



2011 HALF-YEAR NATURAL CATASTROPHE REVIEW

July 12, 2011

Welcome/Introduction

Terese Rosenthal

U.S. Natural Catastrophe Update

Carl Hedde

Global Natural Catastrophe Update

Peter Höppe

Economic Implications of Natural Catastrophe Losses

Dr. Robert Hartwig

Questions and Answers

U.S. NATURAL CATASTROPHE UPDATE

Carl Hedde, SVP, Head of Risk Accumulation
Munich Reinsurance America, Inc.



One of the world's largest databases on natural catastrophes

////////////////////////////////////



NATCATSERVICE

Natural catastrophe know-how for
risk management and research



Munich RE 

The Database Today

- From 1980 until today all loss events; for USA and selected countries in Europe all loss events since 1970.
- Retrospectively, all great disasters since 1950.
- In addition, all major historical events starting from 79 AD – eruption of Mt. Vesuvius (3,000 historical data sets).
- **Currently more than 30,000 data sets**

- Very active thunderstorm (tornado-hail) season with insured losses exceeding \$16 billion, far above the 2001 to 2010 January – June average thunderstorm loss of \$6.4 billion (in 2010 Dollars). It was also the deadliest thunderstorm season in over 50 years.
- Extensive severe flooding events in Midwest and Great Plains
- Large, damaging wildfires in Texas, Arizona, and New Mexico.
- Major blizzard and ice storm in Midwest; severe freezing conditions in Southwest
- Seasonal forecasts indicate “active” hurricane season; neither El Niño or La Niña conditions are expected to be a factor this year

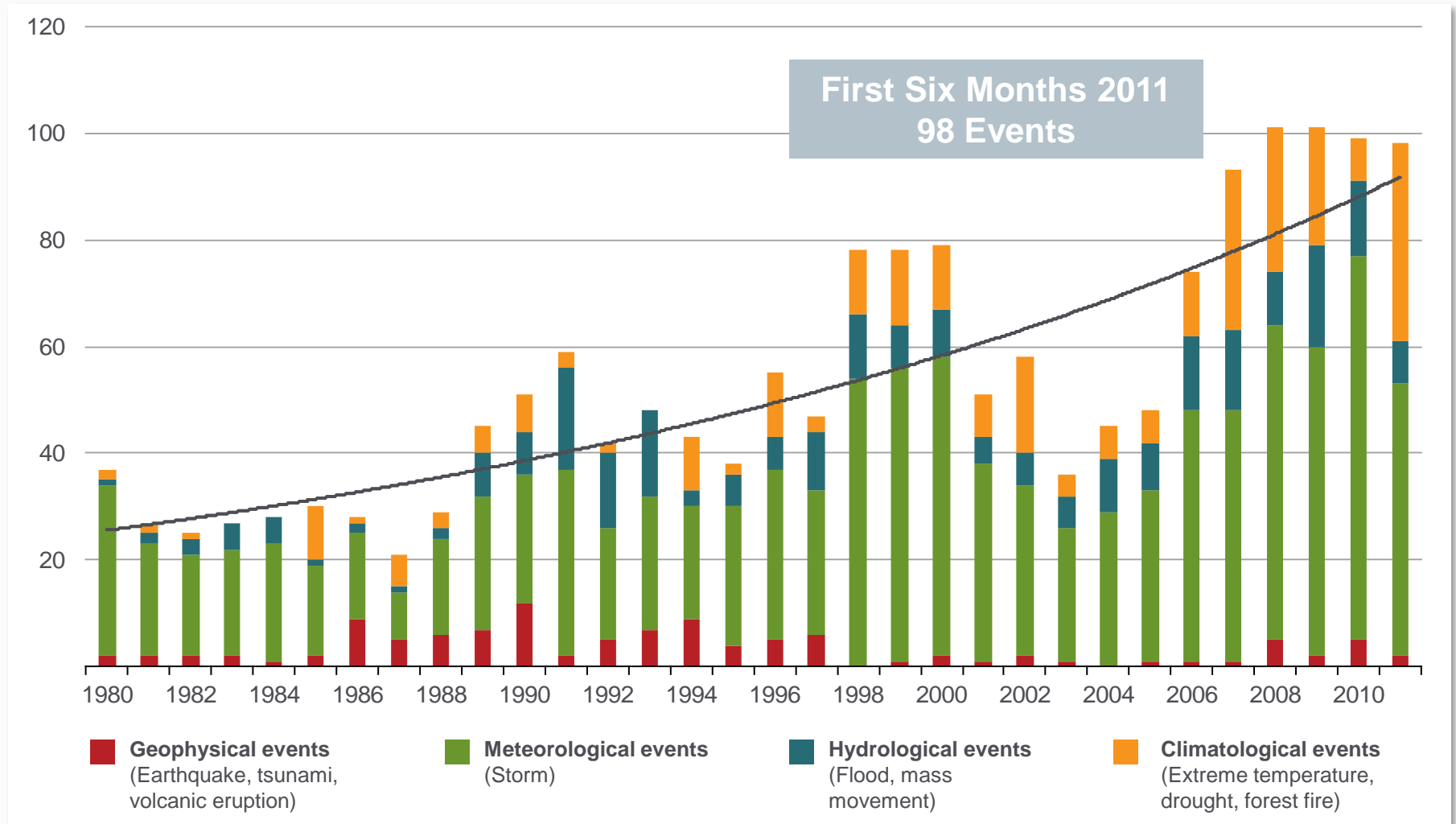
Natural Disaster Losses in the United States

First Six Months of 2011

| As of July 6, 2011 | Number of Events | Fatalities | Estimated Overall Losses (US \$m) | Estimated Insured Losses (US \$m) |
|---------------------|------------------|------------|-----------------------------------|-----------------------------------|
| Severe Thunderstorm | 43 | 593 | 23,573 | 16,350 |
| Winter Storm | 8 | 15 | 1,900 | 1,425 |
| Flood | 8 | 15 | 2,100 | in progress |
| Earthquake | 2 | 1 | 105 | in progress |
| Tropical Cyclone | 0 | 0 | 0 | 0 |
| Wildfire | 37 | 7 | 125 | 50 |

