



Analysis of Insured Catastrophe Losses and Competition in the Massachusetts Homeowners Insurance Market: 2005 – 2015 YTD

Insurance Information Institute
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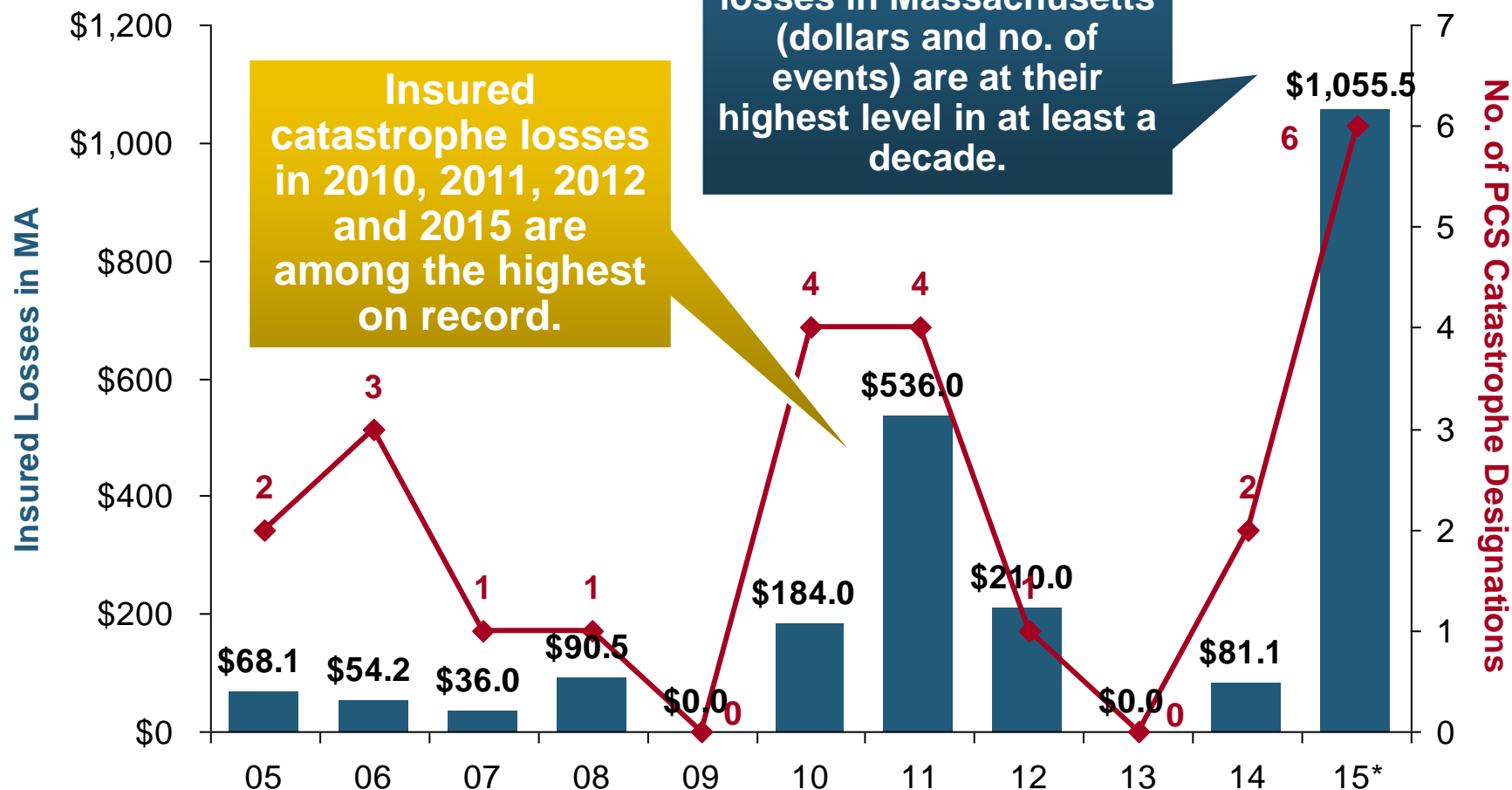


Massachusetts Insured Catastrophe Loss Summary *2005 – 2015 YTD*

*Insured Losses from Major
Catastrophes Are on the Rise in
Massachusetts*

Insured Catastrophe Losses in Massachusetts, 2005 – Sept. 1, 2015

(\$ Millions)



*As of Sept. 1, 2015.

