

# Insurance Industry Employment Trends: 1990-2015

#### Insurance Information Institute February 2016

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### **Overview of Insurance Sector Employment Changes\***



Insurance Subsector	November 2015 Employment	December 2015 Employment	Change
CARRIERS			
P-C Direct	513,900	515,800	+1,900
Life Direct	331,500	333,200	+1,700
Health/Medical Direct	536,500	538,100	+1,600
Title & Other Direct	86,400	86,400	+0
Reinsurers	25,600	25,600	+0
OTHERS			
Agents/Brokers	777,500	774,800	-2,700
3rd-Party Administration	174,400	173,600	-800
Claims Adjusters	56,800	56,600	-200

\*Data are through December 2015 and are preliminary (i.e., subject to later revision); not seasonally adjusted.

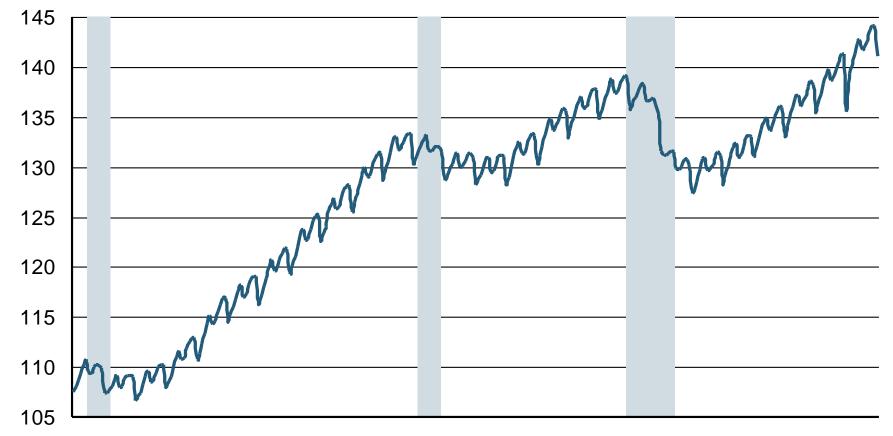


# Baselines: U.S. Employment Trends

#### U.S. Nonfarm Employment, Monthly, 1990–2016\*



#### Millions

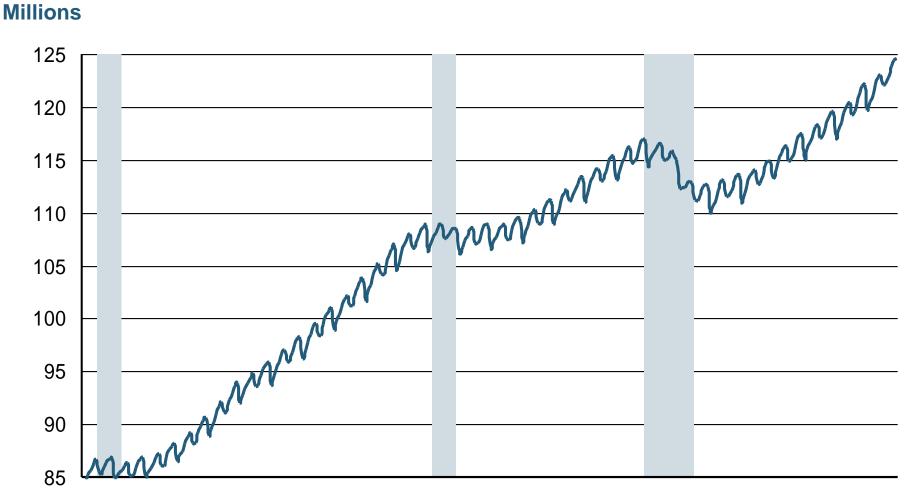


'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15 '16

\*As of January 2016; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in Service Industries, Monthly, 1990–2015\*



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

\*As of December 2015; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

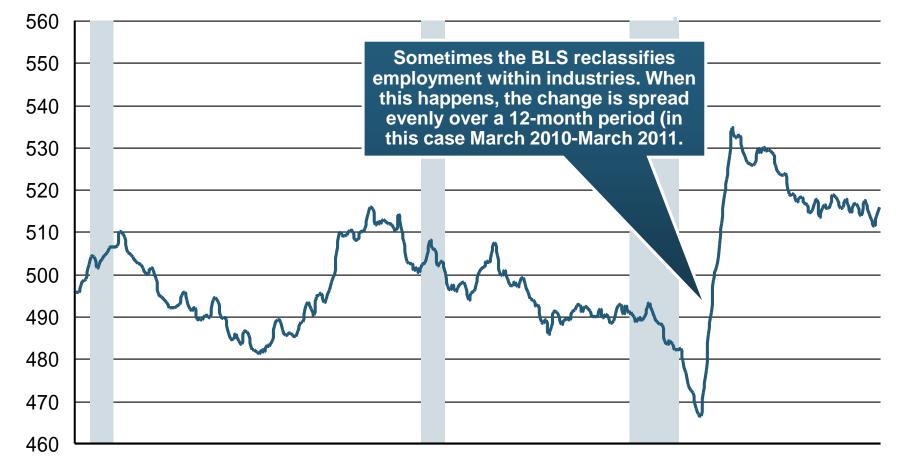


# Insurance Industry Employment Trends

From 1998 through 2013, total industry employment has stayed in a narrow band of 2.3-2.4 million; in 2014 it rose above that band

