

Insurance Industry Employment Trends: 1990-2014

Insurance Information Institute October 2014

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Overview of Insurance Sector Employment Changes*



Insurance Subsector	July 2014 Employment	August 2014 Employment	Change
CARRIERS			
P-C Direct	532,800	533,900	+1,100
Life Direct	341,100	342,200	+1,100
Health/Medical Direct	495,000	496,400	+1,400
Title & Other Direct	74,600	73,700	-900
Reinsurers	27,300	27,400	+100
OTHERS			
Agents/Brokers	683,700	689,000	+5,300
3rd-Party Administration	163,400	164,700	+1,300
Claims Adjusters	51,600	50,700	-900

^{*}Data are through August 2014 and are preliminary (i.e., subject to later revision); seasonally adjusted.

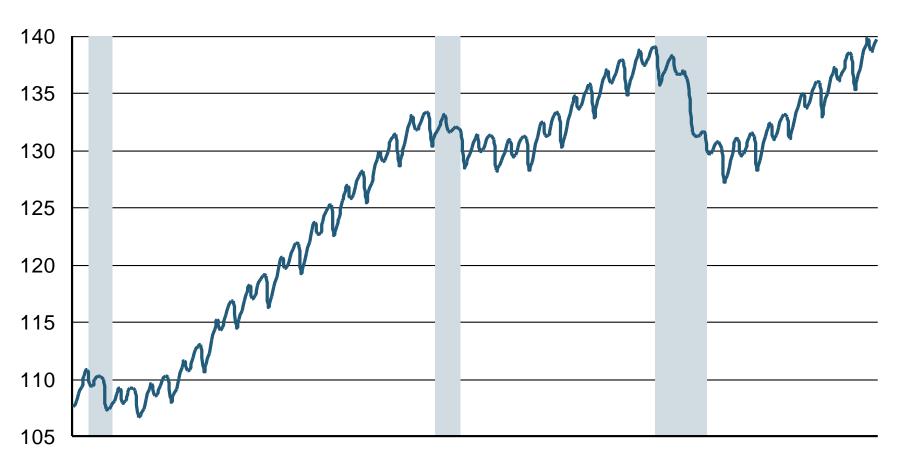


Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2014*



Millions



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

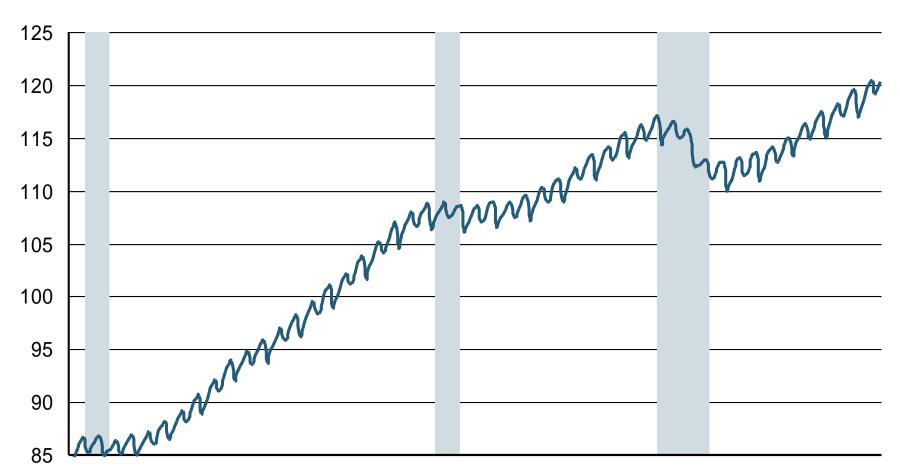
Note: Recessions indicated by gray shaded columns.

^{*}As of September 2014; not seasonally adjusted.

