



## SCHEDULE OF I.I.I. TESTIMONY AND PUBLIC APPEARANCE

### 2013

#### JANUARY

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	January 3, 2013 New York, NY	2012 Natural Catastrophe year in Review	Munich Re/I.I.I.	Webinar	<a href="http://www.iii.org/presentations/MunichRe-010313/">http://www.iii.org/presentations/MunichRe-010313/</a>
Lynne McChristian I.I.I. Florida Representative	January 24, 2013 Tallahassee, FL	FL No-Fault Auto Insurance: A Historical Primer	FL Auto Insurance Fraud Strike Force		<a href="http://www.iii.org/presentations/FloridaNoFaultAuto-012413/">http://www.iii.org/presentations/FloridaNoFaultAuto-012413/</a>
Dr. Robert P. Hartwig, CPCU	January 31, 2013 Washington, D.C.		Auto Show		

## FEBRUARY

<b>I.I.I. Staff</b>	<b>Date/Location</b>	<b>Topic</b>	<b>Organization/ Committee</b>	<b>Other</b>	<b>Available on the Web at</b>
Dr. Steven Weisbart, CLU	February 5, 2013 Uncasville, CT	Mega Trends Affecting Workers Comp Insurance	ExecuSummit		<a href="http://www.iii.org/presentations/WorkersComp-020513/">http://www.iii.org/presentations/WorkersComp-020513/</a>
Dr. Robert P. Hartwig, CPCU	February 14, 2013 New York, NY	A Valentine for the P/C Insurance Industry: Why I Love This Business and Why You Should Too	Association of Professional Insurance Women		<a href="http://www.iii.org/presentations/APIW-021413/">http://www.iii.org/presentations/APIW-021413/</a>
Jeanne M. Salvatore	February 27, 2013	Partnership with the Lightning Protection Institute: An Overview of Communications Strategies	Lightning Protection Institute Conference		<a href="http://www.iii.org/presentations/LPI-022813/">http://www.iii.org/presentations/LPI-022813/</a>
Dr. Steven Weisbart, CLU	February 27, 2013 New York, NY	Insurance Regulation	Reactions Magazine		
Dr. Robert P. Hartwig, CPCU	February 27, 2013 Chicago, IL	Outlook for the P/C Insurance Industry	NAMIC Commercial Lines Seminar		<a href="http://www.iii.org/presentations/NAMIC-022513/">http://www.iii.org/presentations/NAMIC-022513/</a>
Dr. Robert P. Hartwig, CPCU	February 28, 2013 Amsterdam, Netherlands		Amsterdam Circle of Chief Economists	Geneva Association	<a href="http://www.iii.org/presentations/Sandy-030113/">http://www.iii.org/presentations/Sandy-030113/</a>

## MARCH

<b>I.I.I. Staff</b>	<b>Date/Location</b>	<b>Topic</b>	<b>Organization/ Committee</b>	<b>Other</b>	<b>Available on the Web at</b>
Dr. Steven Weisbart, CLU	March 1, 2013 Camden, NJ	Fragmented Risk	Rutgers Law School		
Elianne Gonzalez I.I.I. Hispanic Press Officer	March 12, 2013 Miami, FL		2013 Consumer Fair	Mercado de Dinero Magazine	
Dr. Robert P. Hartwig, CPCU	March 14 2013 New York, NY	Overview and Outlook for the P/C Insurance Industry: Focus on New York in the Aftermath of Hurricane Sandy	Insurance Brokers Assn. of New York State		<a href="http://www.iii.org/presentations/IBANY-031413/">http://www.iii.org/presentations/IBANY-031413/</a>
Dr. Robert P. Hartwig, CPCU	March 14, 2013 Melville, NY	Hurricane Sandy: A Progress Report and a Look Into the Future of the P/C Insurance Industry	Independent Insurance Agents and Brokers of Suffolk & Tri-County		<a href="http://www.iii.org/presentations/HurricaneSandy-031413/">http://www.iii.org/presentations/HurricaneSandy-031413/</a>
Dr. Robert P. Hartwig, CPCU	March 18, 2013 New York, NY	Overview of the Insurance Industry	NY Society of Securities Analysts Annual Insurance Conference		<a href="http://www.iii.org/presentations/NYSSA-031813/">http://www.iii.org/presentations/NYSSA-031813/</a>
Dr. Steven Weisbart, CLU	March 22, 2013 Chicago, IL	Calamaties: Natural & Political	Midwest Actuarial Forum		<a href="http://www.iii.org/presentationsMWActuarial-032213/">http://www.iii.org/presentationsMWActuarial-032213/</a>
Lynne McChristian I.I.I. Florida Representative	March 27, 2013 New Orleans, LA	Social Media	2013 National Hurricane Conference		

