

Insurance Industry Employment Trends: 1990-2015

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Overview of Insurance Sector Employment Changes*



Insurance Subsector	November 2015 Employment	December 2015 Employment	Change
CARRIERS			
P-C Direct	513,900	515,800	+1,900
Life Direct	331,500	333,200	+1,700
Health/Medical Direct	536,500	538,100	+1,600
Title & Other Direct	86,400	86,400	+0
Reinsurers	25,600	25,600	+0
OTHERS			
Agents/Brokers	777,500	774,800	-2,700
3rd-Party Administration	174,400	173,600	-800
Claims Adjusters	56,800	56,600	-200

*Data are through December 2015 and are preliminary (i.e., subject to later revision); not seasonally adjusted.

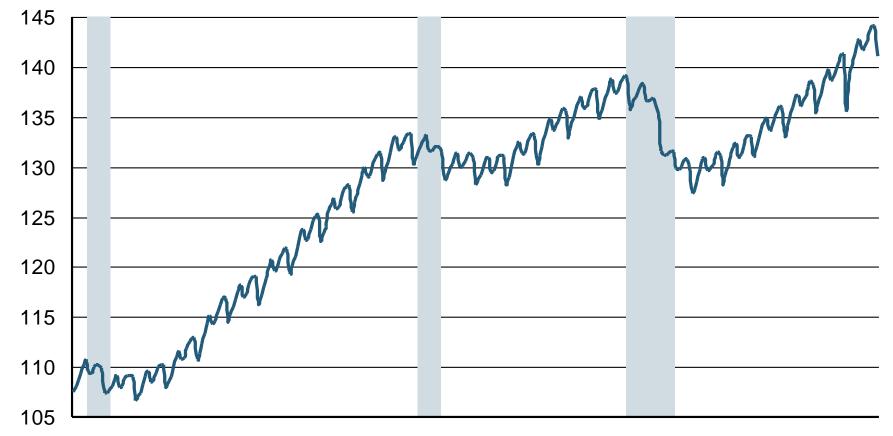


Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2016*



Millions

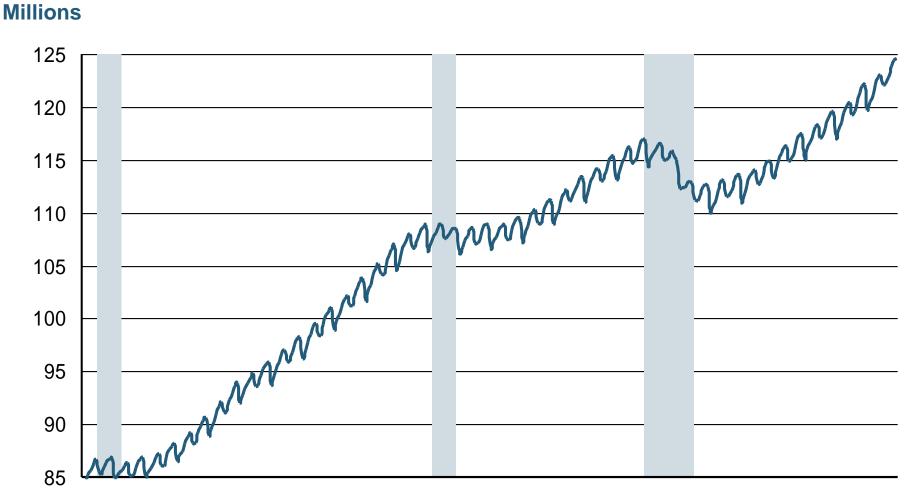


'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15 '16

*As of January 2016; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Service Industries, Monthly, 1990–2015*



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

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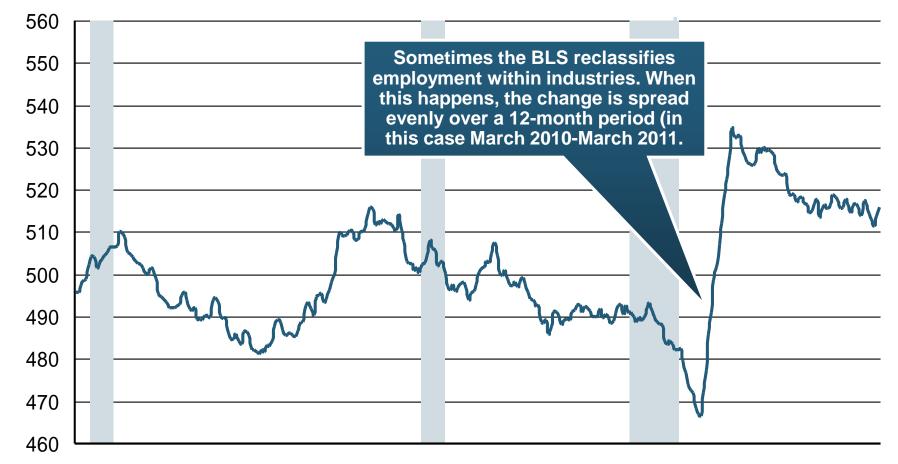