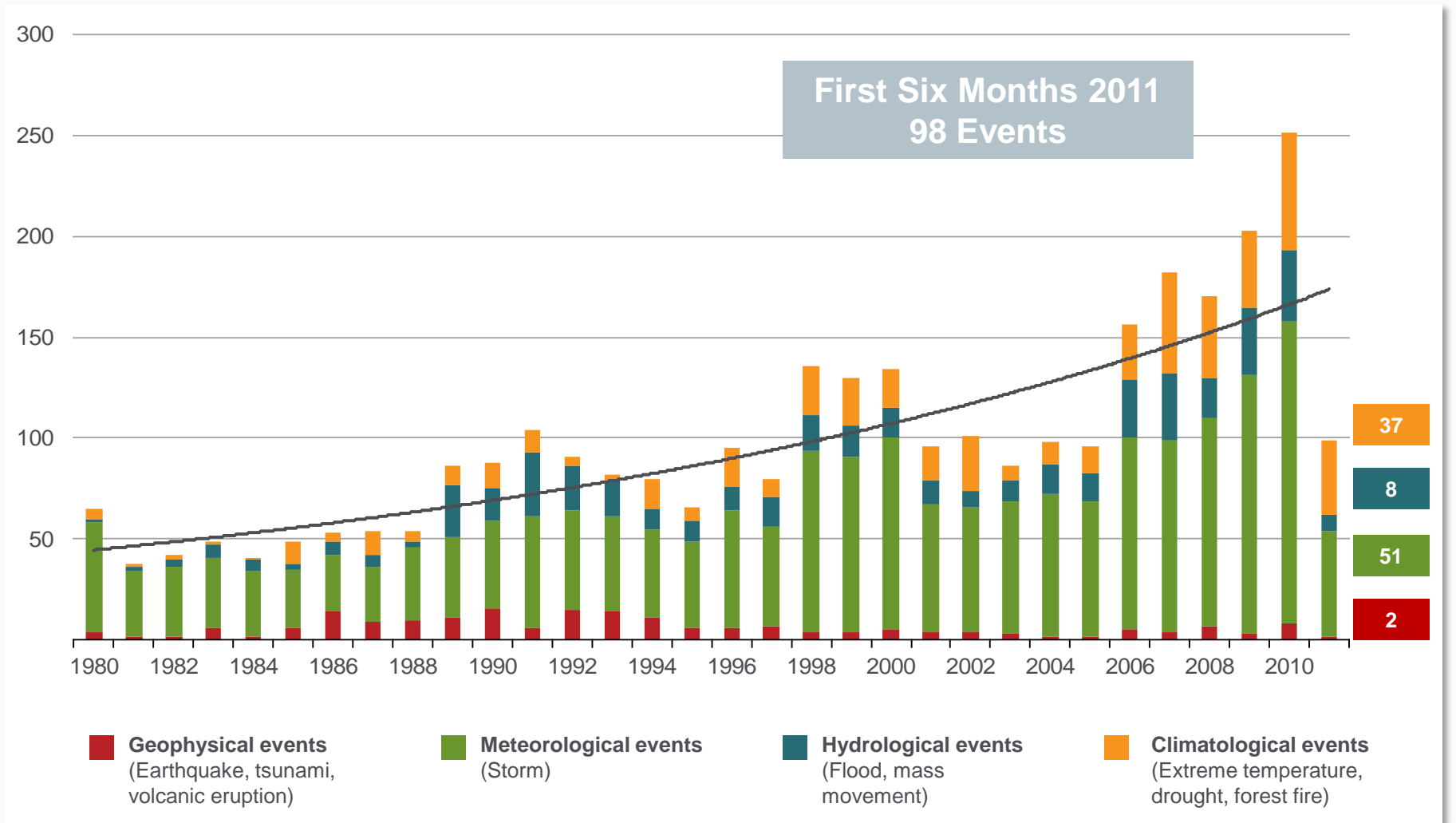
Natural Disasters in the United States, 1980 – 2011

Number of Events (January – June Only)



Natural Disasters in the United States, 1980 – 2011

Number of Events (Annual Totals 1980 – 2010 vs. First Six Months 2011)



