

# Insurance Industry Employment Trends: 1990-2014

#### Insurance Information Institute November 2014

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### **Overview of Insurance Sector Employment Changes\***



Insurance Subsector	August 2014 Employment	September 2014 Employment	Change
CARRIERS			
P-C Direct	534,300	535,000	+700
Life Direct	341,900	343,500	+1,600
Health/Medical Direct	496,200	498,300	+2,100
Title & Other Direct	73,500	73,100	-400
Reinsurers	27,400	27,400	0
OTHERS			
Agents/Brokers	689,800	692,000	+2,200
3rd-Party Administration	164,500	166,500	+2,000
Claims Adjusters	50,600	50,000	-600

\*Data are through September 2014 and are preliminary (i.e., subject to later revision); seasonally adjusted.

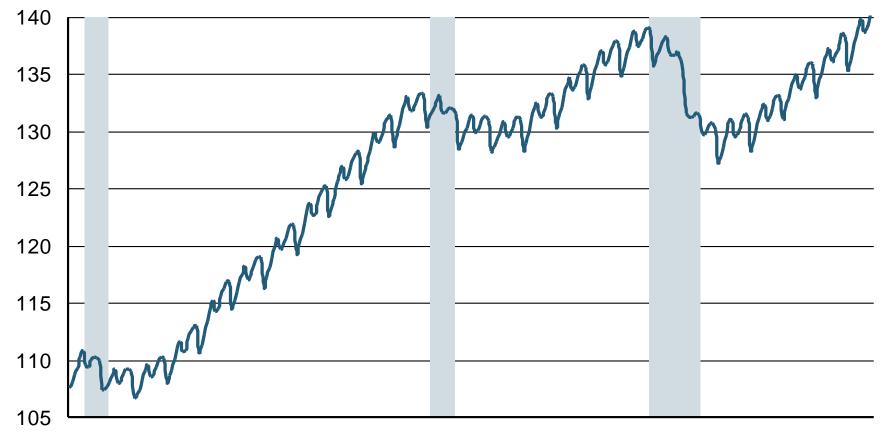


# Baselines: U.S. Employment Trends

### U.S. Nonfarm Employment, Monthly, 1990–2014\*



#### Millions

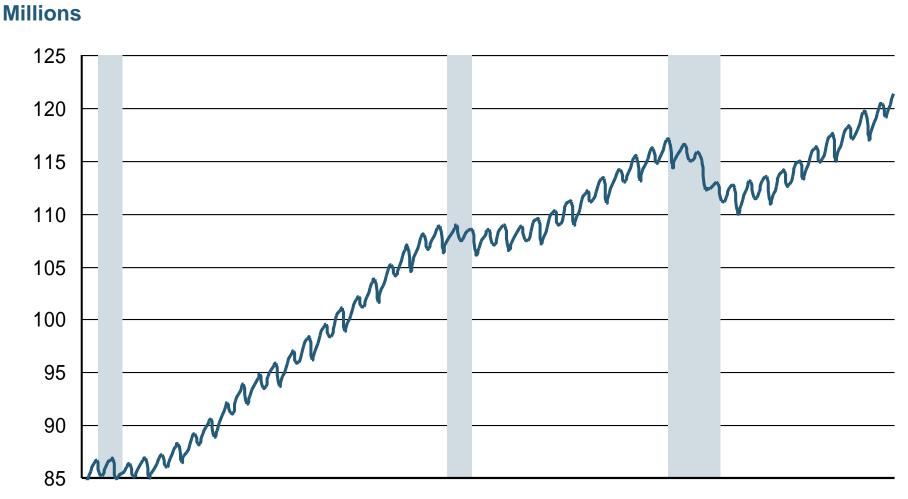


'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

\*As of October 2014; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in Service Industries, Monthly, 1990–2014\*