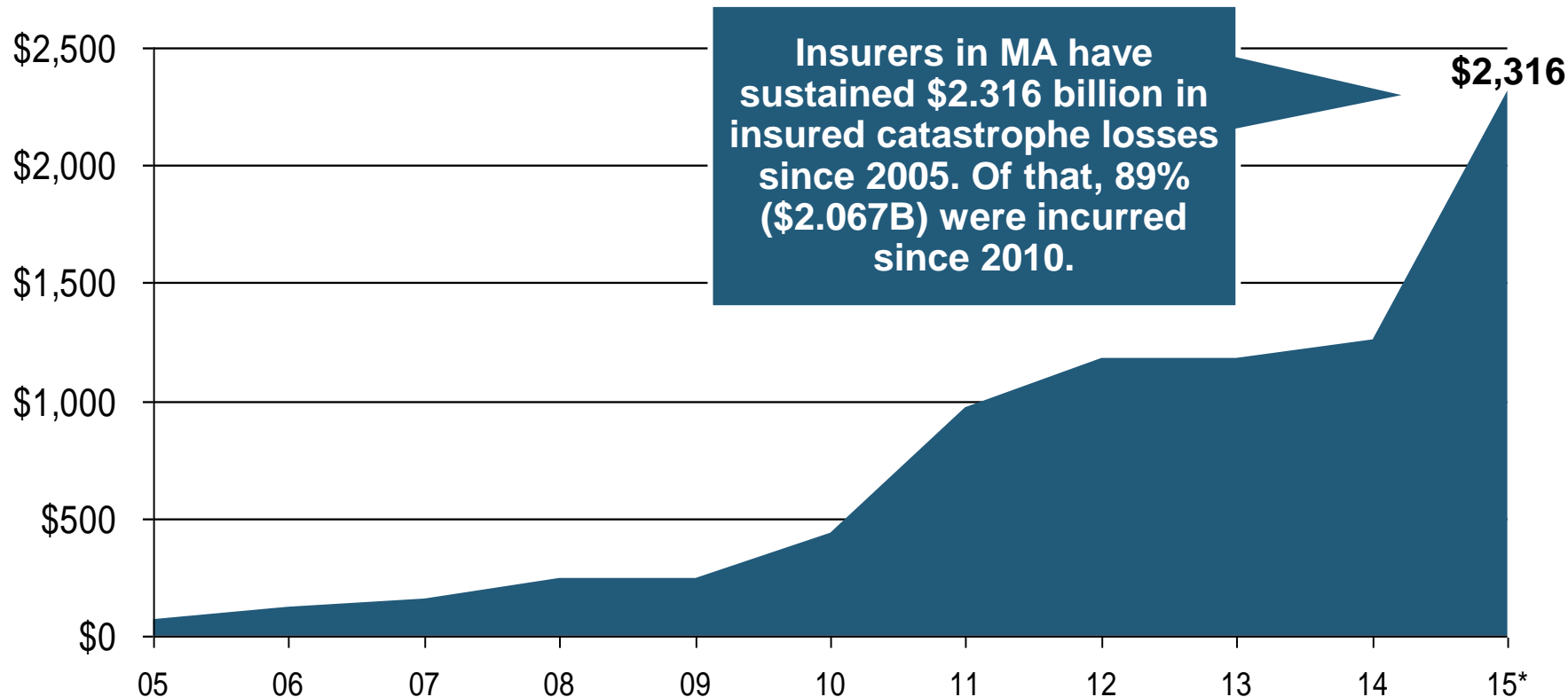
Note: Data shown are the Massachusetts component of official PCS designated catastrophe events. PCS defines an event as one which results in \$25 million or more in insured property losses (includes residential and commercial property, business interruption and personal and commercial motor vehicle losses) across all impacted states.

Source: PCS unit of Verisk Analytics/ISO; Insurance Information Institute.

Insured Catastrophe Losses in MA Have Tracked Sharply Higher Since 2010

Cumulative Insured Catastrophe Losses, 2005 – 2015*

Millions of Dollars



*As of Sept. 1, 2015.