2011: Year of the Tornado



Pratt City, Alabama



Joplin, Missouri

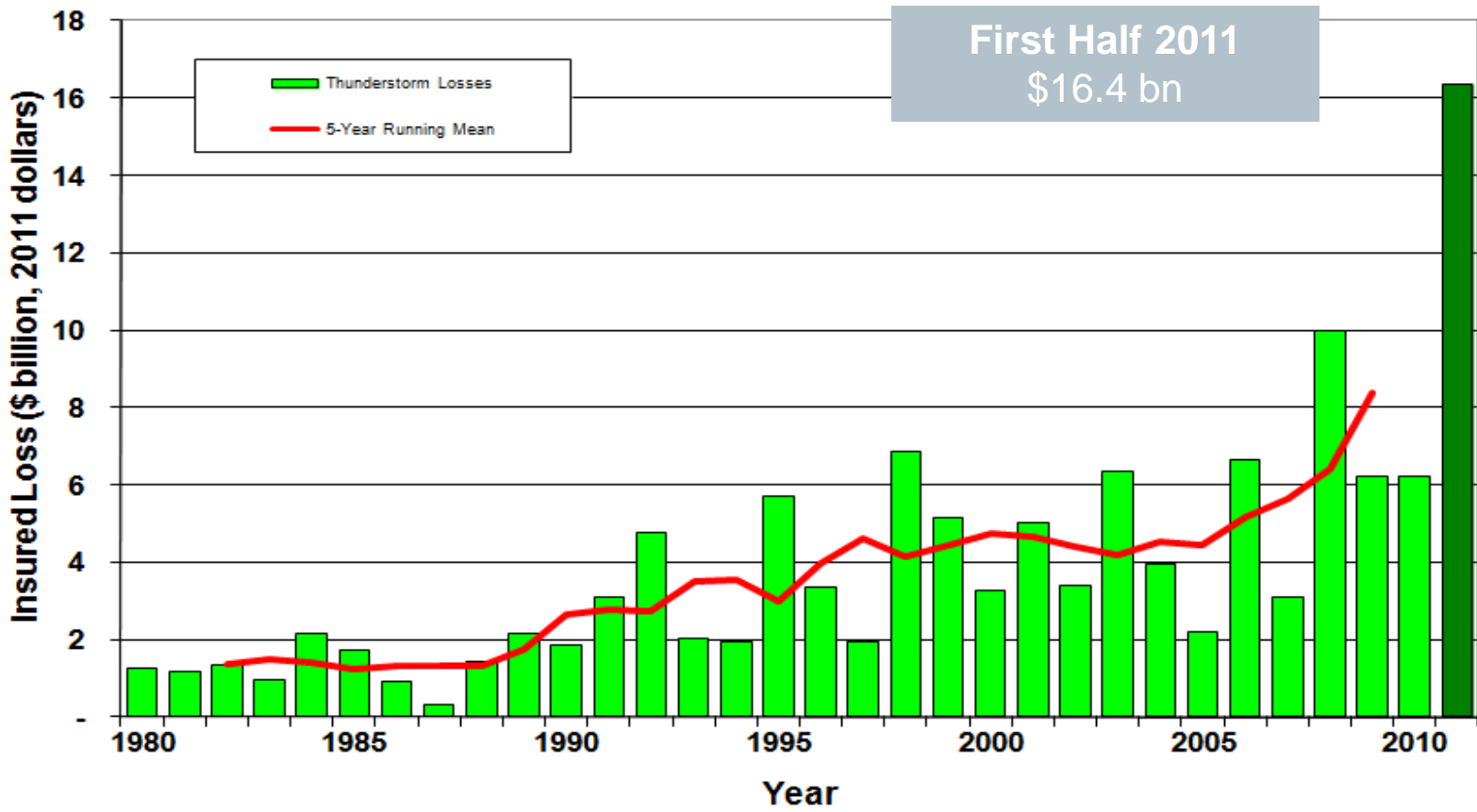
2011: Year of the Tornado

- Deadliest tornado year since 1953: **593 fatalities**
- Deadliest single tornado since 1947: **Joplin, Missouri, 155 fatalities**
- Most observed tornadoes in a month: **875, April**
- Largest number of tornadoes in a day: **226, April 27**
- Most EF5 Tornadoes in a year: **6** (tied for first with 1974)
- Five insured billion-dollar outbreaks
- Two thunderstorm outbreaks each caused insured losses of about \$5 billion
- Late April (Alabama) outbreak is among top 10 largest natural catastrophe losses in U.S. history

U.S. Thunderstorm Loss Trends

January – June only, 1980 - 2011

Thunderstorm losses for the period January – June in 2011 were more than double of the 2006-2010 5-year average.