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

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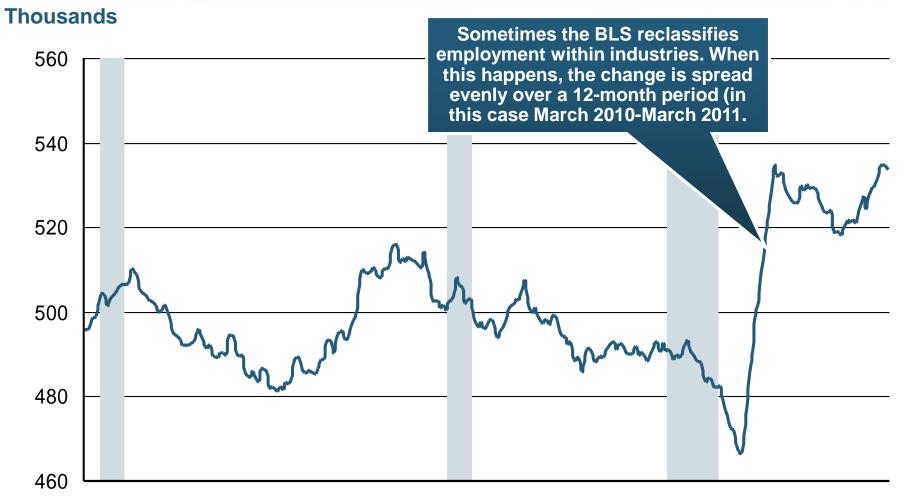


# **Insurance Industry Employment Trends**

## For the last 15 years, total industry employment has stayed in a narrow band of 2.3-2.4 million

### U.S. Employment in the Direct P/C Insurance Industry: 1990–2014\*



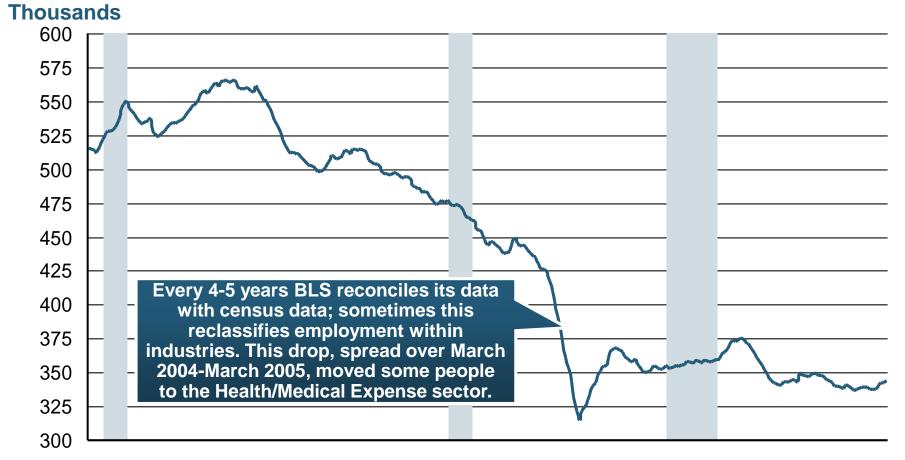


'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

\*As of September 2014; not seasonally adjusted; Does not including agents & brokers.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in the Direct Life Insurance Industry: 1990–2014\*



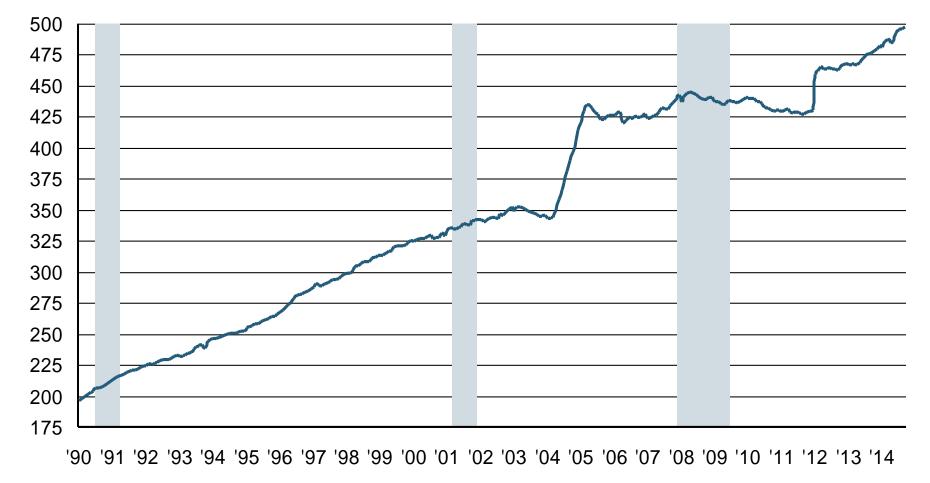
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

\*As of September 2014; not seasonally adjusted; Does not including agents & brokers.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2014\*

#### Thousands



\*As of September 2014; not seasonally adjusted; Does not including agents & brokers.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in the Reinsurance Industry: 1990–2014\*