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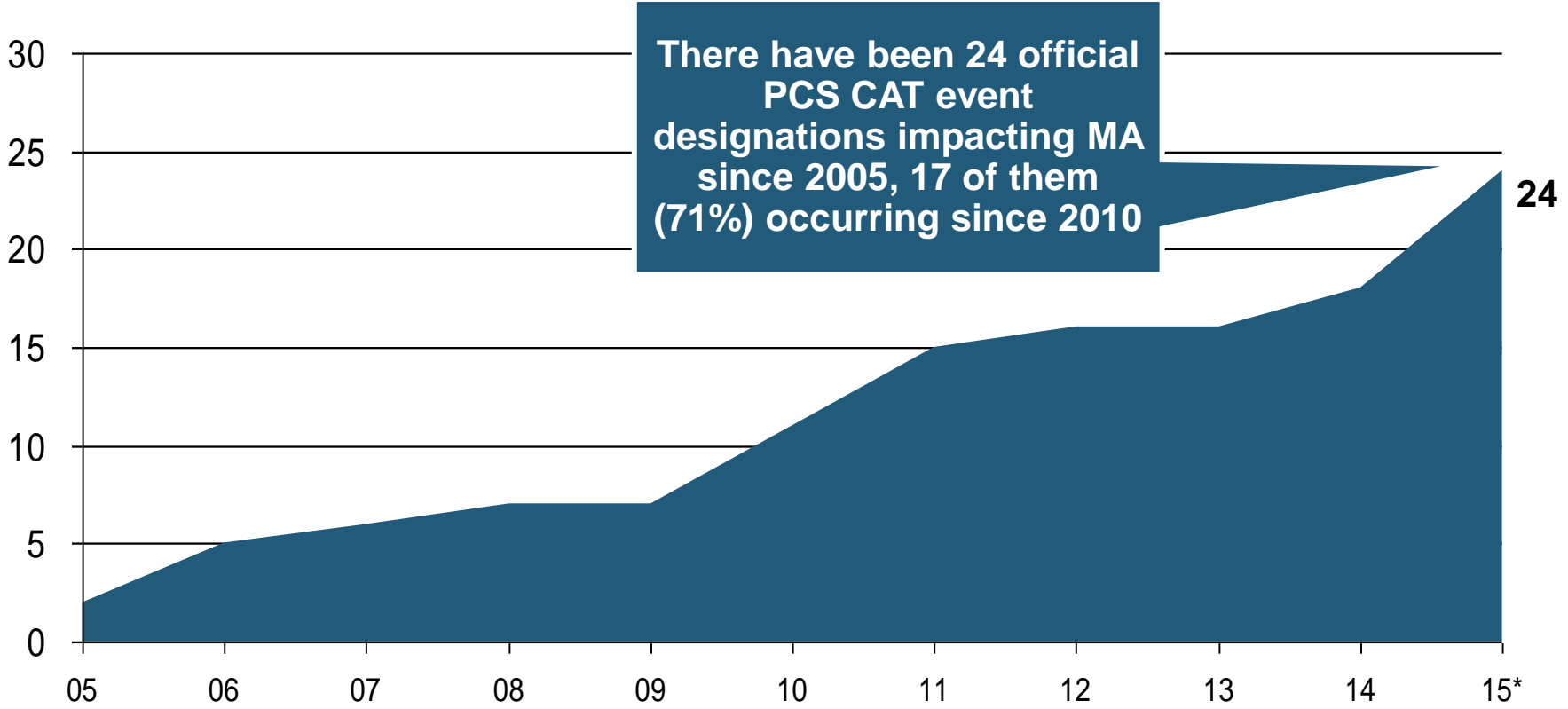
Source: Insurance Information Institute analysis of data from the PCS unit of Verisk Analytics/ISO.