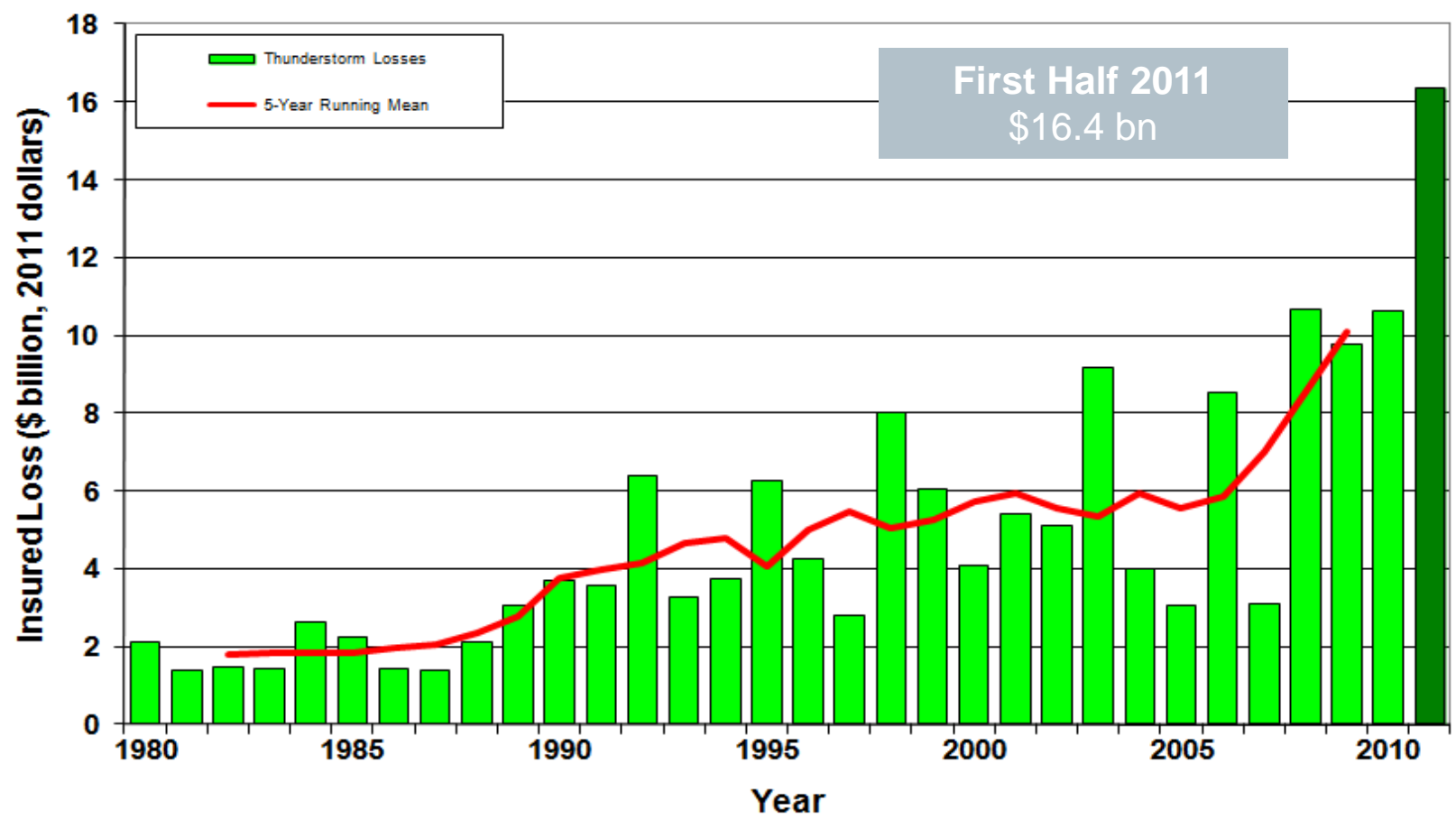


U.S. Thunderstorm Loss Trends

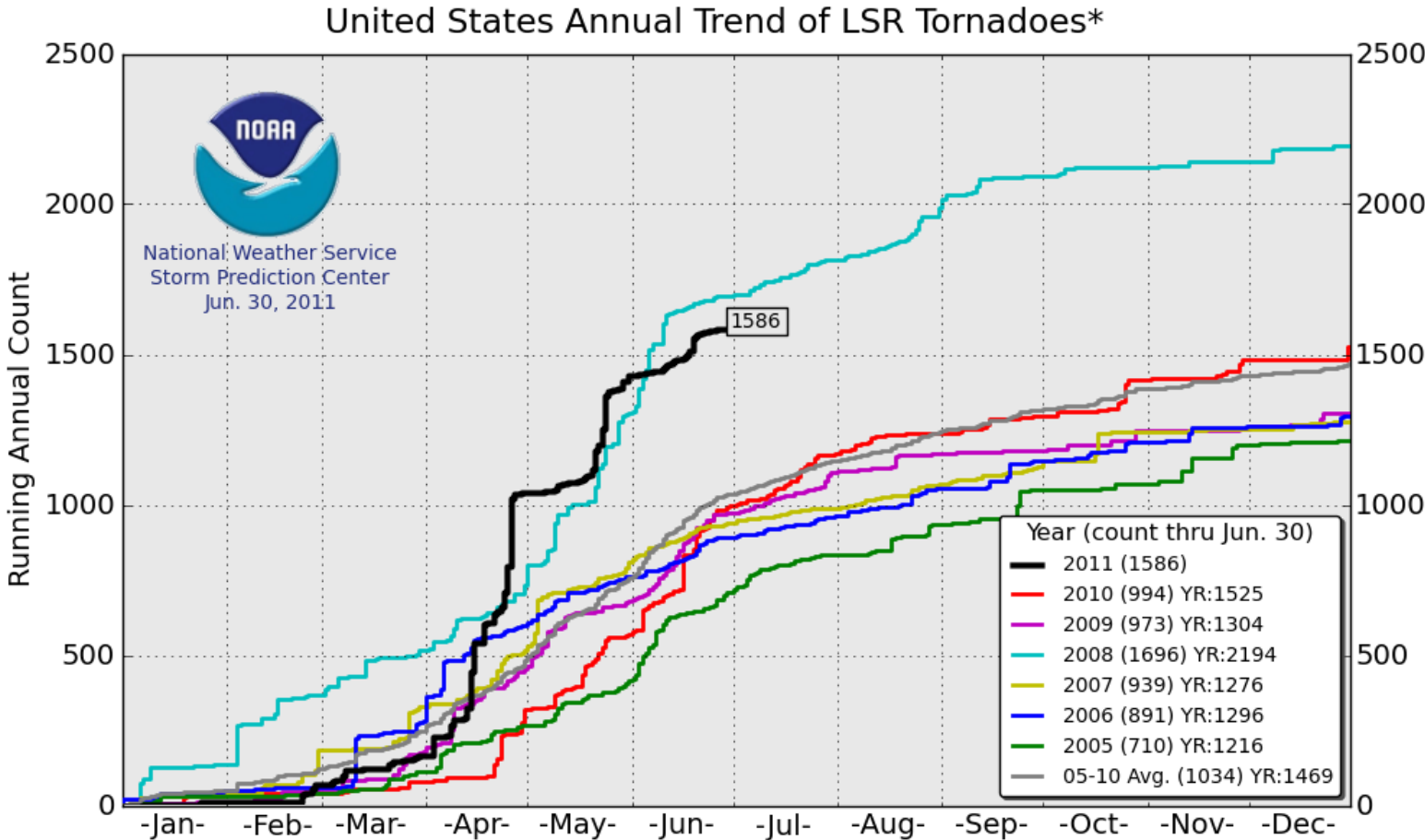
Annual Totals 1980 – 2010 vs. First Half 2011



Average thunderstorm losses have increased fivefold since 1980.



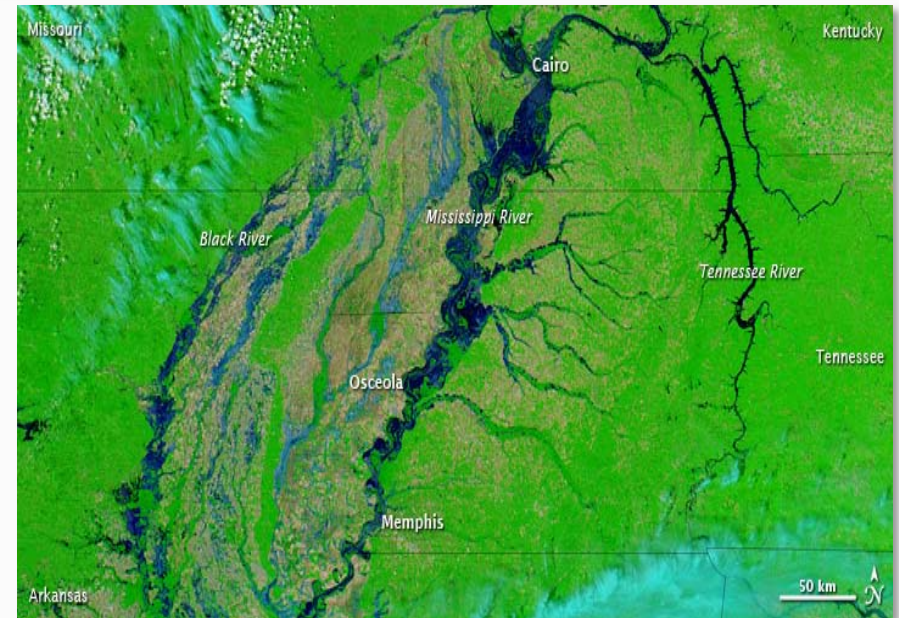
2011 U.S. Tornado Count



*Preliminary tornadoes from NWS Local Storm Reports (LSRs)
Annual average is based on preliminary LSRs, 2005-2010

Lower Mississippi Flood of 2011

April 2011



Lower Mississippi Flood of 2011

April 2011

- Heavy snowmelt, saturated soils, and over 20 inches of rain in a month lead to the worst flooding of the lower Mississippi River since 1927.
- Record river crests at Vicksburg and Natchez; Morganza Spillway opened in Louisiana to protect Baton Rouge and New Orleans from possible levee failures.
- Extensive agricultural damage, property, and inland marine losses due to flood.
 - Economic Losses: \$2 billion
 - Insured Losses: Estimation in Progress