Insurance Industry Employment Trends

From 1998 through 2013, total industry employment has stayed in a narrow band of 2.3-2.4 million; in 2014 it rose above that band

U.S. Employment in the Direct P/C Insurance Industry: 1990–2015*



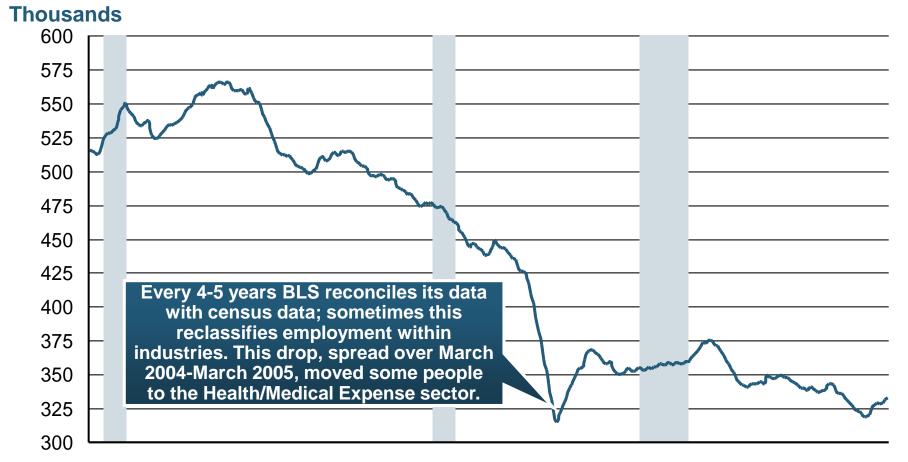


'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

*As of December 2015; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in the Direct Life Insurance Industry: 1990–2015*



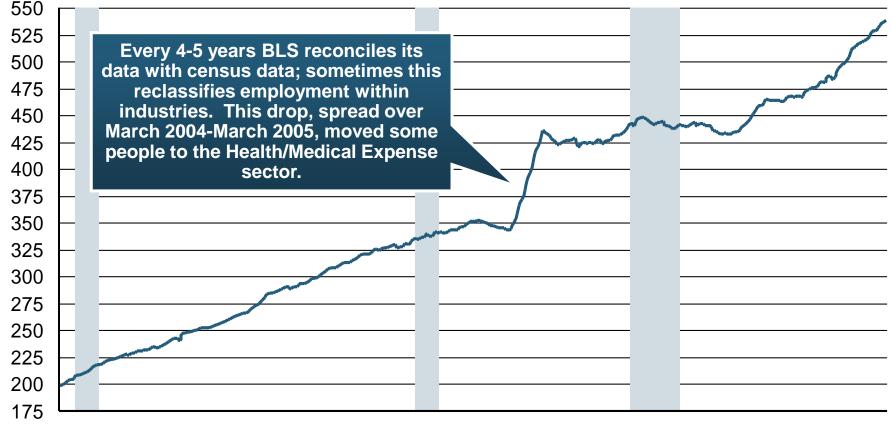
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

*As of December 2015; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2015*

Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

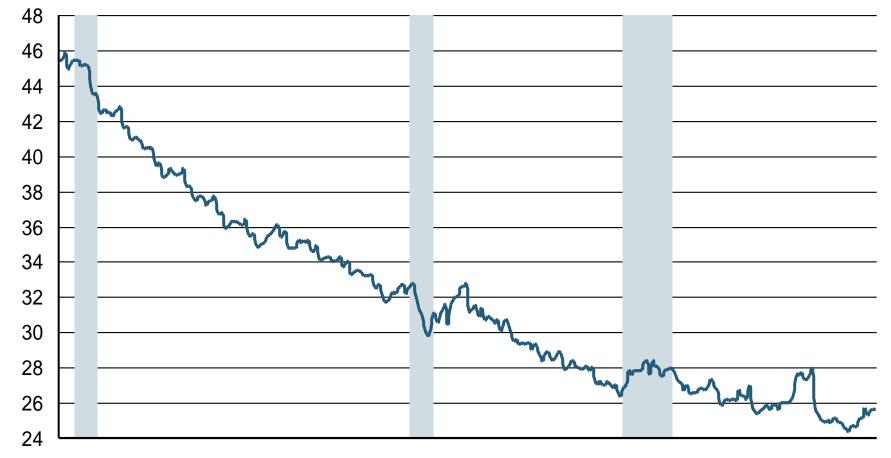
*As of December 2015; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in the Reinsurance Industry: 1990–2015*