## APRIL

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	April 24, 2013 Hartford, CT		CT Legislative Insurance Committee Hearing		
Jeanne M. Salvatore	April 26, 2013 New York, NY	Rebuilding and Reimagining Resilient Communities- How the Money Flows	Philanthropy NY Annual Meeting		<a href="http://www.iii.org/presentations/Philanthropy-042613/">http://www.iii.org/presentations/Philanthropy-042613/</a>

## MAY

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Steven Weisbart, CLU	May 9, 2013 Bonita Springs, FL	Overview: Trends & Challenges for 2013 & Beyond	Underwriting Executives Council		<a href="http://www.iii.org/presentations/UEC-050913/">http://www.iii.org/presentations/UEC-050913/</a>
Dr. Robert P. Hartwig, CPCU	May 16, 2013 Orlando, FL	Recovery, Uncertainty and Implications for WC and P/C Insurance Markets	NCCI Annual Issues Symposium		<a href="http://www.iii.org/presentations/NCCI-05162013/">http://www.iii.org/presentations/NCCI-05162013/</a>
Dr. Steven Weisbart, CLU	May 21, 2013 Golden Valley, MN	Never-Ending Era of Uncertainty: Managing Global Risk in a Volatile World	MN RIMS Chapter		<a href="http://www.iii.org/presentations/MNRIMS-052113/">http://www.iii.org/presentations/MNRIMS-052113/</a>
Dr. Steven Weisbart, CLU	May 23, 2013 New York, NY	Building Better Economic Risk Scenarios	Actuarial Society of NY		<a href="http://www.iii.org/presentations/ASGNY-052313/">http://www.iii.org/presentations/ASGNY-052313/</a>
Loretta Worters	May 30, 2013 New York, NY	Don't Be At Fault: Buy Earthquake Insurance	IBHS		<a href="http://www.iii.org/presentations/Earthquake-053013/">http://www.iii.org/presentations/Earthquake-053013/</a>
Dr. Steven Weisbart, CLU	May 31, 2013 Charlotte, NC	Homeowners Insurance: The National Market & Trends	Residential Property Insurance Symposium		<a href="http://www.iii.org/presentations/Home-053113/">http://www.iii.org/presentations/Home-053113/</a>

## JUNE

<b>I.I.I. Staff</b>	<b>Date/Location</b>	<b>Topic</b>	<b>Organization/ Committee</b>	<b>Other</b>	<b>Available on the Web at</b>
Dr. Robert P. Hartwig, CPCU	June 6, 2013 New York, NY	Property/Casualty Pricing and Reserves	Standard & Poor's Annual Insurance Conference		
Dr. Robert P. Hartwig, CPCU	June 24, 2013 Philadelphia, PA	Everything Communicators Need to Know About the P/C Insurance Industry	Insurance Marketing and Communications Association		<a href="http://www.iii.org/presentations/IMCA-062413/">http://www.iii.org/presentations/IMCA-062413/</a>
Dr. Robert P. Hartwig, CPCU	June 26, 2013 Destin, FL	Overview & Outlook for the P/C Industry – Focus on LA Markets	Independent Insurance Agents of Louisiana		<a href="http://www.iii.org/presentations/Louisiana-062613/">http://www.iii.org/presentations/Louisiana-062613/</a>

