

Insurance Industry Employment Trends: 1990-2014

Insurance Information Institute November 2014

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Overview of Insurance Sector Employment Changes*



Insurance Subsector	August 2014 Employment	September 2014 Employment	Change
CARRIERS			
P-C Direct	534,300	535,000	+700
Life Direct	341,900	343,500	+1,600
Health/Medical Direct	496,200	498,300	+2,100
Title & Other Direct	73,500	73,100	-400
Reinsurers	27,400	27,400	0
OTHERS			
Agents/Brokers	689,800	692,000	+2,200
3rd-Party Administration	164,500	166,500	+2,000
Claims Adjusters	50,600	50,000	-600

*Data are through September 2014 and are preliminary (i.e., subject to later revision); seasonally adjusted.

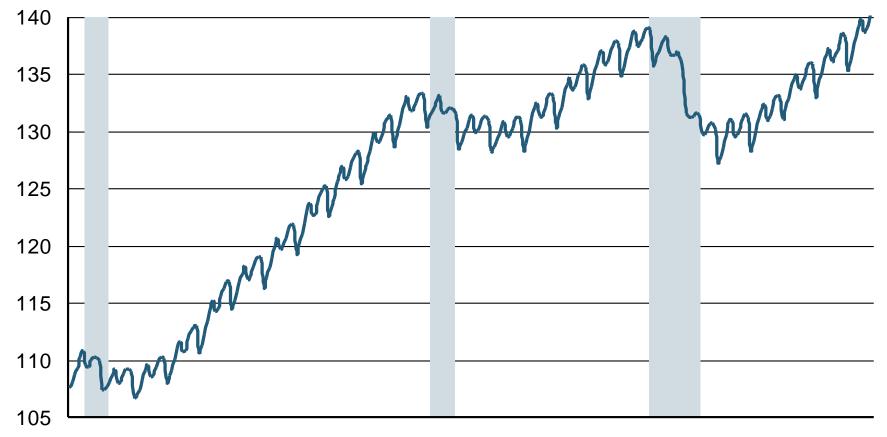


Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2014*



Millions

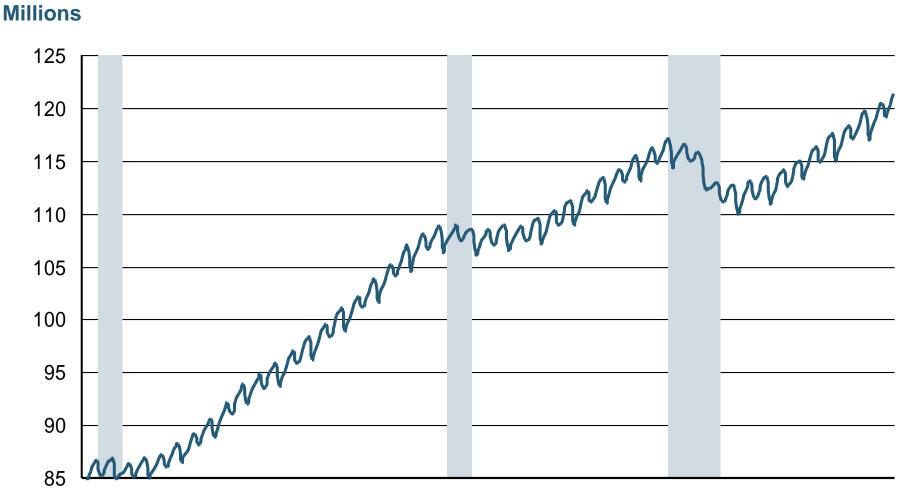


'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

*As of October 2014; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Service Industries, Monthly, 1990–2014*



