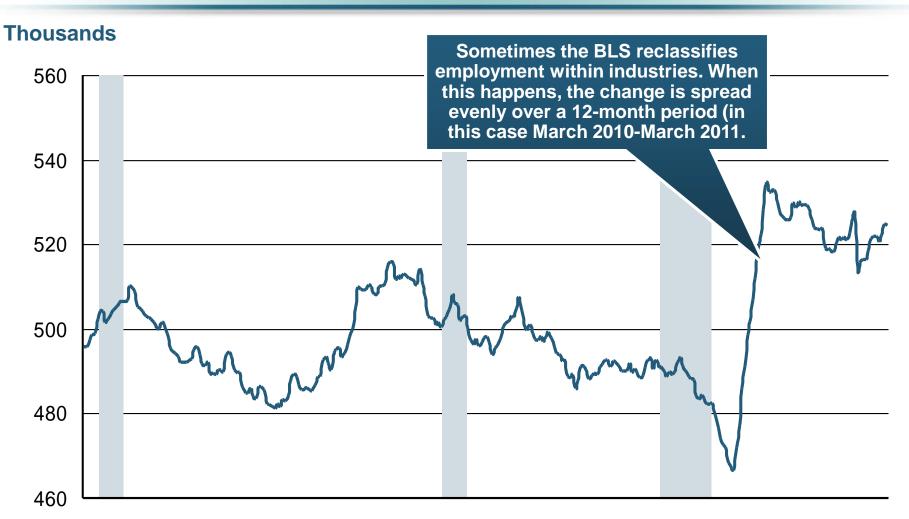


Insurance Industry Employment Trends

From 1998 through 2013, total industry employment has stayed in a narrow band of 2.3-2.4 million; in 2014 it rose above that band

U.S. Employment in the Direct P/C Insurance Industry: 1990–2014*





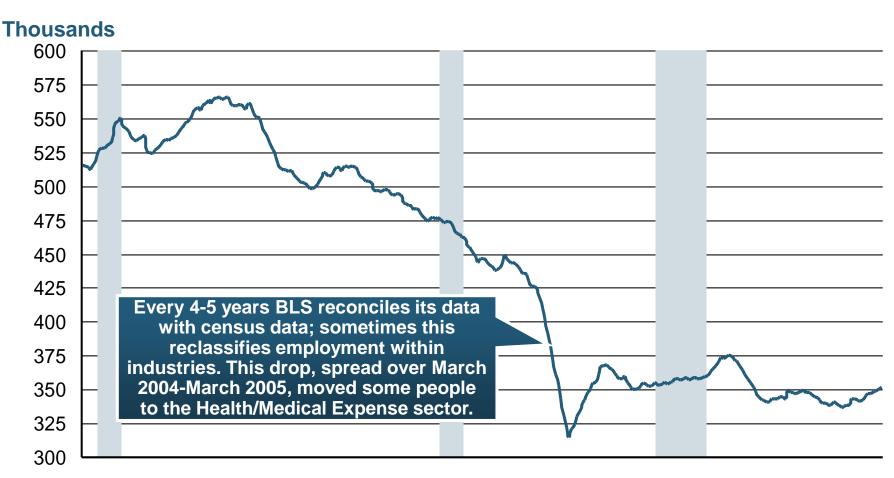
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of December 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Direct Life Insurance Industry: 1990–2014*





'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

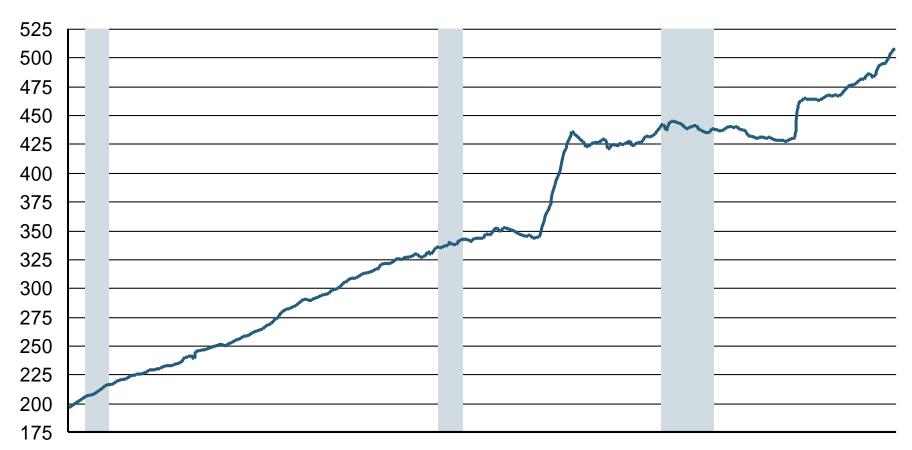
Note: Recessions indicated by gray shaded columns.