## JULY

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	July 9, 2013 New York, NY	Natural Catastrophes	Munich Re/I.I.I. Webinar	Webinar	<a href="http://www.iii.org/presentations/MunichRe-070913/">http://www.iii.org/presentations/MunichRe-070913/</a>
Dr. Robert P. Hartwig, CPCU	July 17, 2013	P/C Insurance in the Post-Crisis World: Opportunities and Challenges in U.S. and Texas Markets	Insurance Council of TX Symposium		<a href="http://www.iii.org/presentations/Texas-071813/">http://www.iii.org/presentations/Texas-071813/</a>
Dr. Steven Weisbart, CLU	July 29-30, 2013 Portland, OR		IRES Career Development Seminar	Insurance Regulatory Examiners Society	

## AUGUST

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	August 1, 2013 Baltimore, MD	Under Pressure: P/C Insurance Markets in an Era of High Catastrophe	AEGIS Policyholder Conference		<a href="http://www.iii.org/presentations/AEGIS-080113/">http://www.iii.org/presentations/AEGIS-080113/</a>
Dr. Robert P. Hartwig, CPCU	August 5, 2013 Williamsburg, VA	Overview and Outlook for the P/C Insurance Industry: Trends, Challenges and Opportunities in 2013 and Beyond	Farm Bureau Actuarial Conference		<a href="http://www.iii.org/presentations/FarmBureau-080513/">http://www.iii.org/presentations/FarmBureau-080513/</a>
Dr. Robert P. Hartwig, CPCU	August 19, 2013 Washington, D.C.	Overview & Outlook for the P/C Insurance Industry: <i>Trends, Challenges and Opportunities in 2013 and Beyond</i>	PCICS Meeting		<a href="http://www.iii.org/presentations/PCIC-081913/">http://www.iii.org/presentations/PCIC-081913/</a>
Dr. Robert P. Hartwig, CPCU	August 20, 2013 Orlando, FL	Workers Compensation and the Economy: Trends, Challenges and Opportunities	NCCI - Workers' Compensation Educational Conference		<a href="http://www.iii.org/presentations/WorkersComp-082013/">http://www.iii.org/presentations/WorkersComp-082013/</a>
Dr. Steven Weisbart, CLU	August 20, 2013 San Antonio, TX	Outlook fo the P/C Insurance Industry	NAMIC		
Dr. Steven Weisbart, CLU	August 26, 2013 Indianapolis, IN		Center for Insurance Policy and Research		



## SEPTEMBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	September 25, 2013 Washington, D.C.	TRIA	U.S. Senate Banking Committee Hearing	Testimony	<a href="http://www.iii.org/meetings/TerrorismTestimony-092513/">http://www.iii.org/meetings/TerrorismTestimony-092513/</a>

## OCTOBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	October 1, 2013 Tucson, AZ	State of the Insurance Industry	International Assn. of Claims Professionals		<a href="http://www.iii.org/presentations/IACP-100113/">http://www.iii.org/presentations/IACP-100113/</a>
Dr. Steven Weisbart, CLU	October 8, 2013 New York, NY	The Economic Outlook for the P/C Insurance Industry Webinar	Casualty Actuarial Society	Webinar	
Jeanne M. Salvatore	October 18, 2013 Trenton, NJ	Superstorm Sandy- Lessons Learned	Insurance Council of NJ		<a href="http://www.iii.org/presentations/ICNJ-101813/">http://www.iii.org/presentations/ICNJ-101813/</a>
Dr. Robert P. Hartwig, CPCU	October 22, 2013 New York, NY	U.S. and Illinois Insurance Markets	IL Department of Insurance	Webinar	
Dr. Robert P. Hartwig, CPCU	October 24, 2013 New York, NY	Historical Arc of Insurance Regulation and Modernization	St. John's University's School of Risk Management		<a href="http://www.iii.org/presentations/StJohns-102413/">http://www.iii.org/presentations/StJohns-102413/</a>

