

Insurance Industry Employment Trends: 1990-2015

Insurance Information Institute April 2015

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Overview of Insurance Sector Employment Changes*



Insurance Subsector	January 2014 Employment	February 2015 Employment	Change
CARRIERS			
P-C Direct	525,100	526,600	+1,500
Life Direct	353,200	355,200	+2,000
Health/Medical Direct	506,600	507,300	+700
Title & Other Direct	76,600	76,300	-300
Reinsurers	25,000	25,100	+100
OTHERS			
Agents/Brokers	729,000	730,000	+100
3rd-Party Administration	177,900	176,600	-1,300
Claims Adjusters	51,000	50,300	-700

^{*}Data are through February 2015 and are preliminary (i.e., subject to later revision); seasonally adjusted.

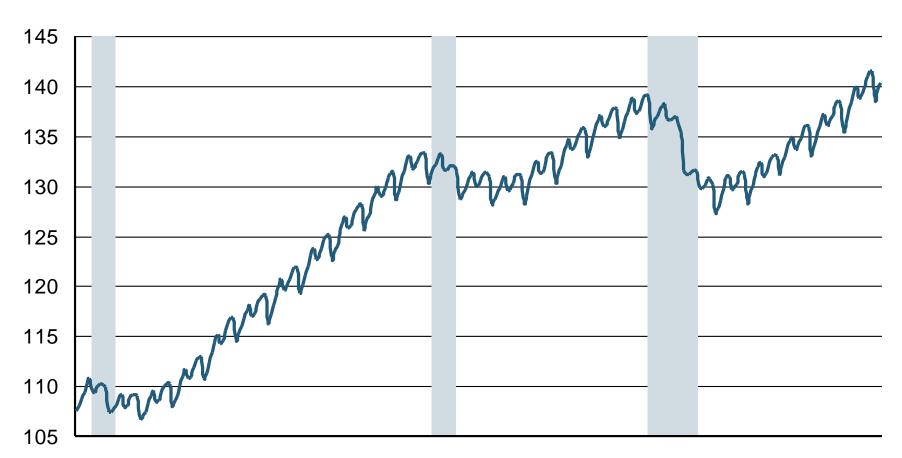


Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2015*



Millions



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

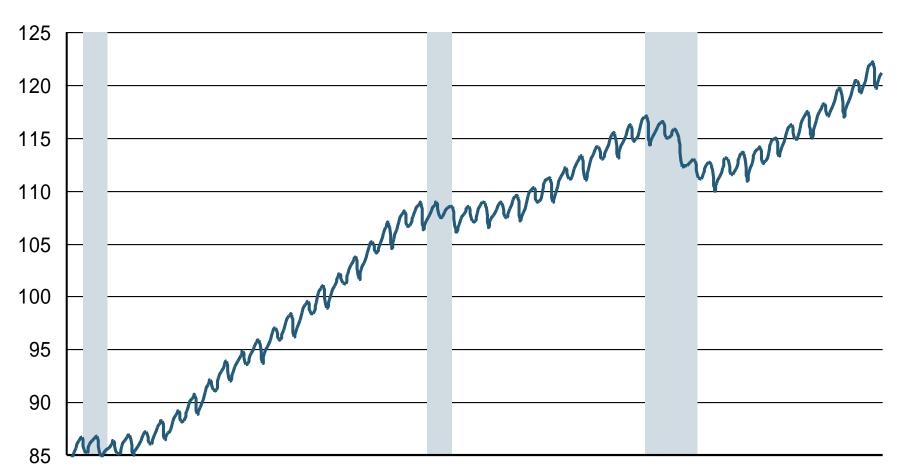
Note: Recessions indicated by gray shaded columns.

^{*}As of March 2015; not seasonally adjusted.

U.S. Employment in Service Industries, Monthly, 1990–2015*







'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

^{*}As of March 2015; not seasonally adjusted.



Insurance Industry Employment Trends

From 1998 through 2013, total industry employment has stayed in a narrow band of 2.3-2.4 million; in 2014 it rose above that band

U.S. Employment in the Direct P/C Insurance Industry: 1990–2015*





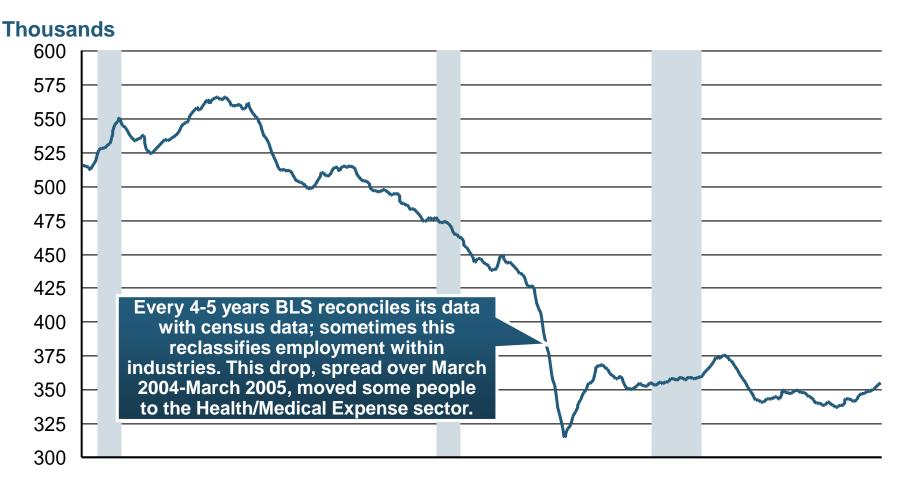
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

