

Homeowners Insurance Rates Are Rising In Some Places: Here's Why

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Homeowners Insurance Rates May Be Rising Because...



- Insurers expect severe weather; record claims likely follow
- Investment income, which would lessen reliance on premiums, is down
- Currently, premiums aren't enough to cover expected claims and expenses
- Insurers' costs, especially for reinsurance, are rising



Severe Weather in Recent Years Caused Record-Setting Insured Claim Payouts. Insurers Expect Claims in Future Years to Set New Records, too.

Natural Disaster Insured Claims Payouts in the United States: 2011



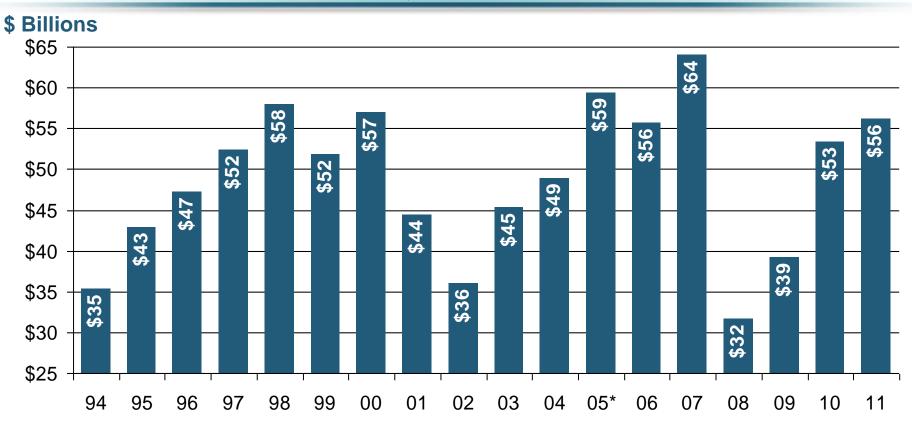
As of January 1, 2012	Number of Events	Fatalities	Estimated Insured Claims Payouts
Tornadoes	69	617	\$25.8 billion
Winter Storms	9	67	\$2.0 billion
Floods	14	20	\$535 million
Earthquakes	5	1	\$50 million
Hurricanes	3	0	\$5.5 billion*
We can't count on this in 2012			
Wildfires	58	15	\$855 million
Other	2	33	\$1.0 billion
Total	160	753	\$35.7 billion



Insurers' Investment Income (Mainly From Interest On Bonds) Is Down Significantly Since 2007. Premium Rates Often Rise When Investment Income Slumps.

Property/Casualty Insurance Industry Net Investment Gain, 1994–2011





Investment gains in 2010-11 continued the rebound from year-end 2008.

However, they are still weak in relation to gains in 2007,
especially considering that invested assets were 4.3% greater
at year-end 2011 vs. year-end 2007.

Sources: ISO; Insurance Information Institute.

¹ Investment gains consist primarily of interest, stock dividends and realized capital gains and losses.

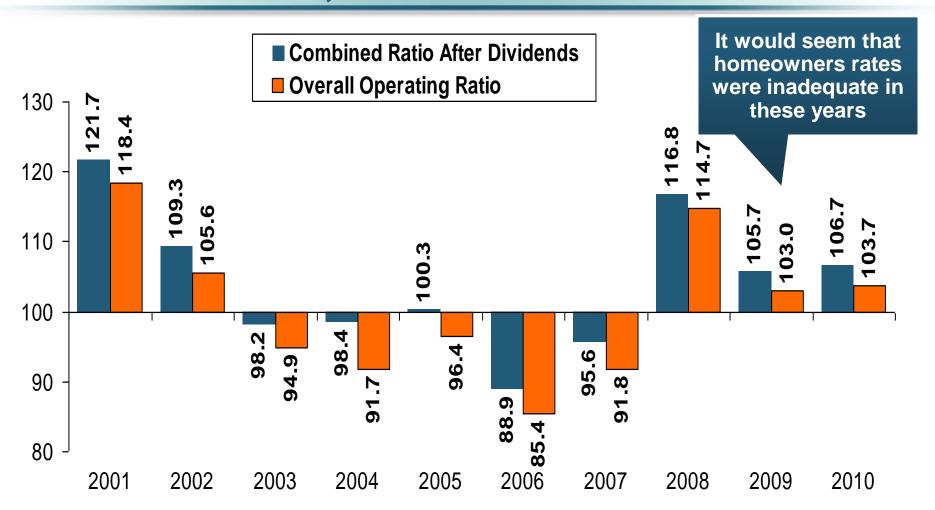
^{* 2005} figure includes special one-time dividend of \$3.2B.