### U.S. Employment in the Direct P/C Insurance Industry: 1990–2015\*



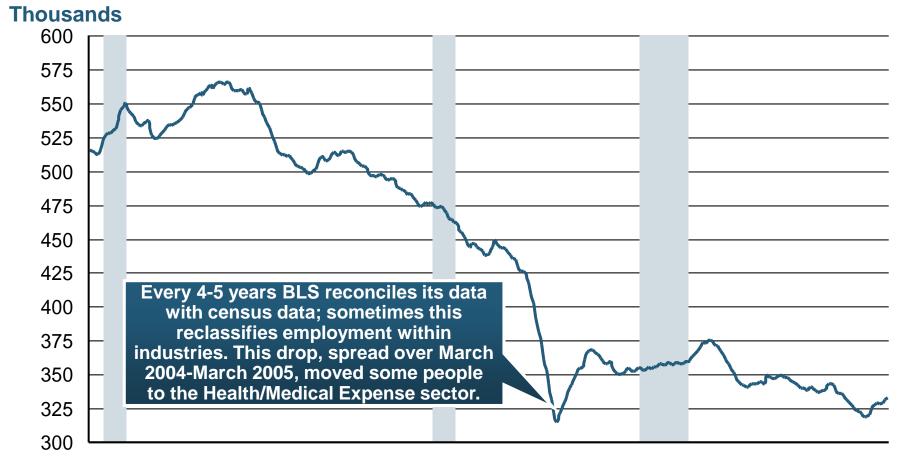


'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

\*As of December 2015; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

#### U.S. Employment in the Direct Life Insurance Industry: 1990–2015\*



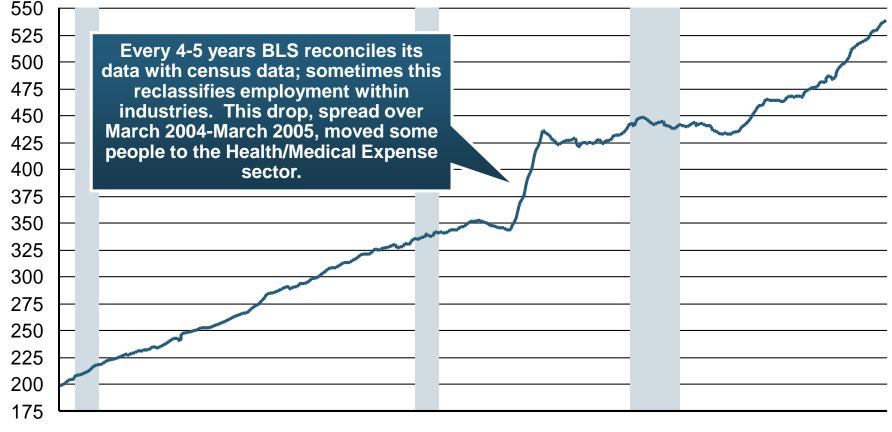
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

\*As of December 2015; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

#### U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2015\*

#### Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

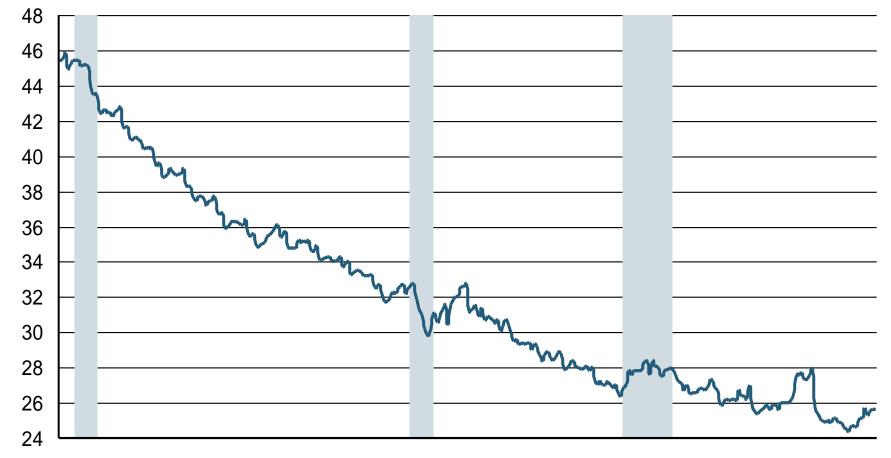
\*As of December 2015; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in the Reinsurance Industry: 1990–2015\*