Other Notable Floods of 2011

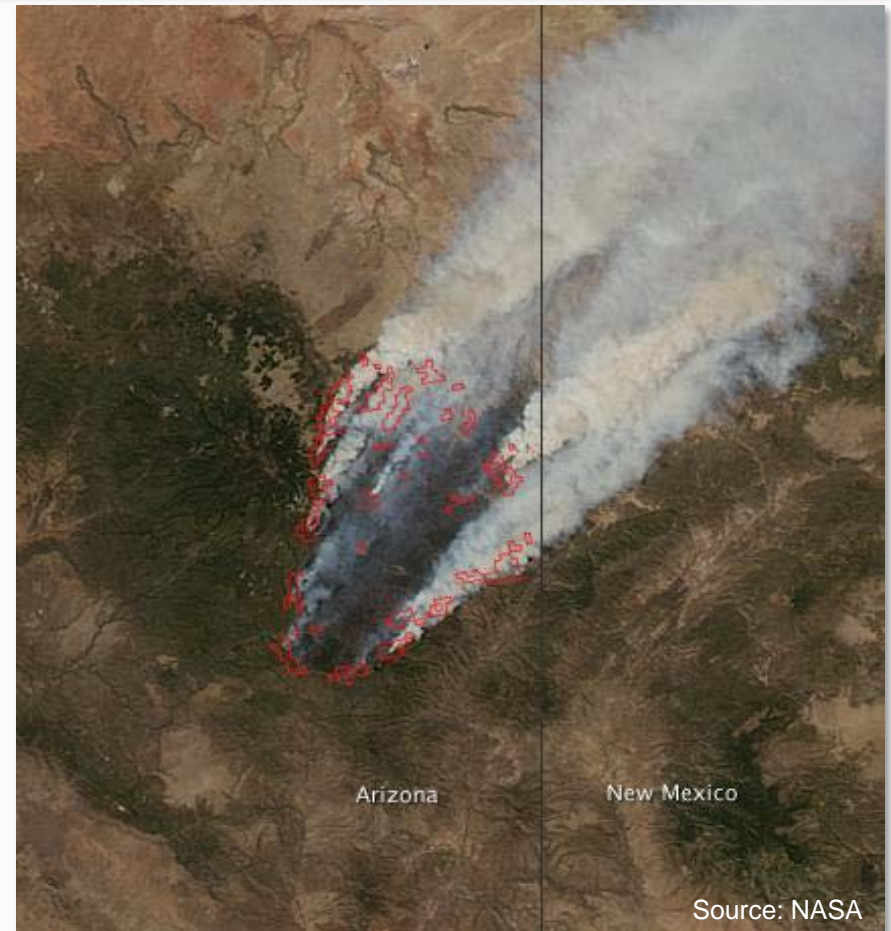
June 2011

- Similar to the triggers of the Mississippi River flood, heavy rains in the northern plains states and the melting of a heavy snowpack in the Rockies resulted in severe flooding along several river systems, including the:
 - Missouri River: Numerous breached levees (some intentional to prevent flooding in densely populated regions), agriculture and transportation networks severely disrupted, Fort Calhoun nuclear power plant threatened, but no damage.
 - Souris River: Record flood levels at Minot, North Dakota. Levees were overtopped by flood waters; an estimated 11,000 residents (25% of Minot's population) was evacuated.

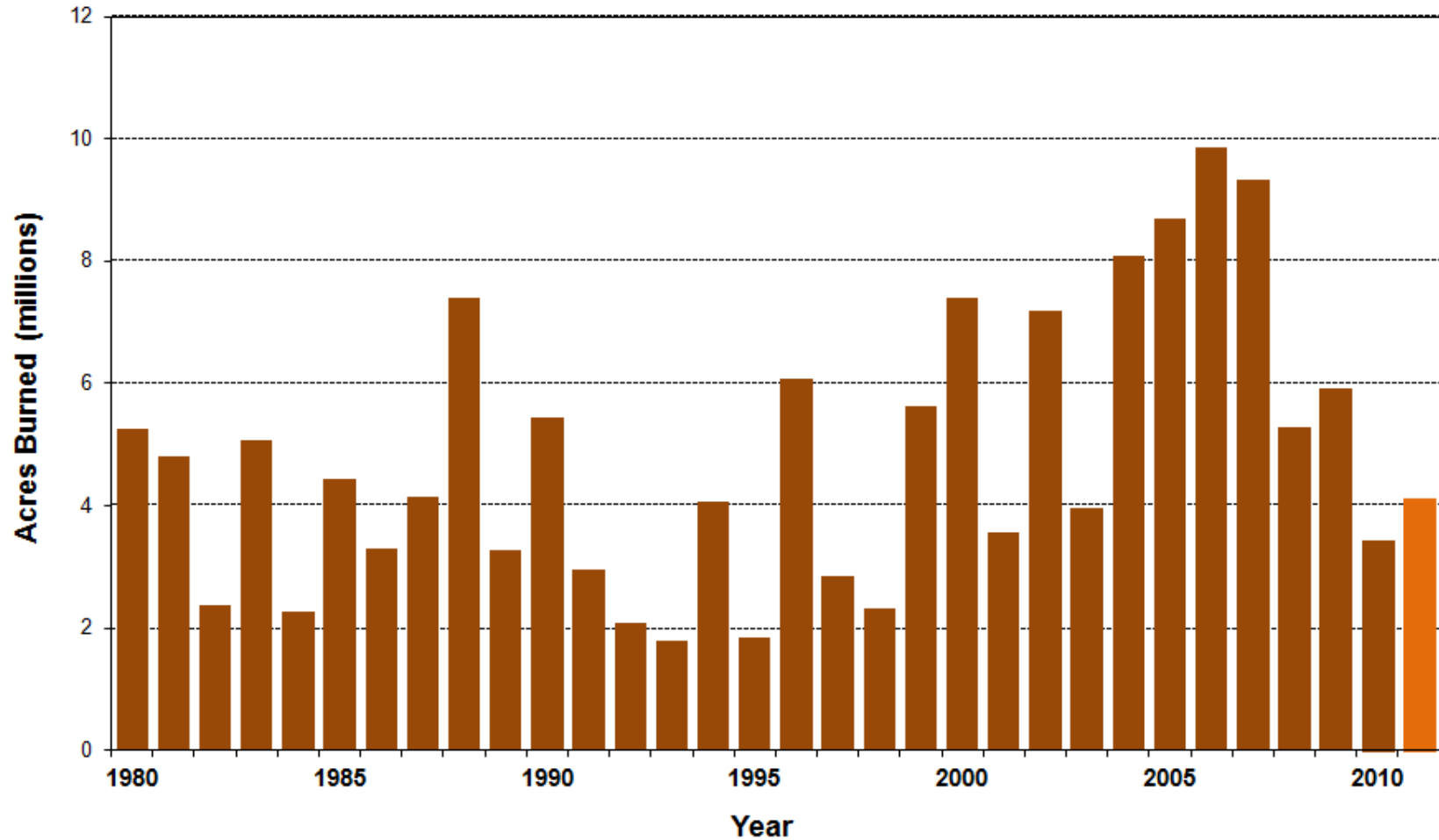
Notable Wildfires in 2011

April – June

- Texas: Over 3 million acres burned in west Texas from 12 major seats of fire. Over 200 homes and businesses destroyed, \$50 million insured loss.
- Arizona and New Mexico: “Wallow” fire largest in AZ history at 538,000 acres, Las Conchas fire near Los Alamos, 30 buildings destroyed.