^{*}As of February 2015; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Direct Life Insurance Industry: 1990–2015*





'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

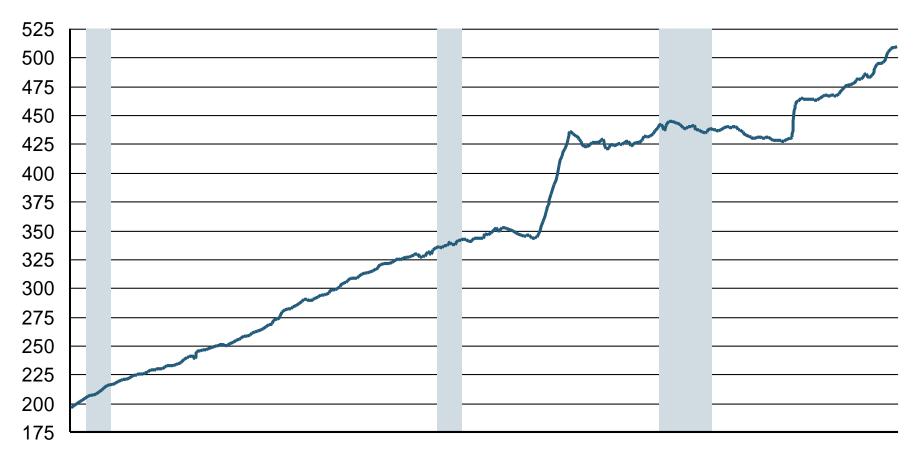
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U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

^{*}As of February 2015; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Reinsurance Industry: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

^{*}As of February 2015; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in Insurance Agencies & Brokerages: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

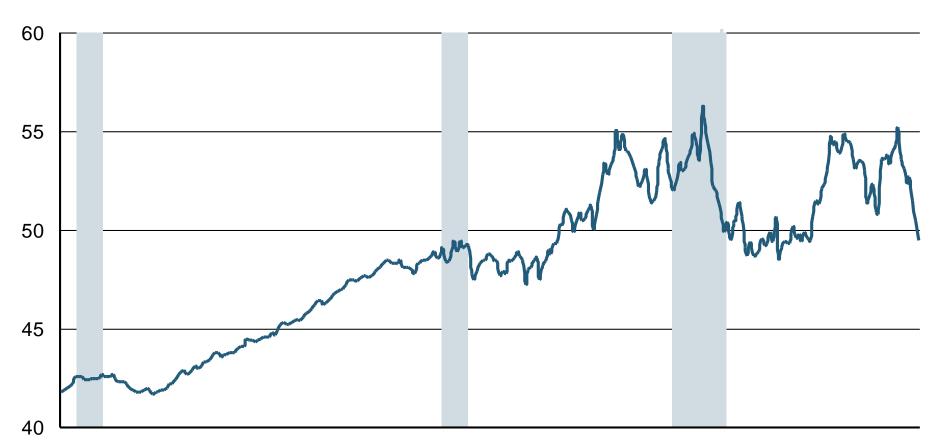
Note: Recessions indicated by gray shaded columns.

^{*}As of February 2015; not seasonally adjusted. Includes all types of insurance.

U.S. Employment in Insurance Claims Adjusting: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

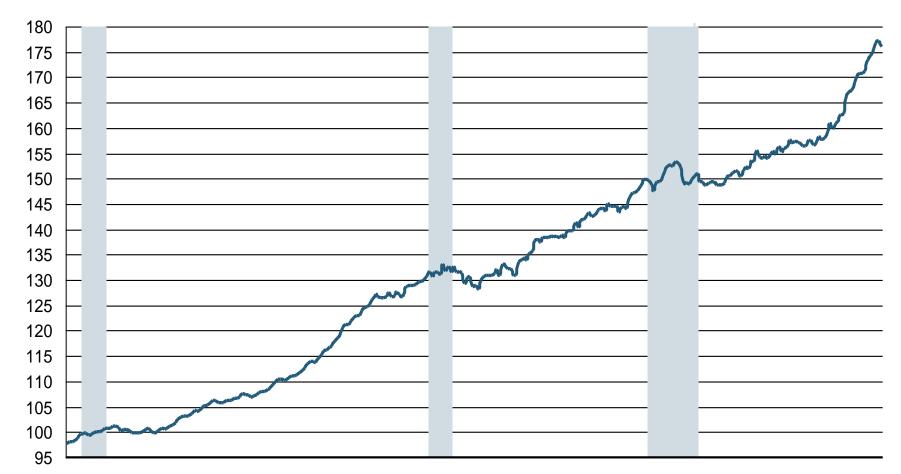
Note: Recessions indicated by gray shaded columns.

^{*}As of February, 2015; not seasonally adjusted.

U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

^{*}As of February 2015; not seasonally adjusted. Includes all types of insurance.



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