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

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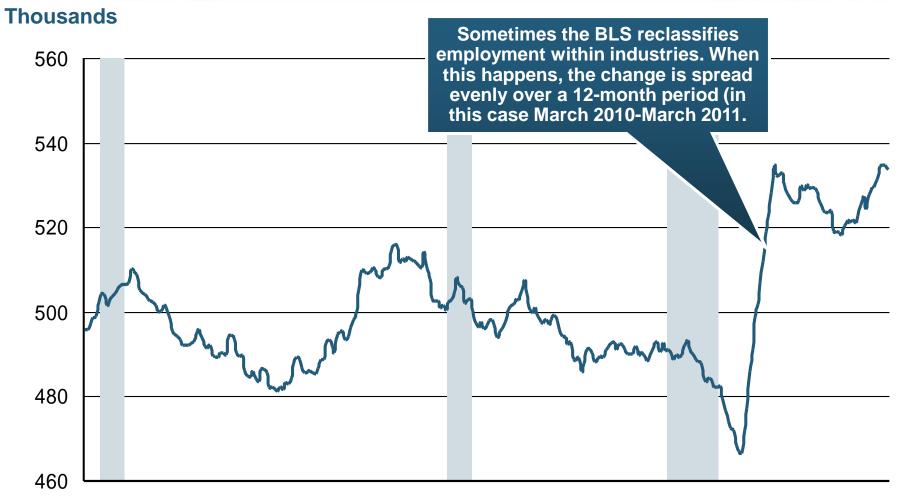


Insurance Industry Employment Trends

For the last 15 years, total industry employment has stayed in a narrow band of 2.3-2.4 million

U.S. Employment in the Direct P/C Insurance Industry: 1990–2014*



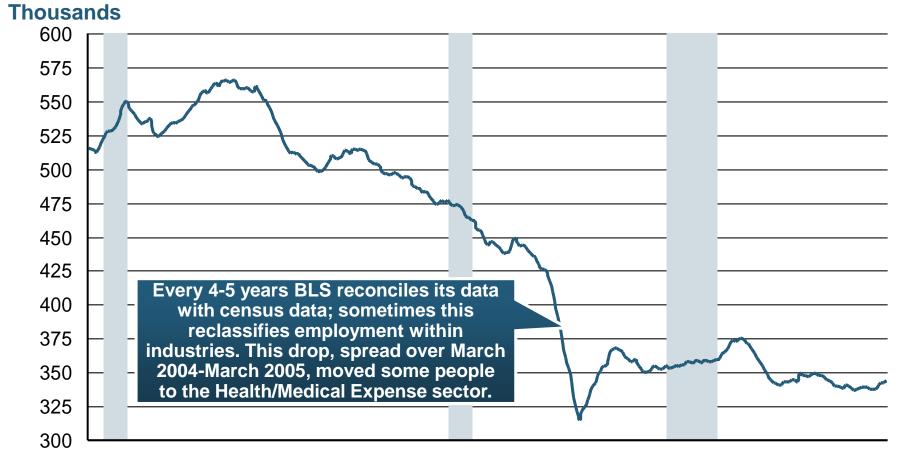


'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

*As of September 2014; not seasonally adjusted; Does not including agents & brokers.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in the Direct Life Insurance Industry: 1990–2014*



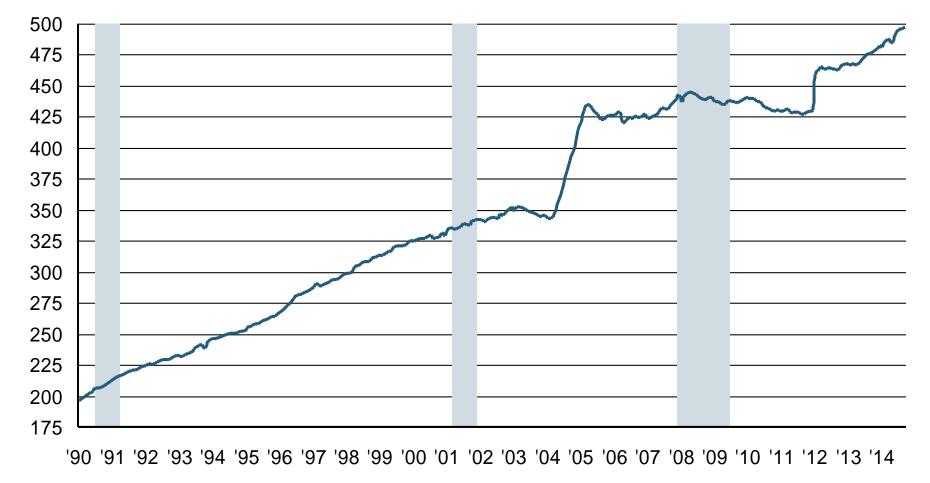
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