Since 2008, Insurers Have Paid Out More for Homeowners **Insurance Claims and Operating Expenses Than They Received** In Premium Dollars. This Isn't a Sustainable **Business Model.**

Homeowners Insurance Industry Combined Ratio,* 2001–2010

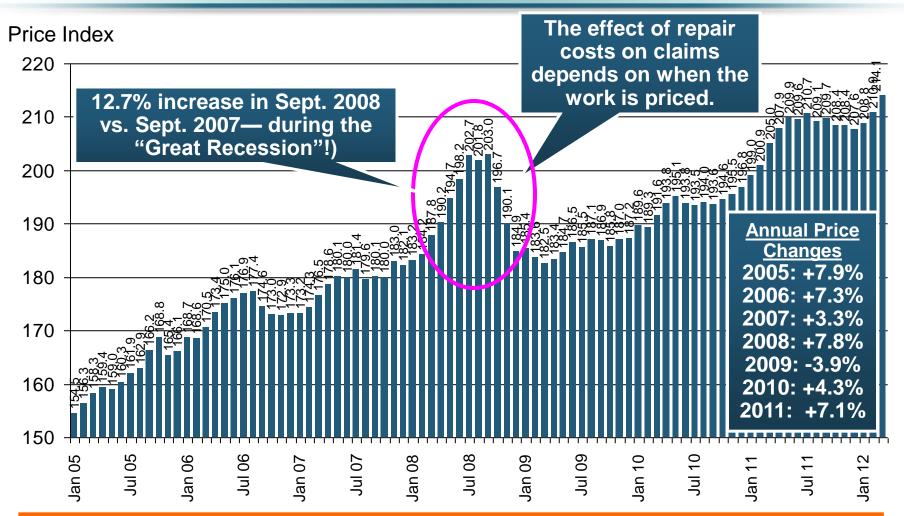




^{*}Ratio of (Claims + Expenses)/(Premiuums); Operating Ratio is Combined Ratio adjusted for Investment Income attributable to that line of business. A ratio over 100 means outgo exceeded income. Source: A.M. Best, Aggregates & Averages, 2011 P/C edition, p. 372.

Price Index for Residential Maintenance and Repair, Monthly, 2005-2012





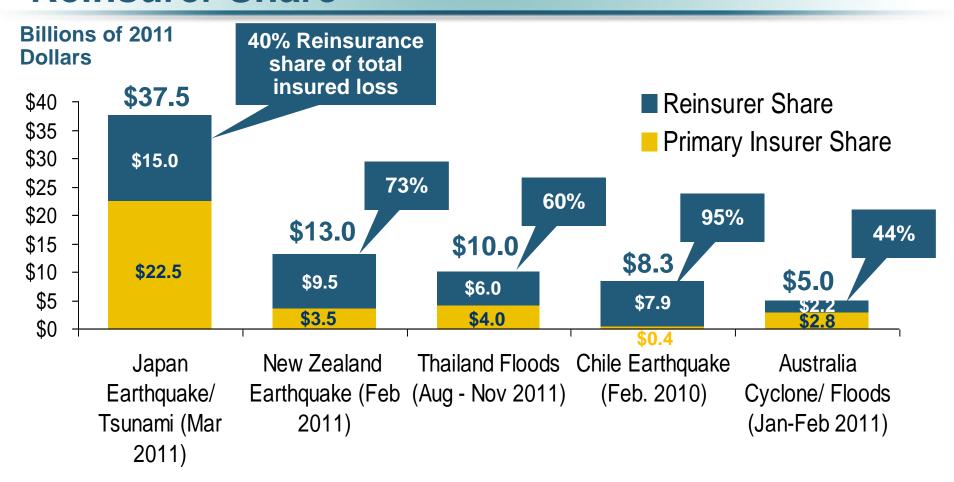
Prices for residential maintenance and repair rose by over 40% from December 2004 (through March 2012).



Global Reinsurance Rates Are Rising. Reinsurance Provides Coverage and Is an Expense Item for Insurers. Reinsurance Is One of Insurers' Most Volatile Expense Factors.

Recent Significant CAT Losses, Reinsurer Share





Reinsurers paid a high proportion of insured losses arising from major catastrophic events around the world in recent years

Source: Insurance Information Institute from reinsurance share percentages provided in RAA, ABIR and CEA press release, Jan. 13, 2012.



Because Of Its Conservative Business Model, Insurers Have Maintained Financial Strength Amid Great Economic Uncertainty. Adequate Rates **Are an Important Component of** That Model.

For Additional Information...



- Homeowners Insurance Rates Video: Dr. Steven Weisbart explains the five reasons homeowners rates are rising.
- Facts and Statistics: Homeowners and Renters Insurance
- Why Are Homeowners Insurance Rates Rising? Background paper
- How to Save Money on Your Homeowners Insurance Consumer tips



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