The Number of CAT Events Impacting MA Has Tracked Sharply Higher Since 2010



Cumulative Number of PCS CAT Events, 2005 – 2015*

Number of Events

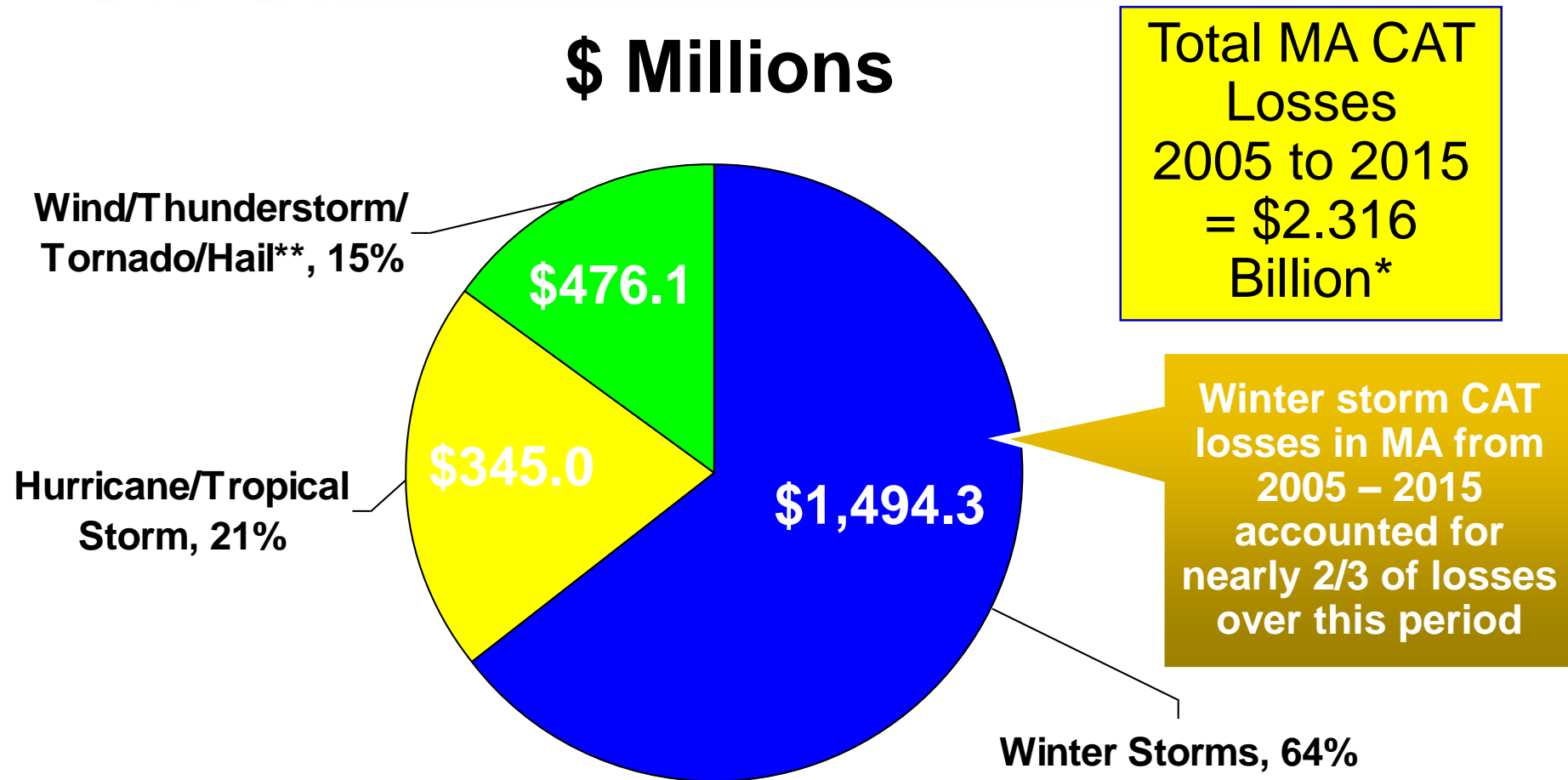


*As of Sept. 1, 2015.

Note: Data shown are the Massachusetts component of official PCS designated catastrophe events. PCS defines an event as one which results in \$25 million or more in insured property losses (includes residential and commercial property, business interruption and personal and commercial motor vehicle losses) across all impacted states.

Source: Insurance Information Institute analysis of data from the PCS unit of Verisk Analytics/ISO.

Distribution of Insured Catastrophe Losses in Massachusetts, 2005 – 2015*



*As of Sept. 1, 2015.