*As of September 2014; not seasonally adjusted; Does not including agents & brokers.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2014*

Thousands



*As of September 2014; not seasonally adjusted; Does not including agents & brokers.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in the Reinsurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

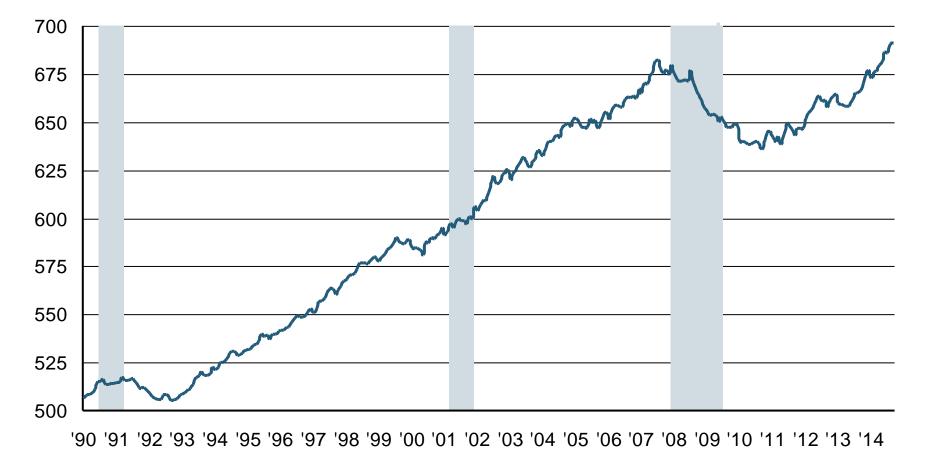
*As of September 2014; not seasonally adjusted; Does not including agents & brokers.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Insurance Agencies & Brokerages: 1990–2014*



Thousands



*As of September 2014; not seasonally adjusted. Includes all types of insurance.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Insurance Claims Adjusting: 1990–2014*



Thousands



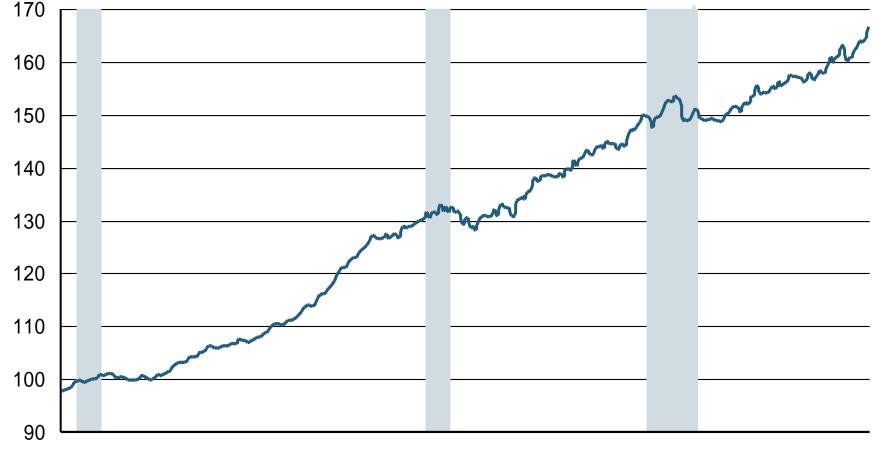
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

*As of September 2014; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

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Note: Recessions indicated by gray shaded columns.



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