U.S. Employment in Service Industries, Monthly, 1990–2014*







'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

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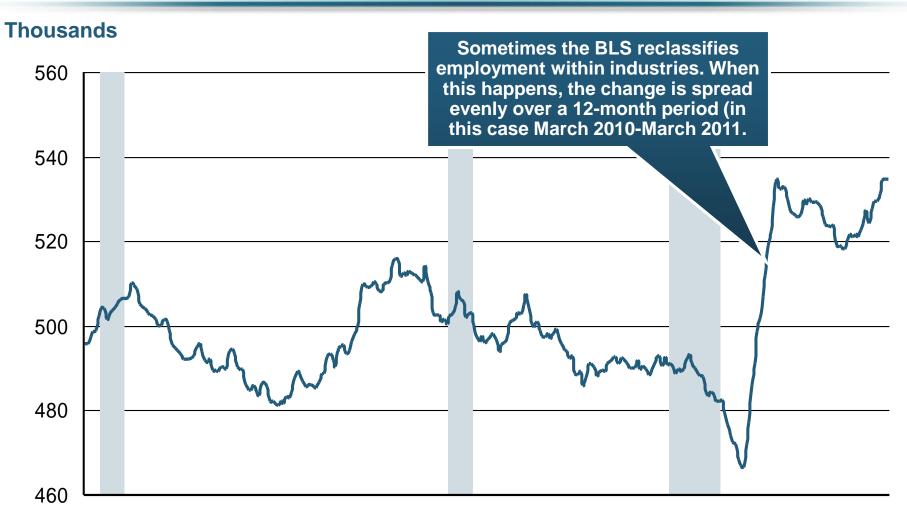


Insurance Industry Employment Trends

For the last 15 years, total industry employment has stayed in a narrow band of 2.3-2.4 million

U.S. Employment in the Direct P/C Insurance Industry: 1990–2014*





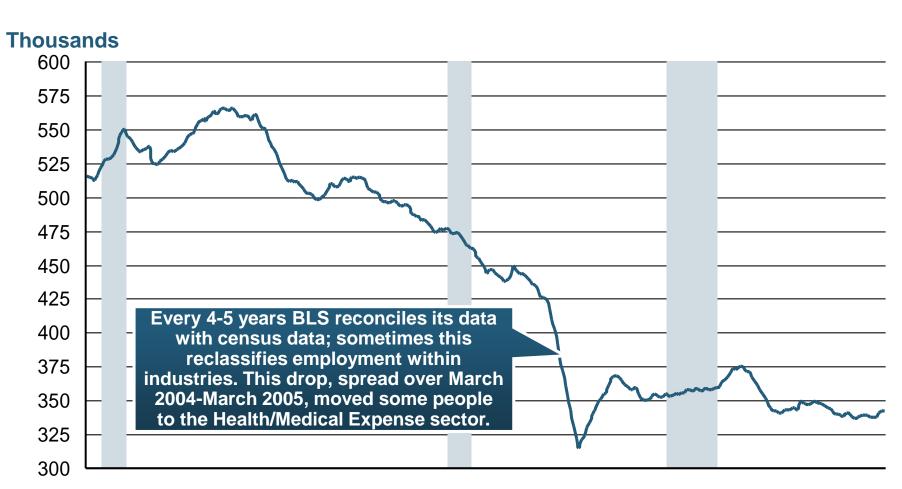
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of August 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Direct Life Insurance Industry: 1990–2014*





'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

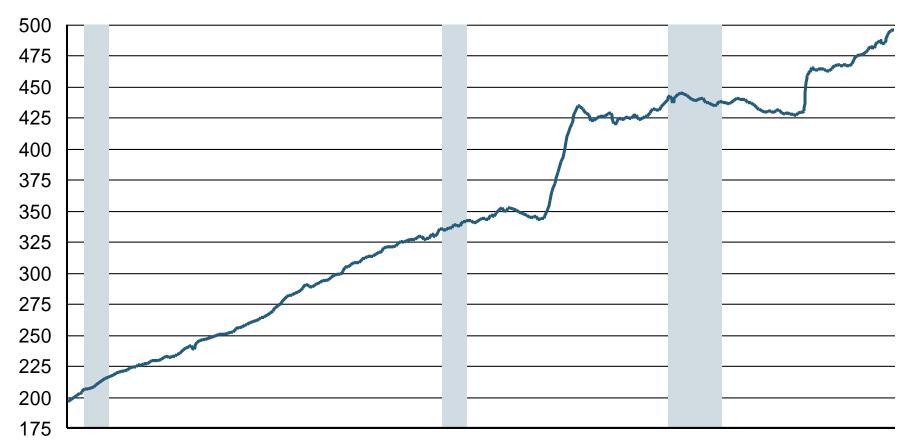
Note: Recessions indicated by gray shaded columns.