**Category also includes privately insured flood losses.

Note: Data shown are the Massachusetts component of official PCS designated catastrophe events. PCS defines an event as one which results in \$25 million or more in insured property losses (includes residential and commercial property, business interruption and personal and commercial motor vehicle losses) across all impacted states.

Source: Insurance Information Institute analysis of data from the PCS unit of Verisk Analytics/ISO.

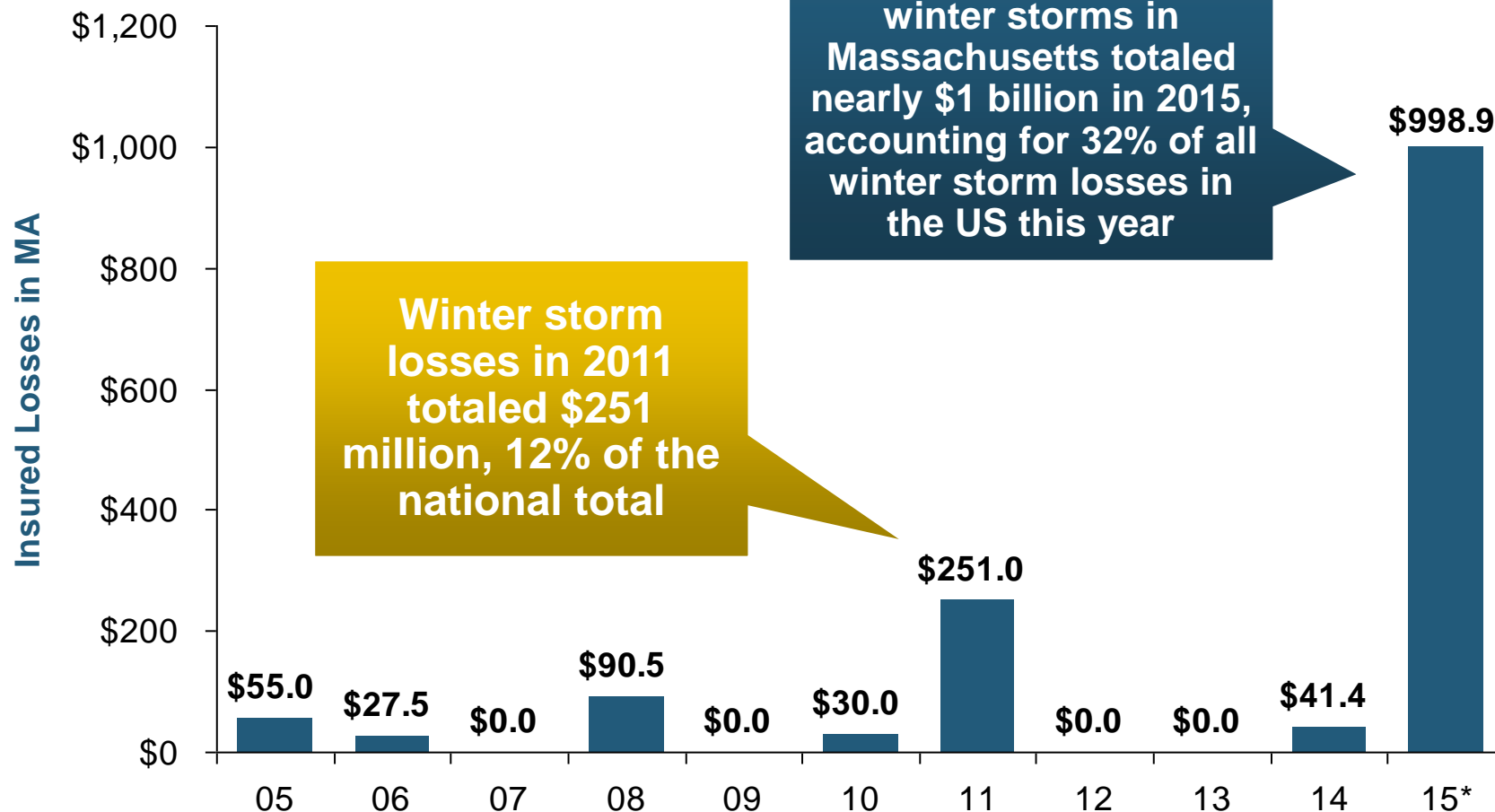


Winter Storm Loss Summary

Insured Winter Storm Losses in Massachusetts Have Been Particularly Severe

Insured Winter Storm CAT Losses in Massachusetts, 2005 – Sept. 1, 2015

(\$ Millions)