## NOVEMBER

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Lynne McChristian I.I.I. Florida Representative	November 4, 2013 Sarasota, FL	FL Insurance Forecast	CPCU Society		
Lynne McChristian I.I.I. Florida Representative	November 7, 2013 Tampa, FL		Greater Tampa Sertoma Club		
Dr. Robert P. Hartwig, CPCU	November 13, 2013 Washington, D.C.	TRIA	House of Representatives	Testimony	<a href="http://www.iii.org/meetings/TerrorismTestimony-111313/">http://www.iii.org/meetings/TerrorismTestimony-111313/</a>
Jeanne M. Salvatore	November 13, 2013 New York, NY	Design for Risk & Reconstruction	American Institute for Architects		<a href="http://www.iii.org/presentations/AIANY-111313/">http://www.iii.org/presentations/AIANY-111313/</a>
Dr. Steven Weisbart, CLU	November 13-14, 2013 Des Moines, IA	Iowa "I" Day	Independent Insurance Agents of Iowa		
Dr. Robert P. Hartwig, CPCU	November 20, 2013 Scottsdale, AZ	Arizona "I" Day	Independent Insurance Agents of Arizona		<a href="http://www.iii.org/presentations/Arizona-112013/">http://www.iii.org/presentations/Arizona-112013/</a>
Lynne McChristian I.I.I. Florida Representative	November 24, 2013 Orlando, FL	Emergency Response & Management	Nat'l Assn. of Latin American Executives		

## DECEMBER

<b>I.I.I. Staff</b>	<b>Date/Location</b>	<b>Topic</b>	<b>Organization/ Committee</b>	<b>Other</b>	<b>Available on the Web at</b>
Dr. Robert P. Hartwig, CPCU	December 5, 2013 New York, NY	Insurance Market in 2013 and Beyond	Casualty Actuaries of Greater New York		<a href="http://www.iii.org/presentations/CAGNY-120513/">http://www.iii.org/presentations/CAGNY-120513/</a>
Dr. Robert P. Hartwig, CPCU	December 6, 2013 San Antonio, TX		Casualty Actuaries of the Southwest		<a href="http://www.iii.org/presentations/SWAF-120613/">http://www.iii.org/presentations/SWAF-120613/</a>
Dr. Robert P. Hartwig, CPCU	December 12, 2013 New York, NY	Future of TRIA	DRI Insurance Coverage and Practice Symposium		<a href="http://www.iii.org/presentations/DRI-121213/">http://www.iii.org/presentations/DRI-121213/</a>
Dr. Robert P. Hartwig, CPCU	December 17, 2013 New York, NY		National Underwriter Executive Conference		

# 2014

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Dr. Robert P. Hartwig, CPCU	January 7, 2014 New York, NY	2013 Natural Catastrophe year in Review	Munich Re/I.I.I.	Webinar	<a href="http://www.iii.org/presentations/MunichRe-010714/">http://www.iii.org/presentations/MunichRe-010714/</a>

## FEBRUARY

<b>I.I.I. Staff</b>	<b>Date/Location</b>	<b>Topic</b>	<b>Organization/ Committee</b>	<b>Other</b>	<b>Available on the Web at</b>
Dr. Robert P. Hartwig, CPCU	February 10-11, 2014 Oklahoma City, OK	Tornadoes and Severe Convective Events: Insurance Trends and Challenges in an Era of Climate Volatility	National Tornado Summit		<a href="http://www.iii.org/presentations/Tornadoes-0211141/">http://www.iii.org/presentations/Tornadoes-0211141/</a>
Lynne McChristian I.I.I. Florida Representative	February 19, 2014 Tallahassee, FL	State of the Florida Property Insurance Market: Past, Present and Future	Florida House Insurance & Banking Subcommittee		<a href="http://www.iii.org/presentations/Florida-021914/">http://www.iii.org/presentations/Florida-021914/</a>
Lynne McChristian I.I.I. Florida Representative	February 28, 2014 Singer Island, FL	Partnership with the Lightning Protection Institute: An Overview of Communications Strategies	Lightning Protection Institute Conference		<a href="http://www.iii.org/presentations/LPI-022814/">http://www.iii.org/presentations/LPI-022814/</a>