Thousands



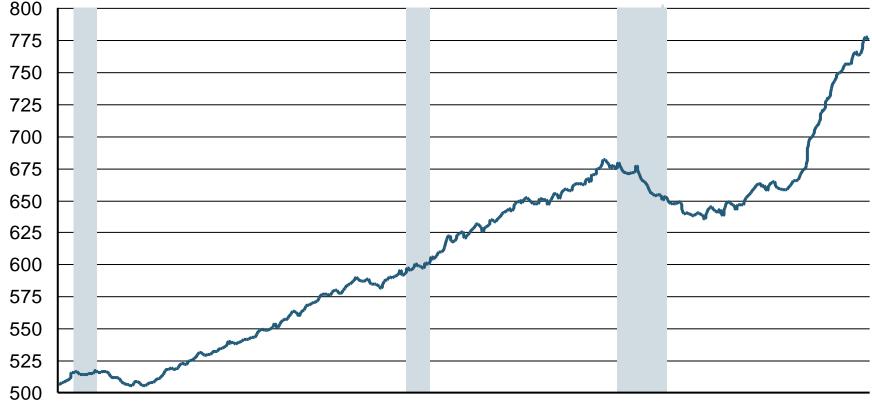
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

*As of December 2015; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Insurance Agencies & Brokerages: 1990–2015*





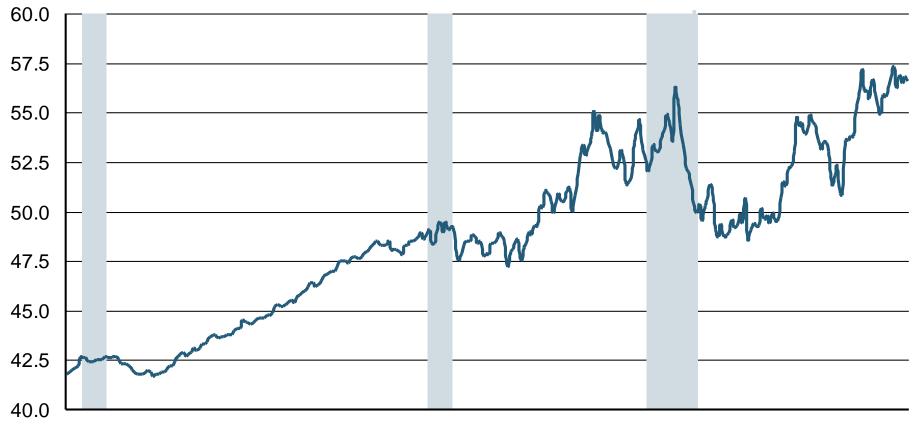
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

*As of December 2015; not seasonally adjusted. Includes all types of insurance.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Independent Claims Adjusting: 1990–2015*

Thousands



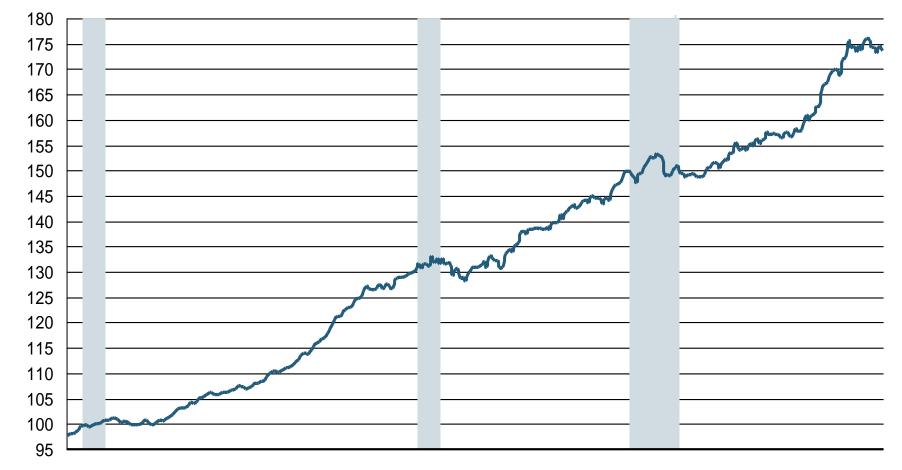
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

*As of December 2015; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2015*

Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

*As of December 2015; not seasonally adjusted. Includes all types of insurance.

Note: Recessions indicated by gray shaded columns.



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