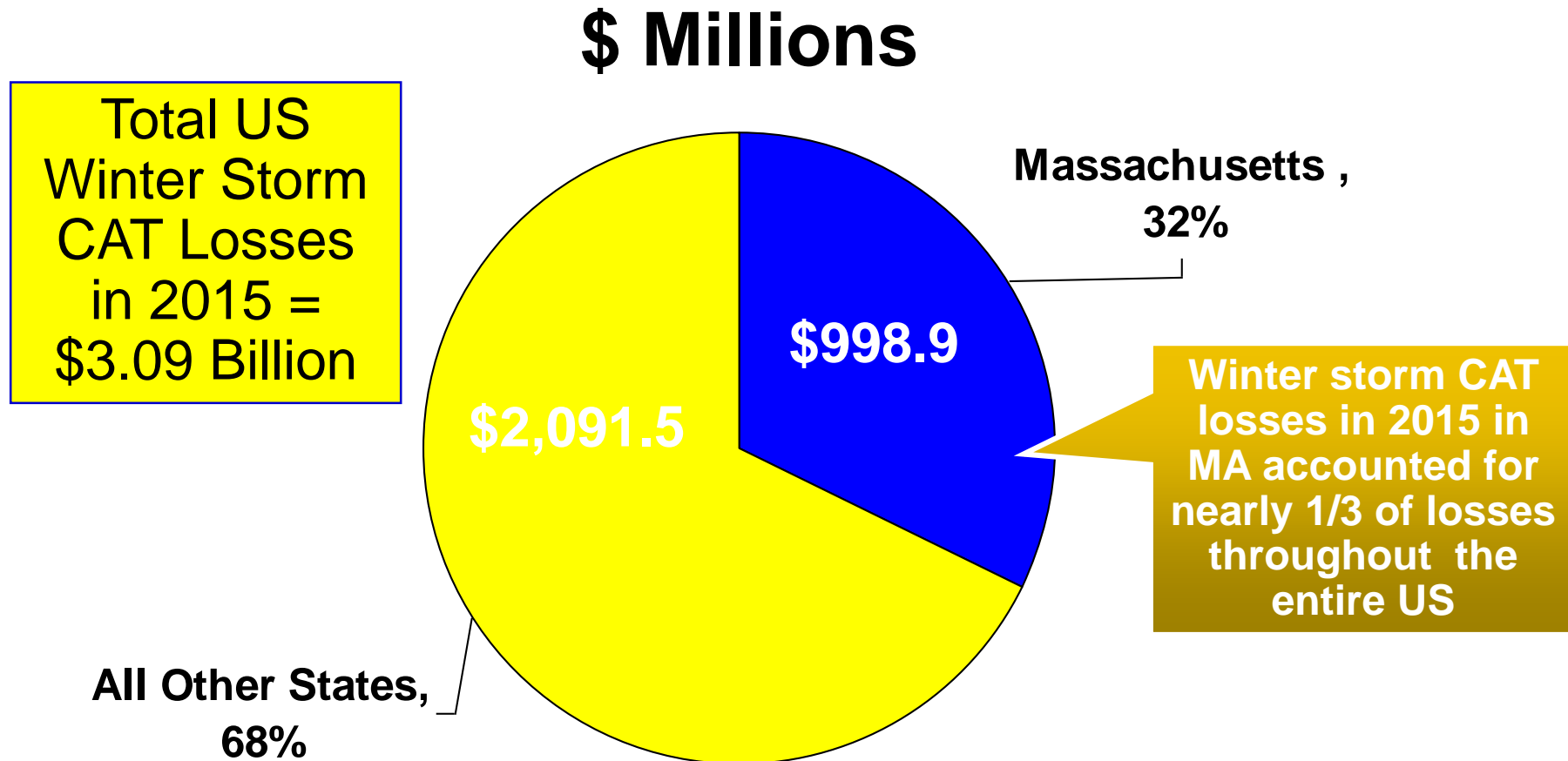


*As of Sept. 1, 2015.