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U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

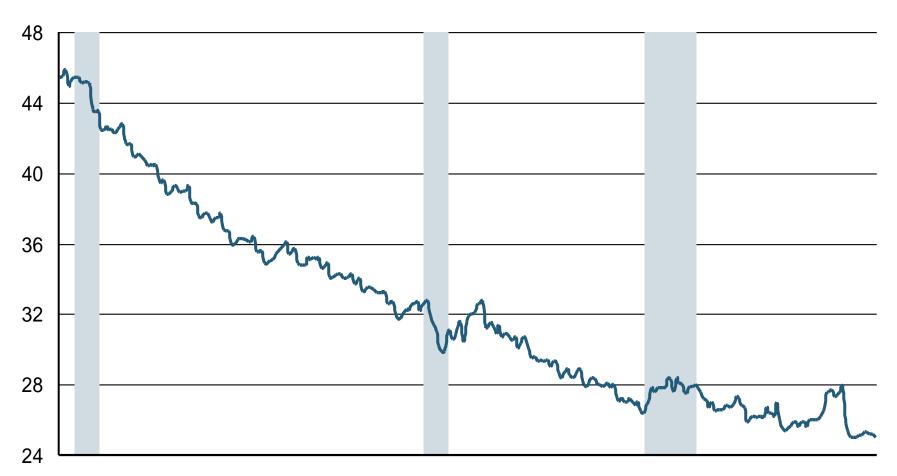
Note: Recessions indicated by gray shaded columns.

^{*}As of December 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Reinsurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

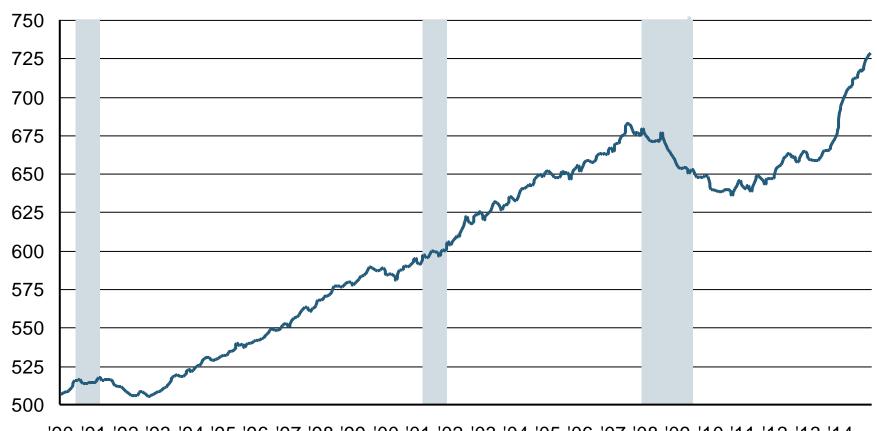
Note: Recessions indicated by gray shaded columns.

^{*}As of December 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in Insurance Agencies & Brokerages: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

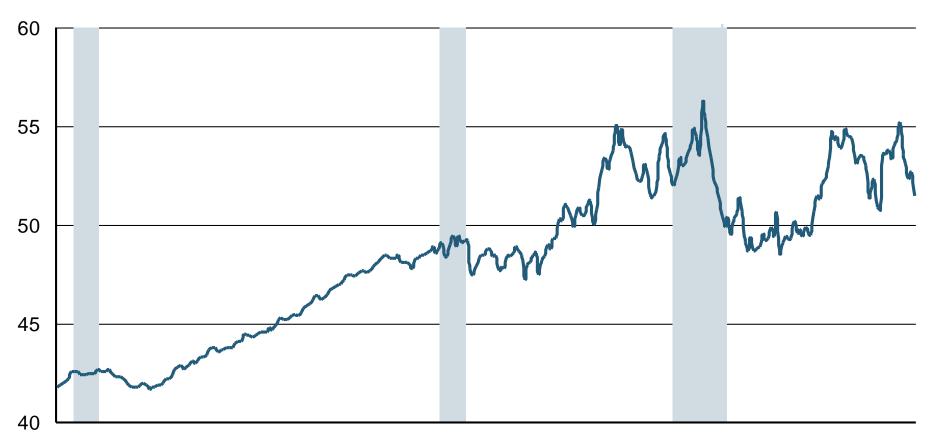
Note: Recessions indicated by gray shaded columns.

^{*}As of December 2014; not seasonally adjusted. Includes all types of insurance.

U.S. Employment in Insurance Claims Adjusting: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

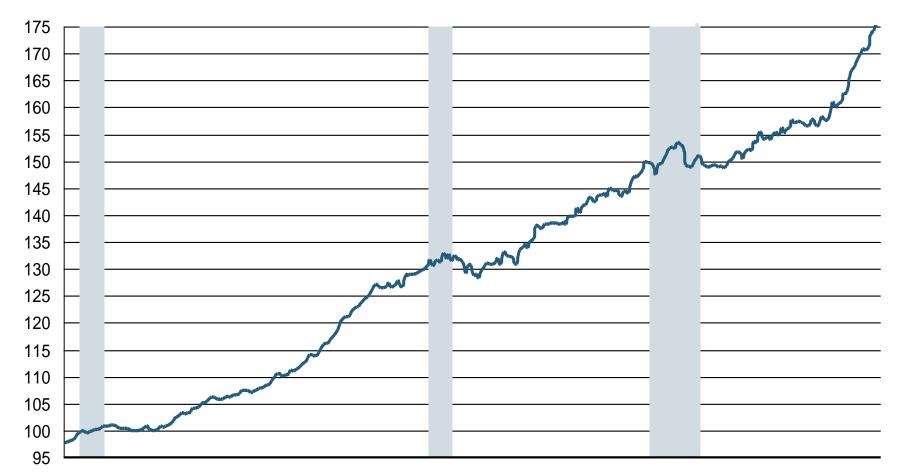
Note: Recessions indicated by gray shaded columns.

^{*}As of December 2014; not seasonally adjusted.

U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of December 2014; not seasonally adjusted. Includes all types of insurance.



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