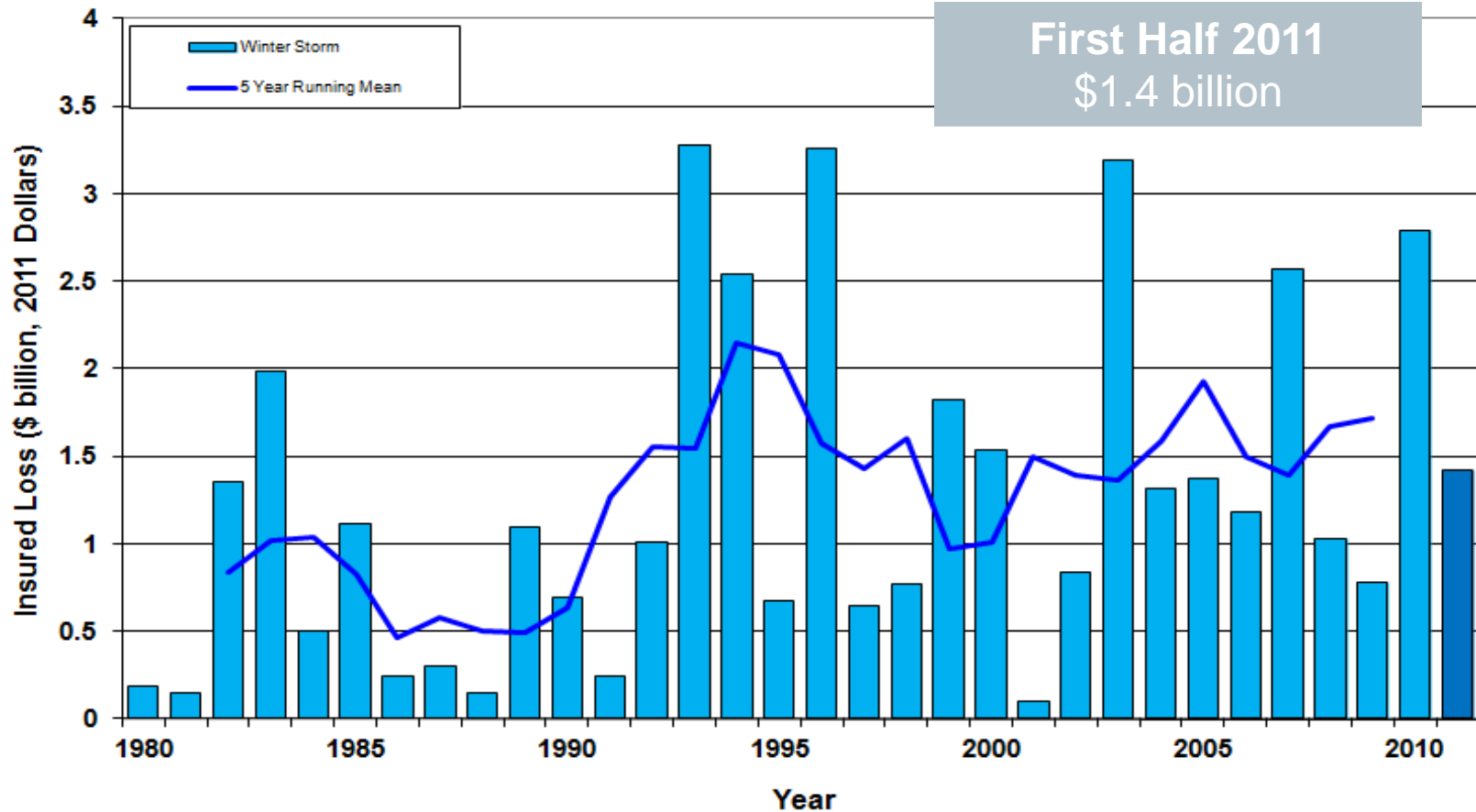
Number of Acres Burned in Wildfires, 1980 – 2011 YTD



U.S. Winter Storm Loss Trends

Annual totals 1980 – 2010 vs. First Half 2011

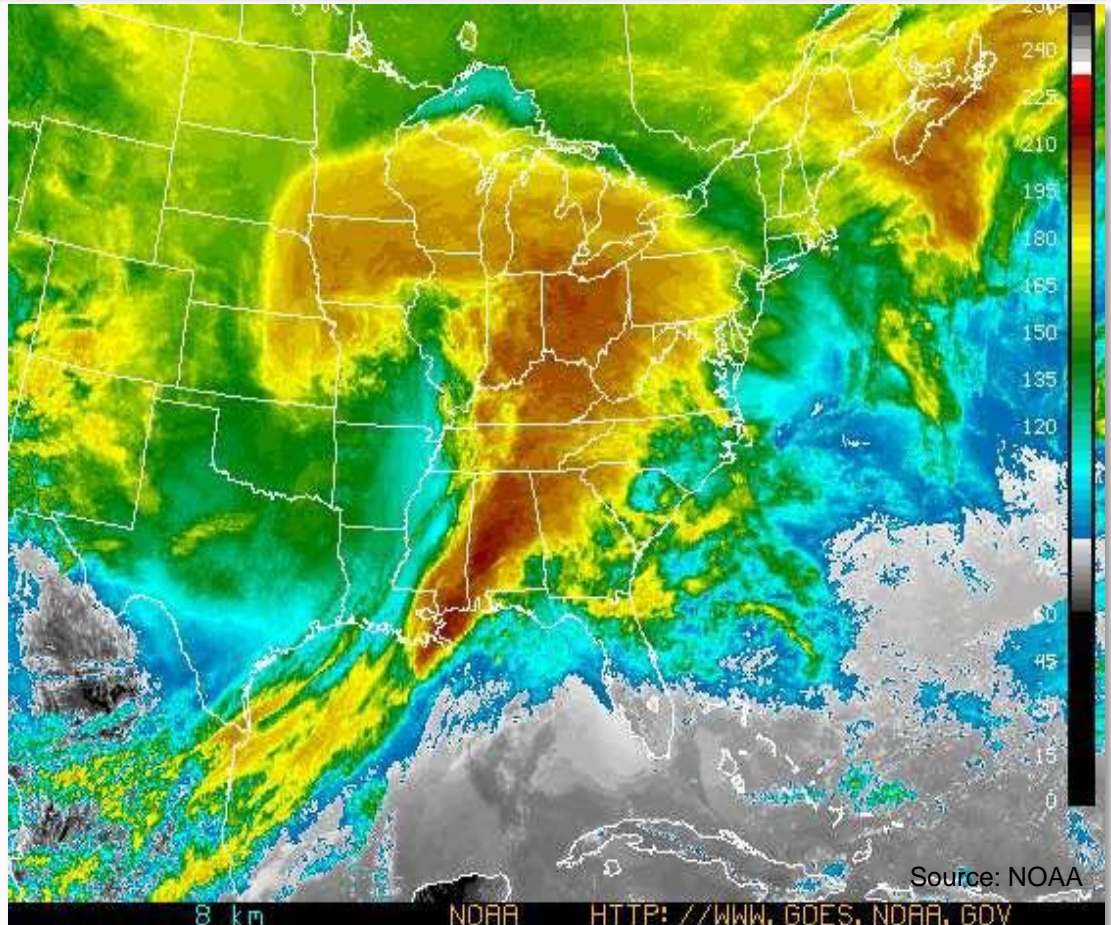
Average annual winter storm losses have increased over 50% since 1980.