## MARCH

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	March 6, 2014 Philadelphia, PA	Overlook & Outlook for the P/C Insurance Industry	Philadelphia Reinsurance Symposium		<a href="http://www.iii.org/presentations/Reinsurance-030614/">http://www.iii.org/presentations/Reinsurance-030614/</a>
Andrea C. Basora, Executive Vice President	March 7, 2014 Austin, TX	A Perfect Storm: Technology & Disaster Education	SXSW Conference		
Dr. Robert P. Hartwig, CPCU	March 13, 2014 New York, NY	Insurance Regulatory Modernization and Industry	The Forum of Greater NY		<a href="http://www.iii.org/presentations/Regulatory-031314/">http://www.iii.org/presentations/Regulatory-031314/</a>
Dr. Robert P. Hartwig, CPCU	March 17, 2014 New York, NY	Overlook & Outlook for the P/C Insurance Industry	NY Society of Securities Analysts		<a href="http://www.iii.org/presentations/NYSSA-031714/">http://www.iii.org/presentations/NYSSA-031714/</a>
Dr. Robert P. Hartwig, CPCU	March 18, 2014 Scottsdale, AZ	Medical Professional Liability Outlook and Economic Impacts of the Changing Healthcare Environment	Willis Re Annual Healthcare Reinsurance Forum		<a href="http://www.iii.org/presentations/WillisRe-031814/">http://www.iii.org/presentations/WillisRe-031814/</a>
Dr. Robert P. Hartwig, CPCU	March 19, 2014 Chicago, IL	Personal Lines P-C Insurance Markets	NAMIC Personal Lines Seminar		<a href="http://www.iii.org/presentations/NAMIC-031914/">http://www.iii.org/presentations/NAMIC-031914/</a>
Dr. Robert P. Hartwig, CPCU	March 27, 2014 Las Vegas, NV	Mega Trends in Workers Compensation	16 <sup>th</sup> Annual AMCOMP Conference		<a href="http://www.iii.org/presentations/WorkersComp-032714/">http://www.iii.org/presentations/WorkersComp-032714/</a>

## APRIL

I.I.I. Staff	Date/Location	Topic	Organization/ Committee	Other	Available on the Web at
Dr. Robert P. Hartwig, CPCU	April 9, 2014 Columbus, OH	How Has the PC Industry Been Affected by High CAT Losses?	Ohio Insurance Institute Education Day		<a href="http://www.iii.org/presentations/Ohio-040914/">http://www.iii.org/presentations/Ohio-040914/</a>
Dr. Steven Weisbart, CLU	April 9, 2014 Philadelphia, PA	Terrorism Risk Insurance Program Reauthorization Act	Philly I-Day		
Dr. Robert P. Hartwig, CPCU	April 11, 2014 Washington, D.C.	Energy Infrastructure and Vulnerabilities	U.S. Department of Energy	Quadrennial Energy Review Public Meeting	<a href="http://www.iii.org/presentations/Energy-041114/">http://www.iii.org/presentations/Energy-041114/</a>
Lynne McChristian I.I.I. Florida Representative	April 15, 2014 Orlando, FL	Talking Heads: Serving as a Voice of Your Organization in Times of Emergency	National Hurricane Conference		
Jeanne M. Salvatore	April 15, 2014 Orlando, FL	How to Read Your Insurance Policy: What Did I buy & How Does it Work	National Hurricane Conference		
Jeanne M. Salvatore	April 17, 2014 Orlando, FL	Communications Flood Risk & Engaging Communities Using FloodSmart Tools	National Hurricane Conference		
Dr. Steven Weisbart, CLU	April 29, 2014 Washington, D..C	Insurance Regulatory Modernization	National Journal		