#### Thousands



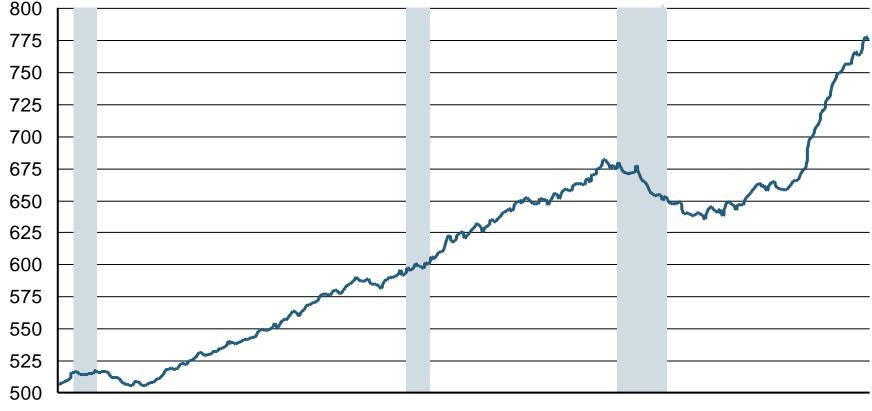
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

\*As of December 2015; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in Insurance Agencies & Brokerages: 1990–2015\*





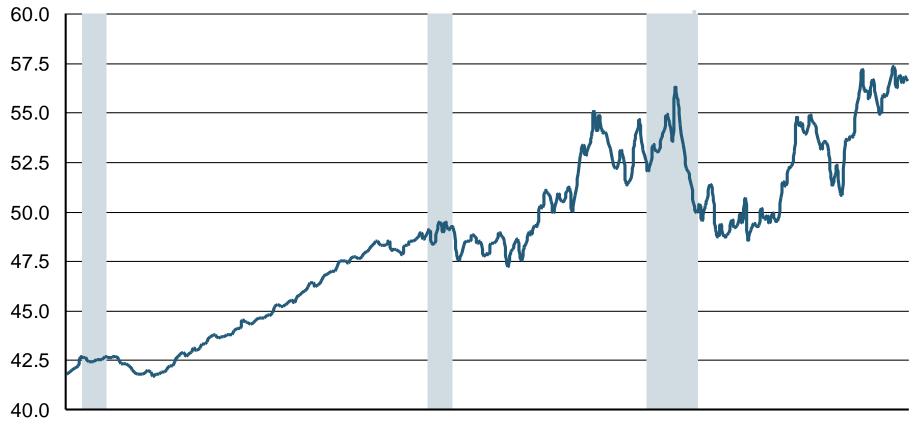
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

\*As of December 2015; not seasonally adjusted. Includes all types of insurance.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in Independent Claims Adjusting: 1990–2015\*

#### Thousands



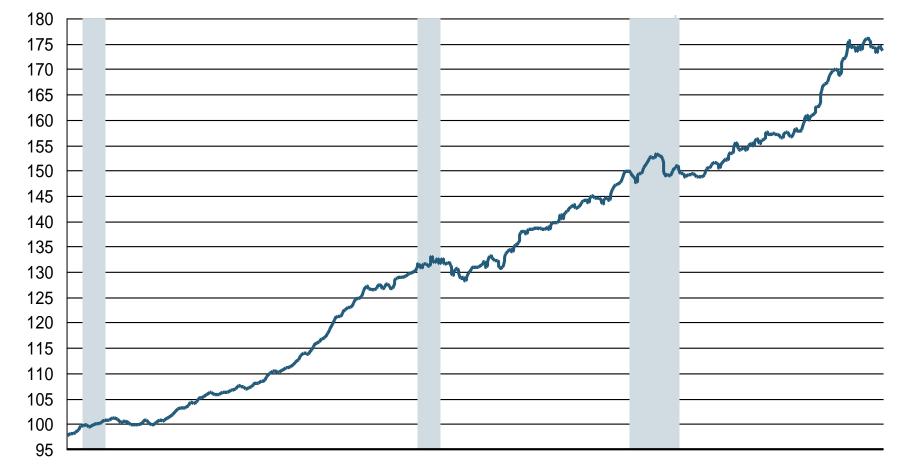
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

\*As of December 2015; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

#### U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2015\*

#### Thousands



#### '90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

\*As of December 2015; not seasonally adjusted. Includes all types of insurance.

Note: Recessions indicated by gray shaded columns.



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