Notable Winter Storms of 2011

January 31-February 3, 2011

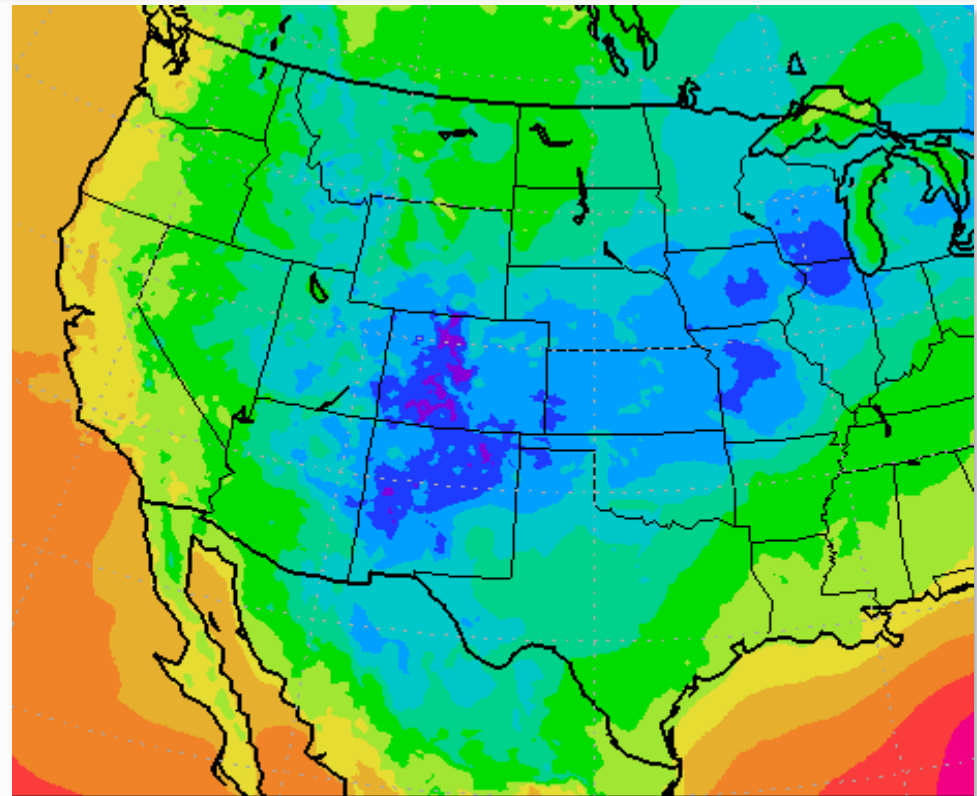
- 1-2 feet of snow in Chicago with 60+ mph wind gusts
- Up to 1" of freezing rain across Ohio River Valley
- Economic Losses: \$900 million
- Insured Losses: \$650 million



Notable Winter Storms of 2011

February 2-6, 2011

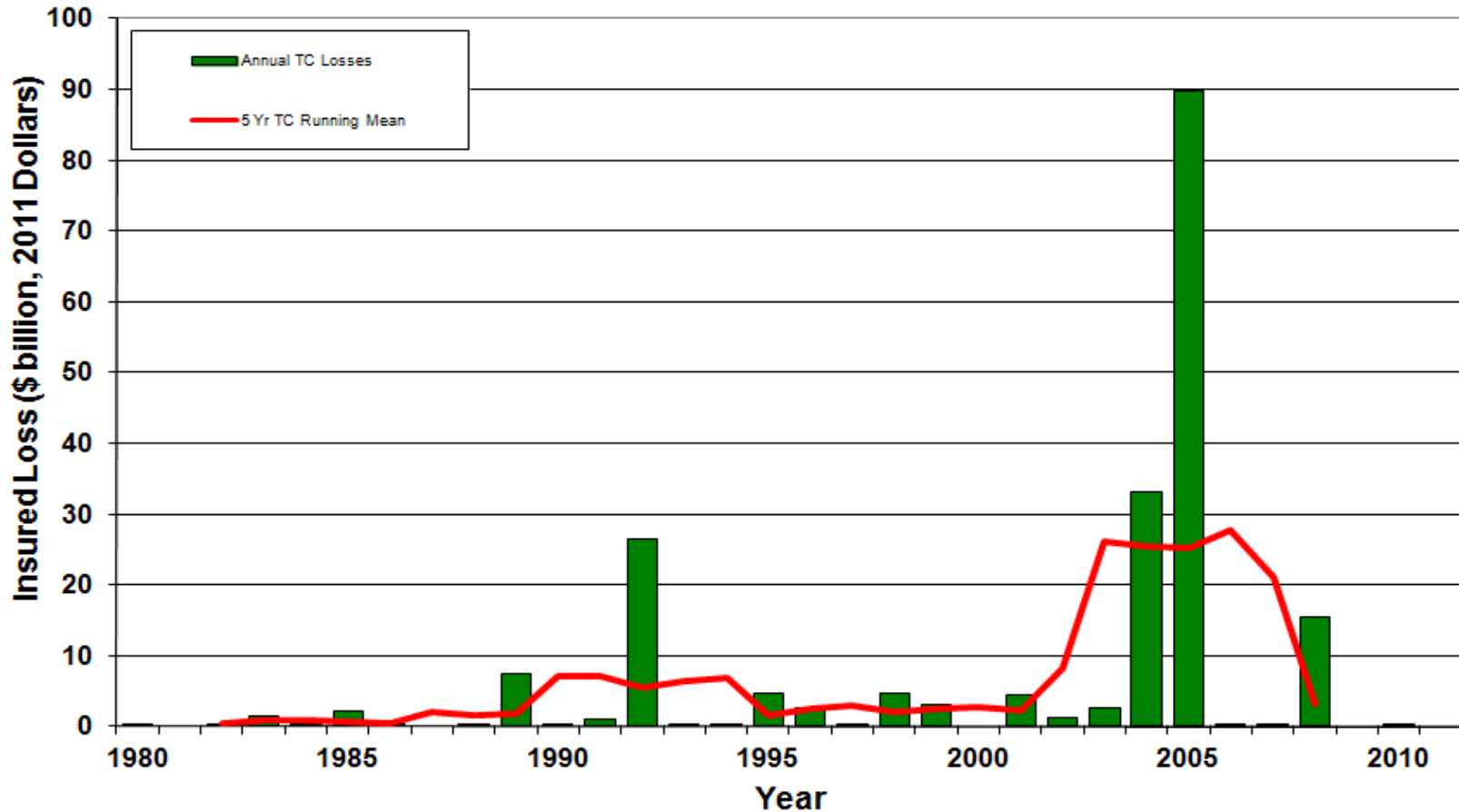
- Cold arctic air over Rockies and Southwest
- Deep freeze over agricultural areas of southwest during growing season
- Economic Losses: \$600 million
- Insured Losses: \$450 million (not including Agriculture)