#### Thousands



#### '90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

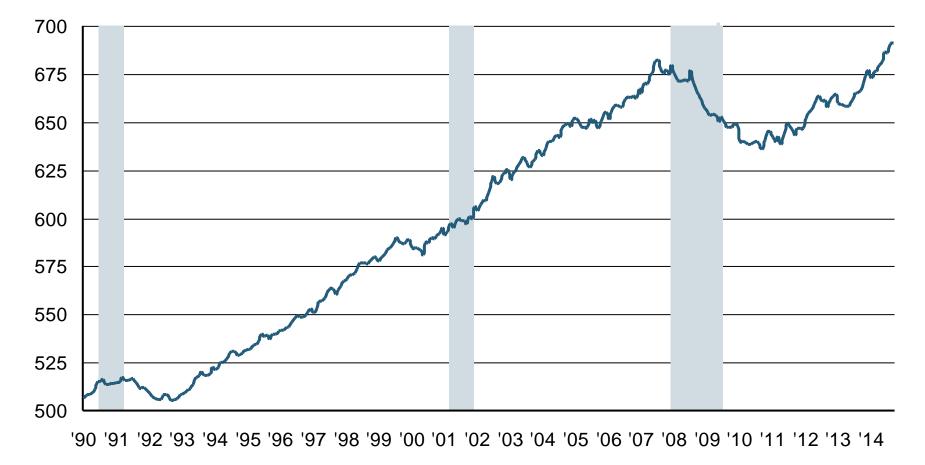
\*As of September 2014; not seasonally adjusted; Does not including agents & brokers.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in Insurance Agencies & Brokerages: 1990–2014\*



#### Thousands



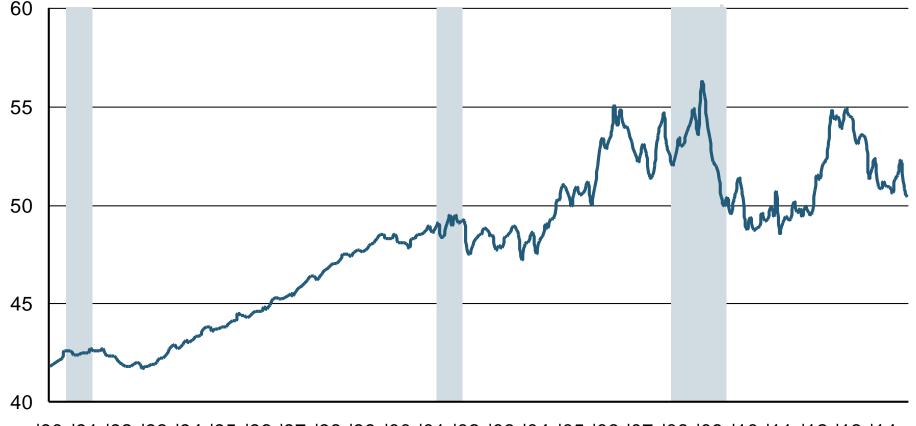
\*As of September 2014; not seasonally adjusted. Includes all types of insurance.

Note: Recessions indicated by gray shaded columns.

### U.S. Employment in Insurance Claims Adjusting: 1990–2014\*



#### Thousands



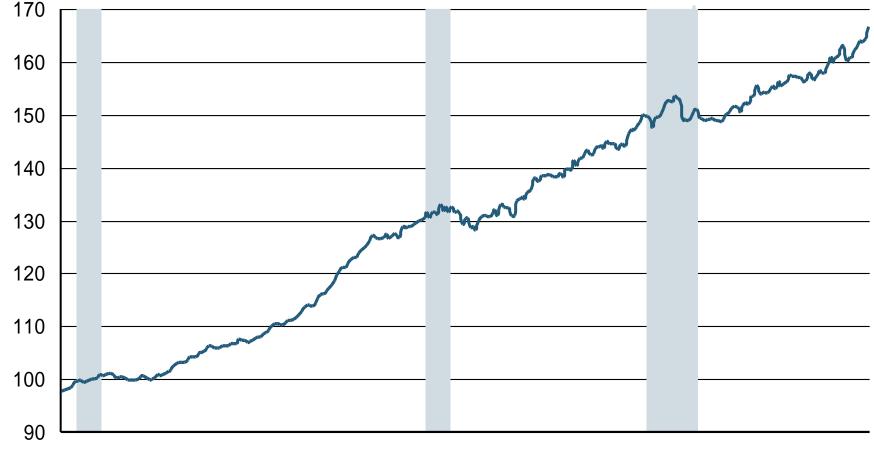
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

\*As of September 2014; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.



#### Thousands



#### '90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

\*As of September 2014; not seasonally adjusted. Includes all types of insurance.

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