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U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of August 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Reinsurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

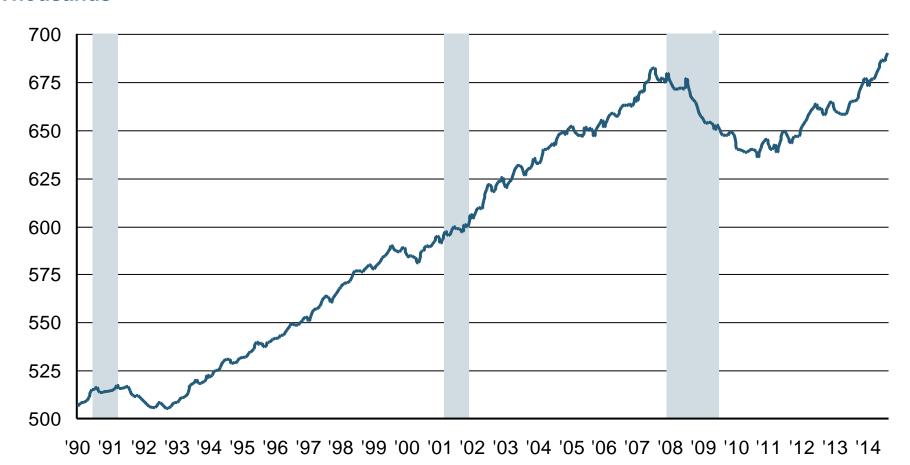
Note: Recessions indicated by gray shaded columns.

^{*}As of August 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in Insurance Agencies & Brokerages: 1990–2014*



Thousands



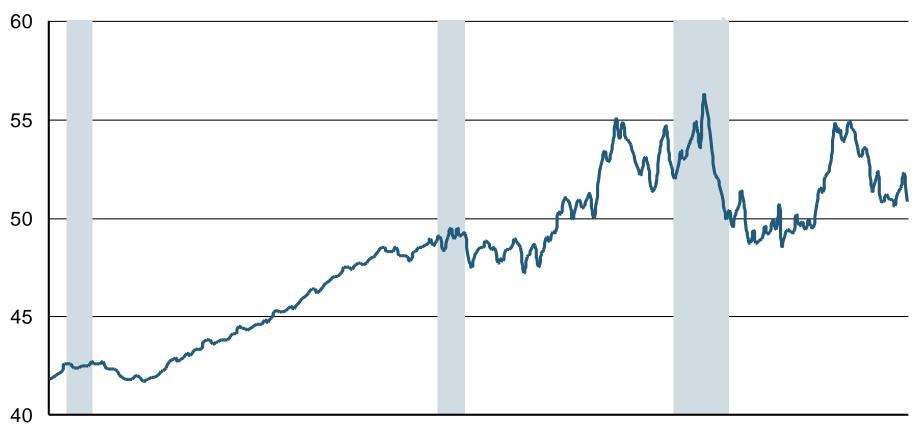
Note: Recessions indicated by gray shaded columns.

^{*}As of August 2014; not seasonally adjusted. Includes all types of insurance.

U.S. Employment in Insurance Claims Adjusting: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

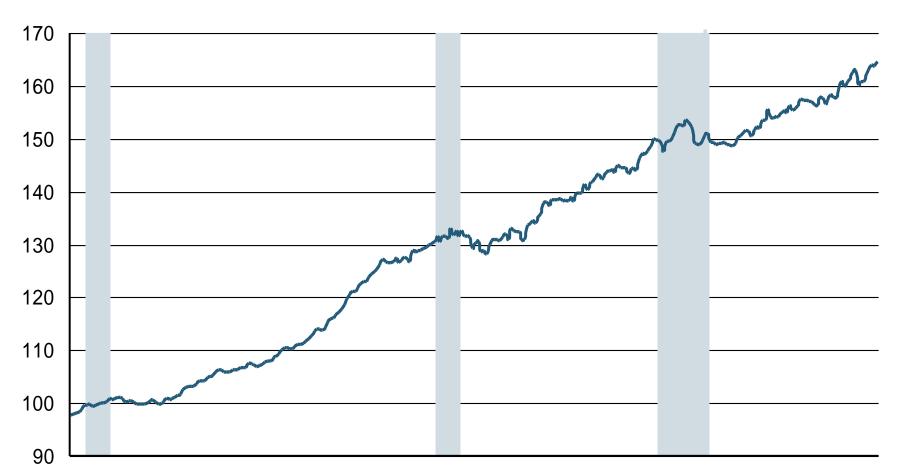
Note: Recessions indicated by gray shaded columns.

^{*}As of August 2014; not seasonally adjusted.

U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of August 2014; not seasonally adjusted. Includes all types of insurance.



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