Note: Data shown are the Massachusetts component of official PCS designated catastrophe events. PCS defines an event as one which results in \$25 million or more in insured property losses (includes residential and commercial property, business interruption and personal and commercial motor vehicle losses) across all impacted states.

Source: PCS unit of Verisk Analytics/ISO; Insurance Information Institute.

Distribution of Winter Storm CAT Losses in 2015, MA vs. All Other States*



*As of Sept. 1, 2015.

Note: Data shown are the Massachusetts component of official PCS designated catastrophe events. PCS defines an event as one which results in \$25 million or more in insured property losses (includes residential and commercial property, business interruption and personal and commercial motor vehicle losses) across all impacted states.

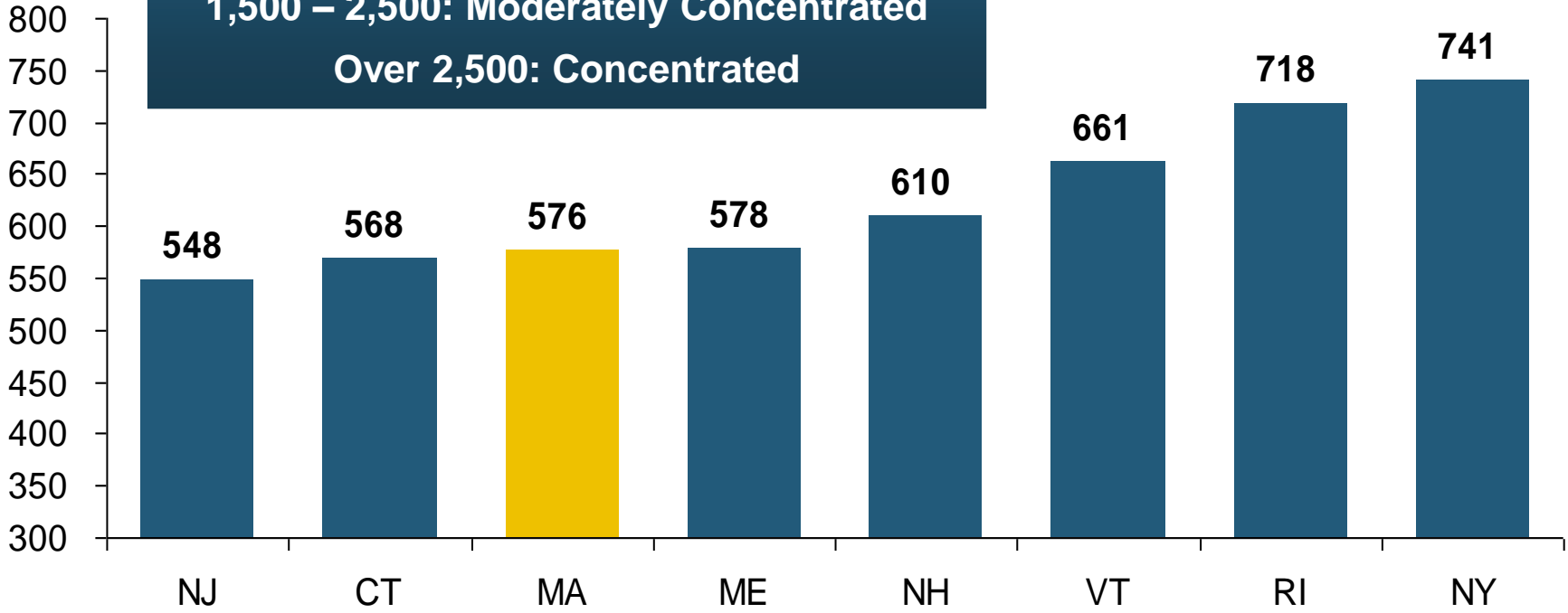
Source: Insurance Information Institute analysis of data from the PCS unit of Verisk Analytics/ISO.

Competitive Analysis

***The Massachusetts Homeowners
Insurance Market Is Competitive,
Consumers Benefit***

HHI Index Values for Homeowners Insurance Markets in the Northeast, 2014

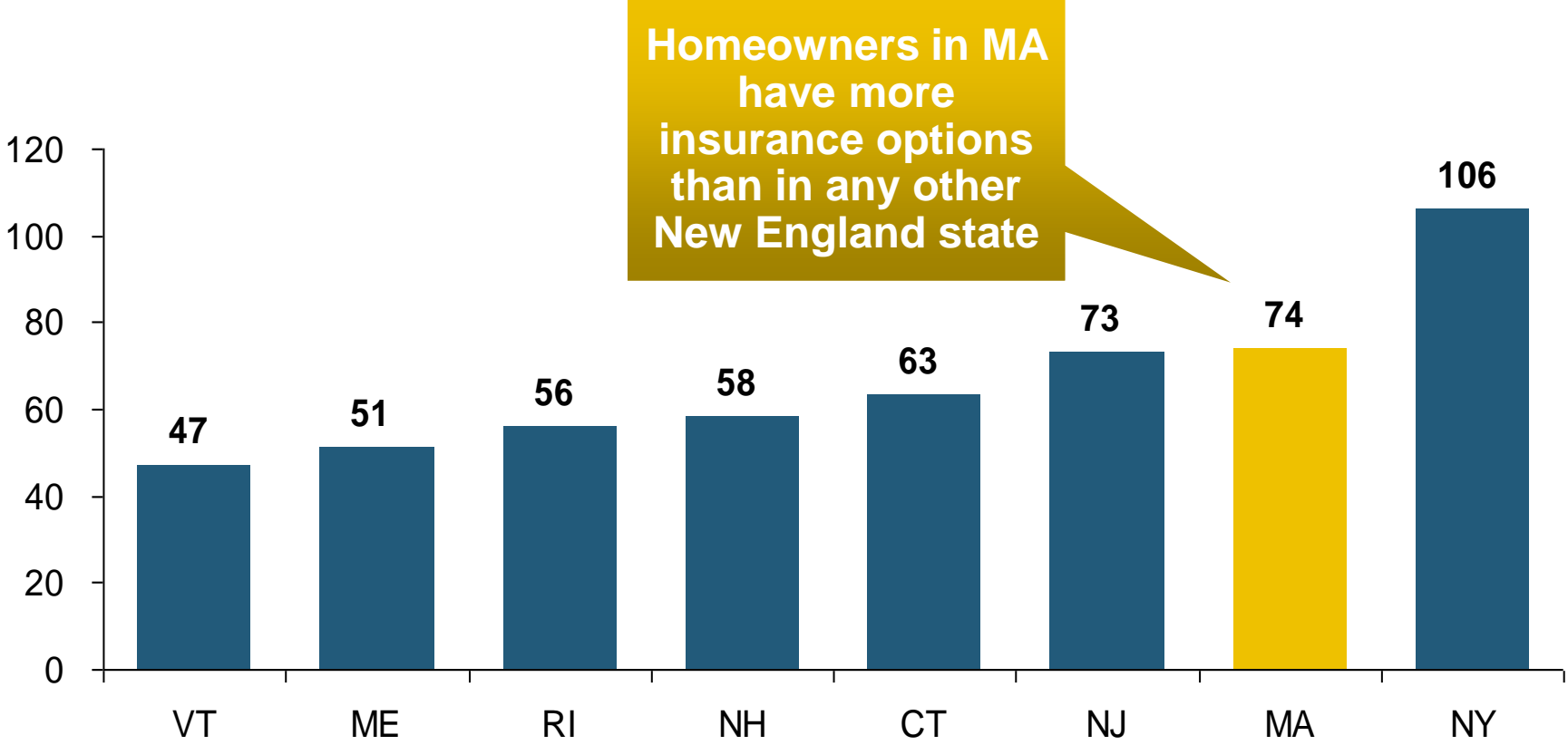
Herfindahl-Hirshman Index
Under 1,500: Not Concentrated
1,500 – 2,500: Moderately Concentrated
Over 2,500: Concentrated



The Massachusetts homeowners insurance market is competitive and not concentrated.

Source: Insurance Information Institute analysis of SNL data.

Number of Homeowners Insurers in Northeast States, 2014



The Massachusetts homeowners is competitive, benefitting consumers.

Source: Insurance Information Institute analysis of SNL data.

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*Thank you for your time
and your attention!*

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