-18 -9 0 9 18 27 36 45 °F
--- Source: NOAA

U.S. Tropical Cyclone Loss Trends 1980 – 2011

The current 5-year average (2006-2010) insured tropical cyclone loss is \$3.2 bn.



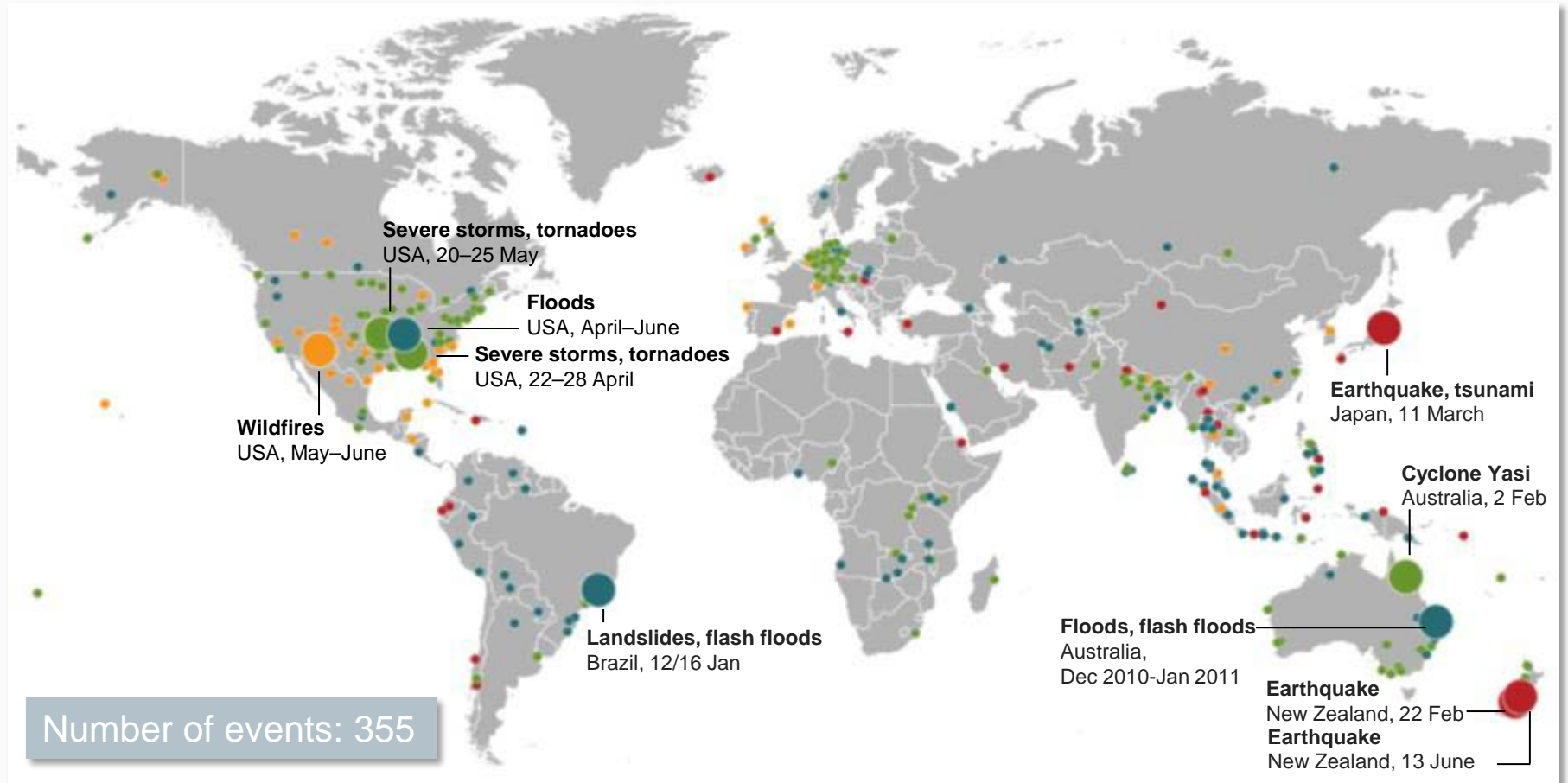
GLOBAL NATURAL CATASTROPHE UPDATE

Prof. Dr. Peter Höppe
Head of Geo Risks Research/ Corporate Climate Center
Munich Re



Natural loss events January – June 2011

World map



- Natural catastrophes
- Selection of significant loss events (see table)

- Geophysical events
(earthquake, tsunami, volcanic activity)
- Meteorological events
(storm)

- Hydrological events
(flood, mass movement)
- Climatological events
(extreme temperature, drought, wildfire)

Worldwide Natural Disasters 2011

Significant Natural Disasters (January – June only)

| Deadliest Disasters | | | |
|---------------------|--------------------------|--------|-------------------------------|
| Date | Event | Area | Deaths |
| 11.3.2011 | Earthquake, tsunami | Japan | 15,500 (still missing: 7,297) |
| 12/16.1.2011 | Landslides, flash floods | Brazil | 1,350 |
| 22-28.4.2011 | Severe storm, tornadoes | USA | 350 |

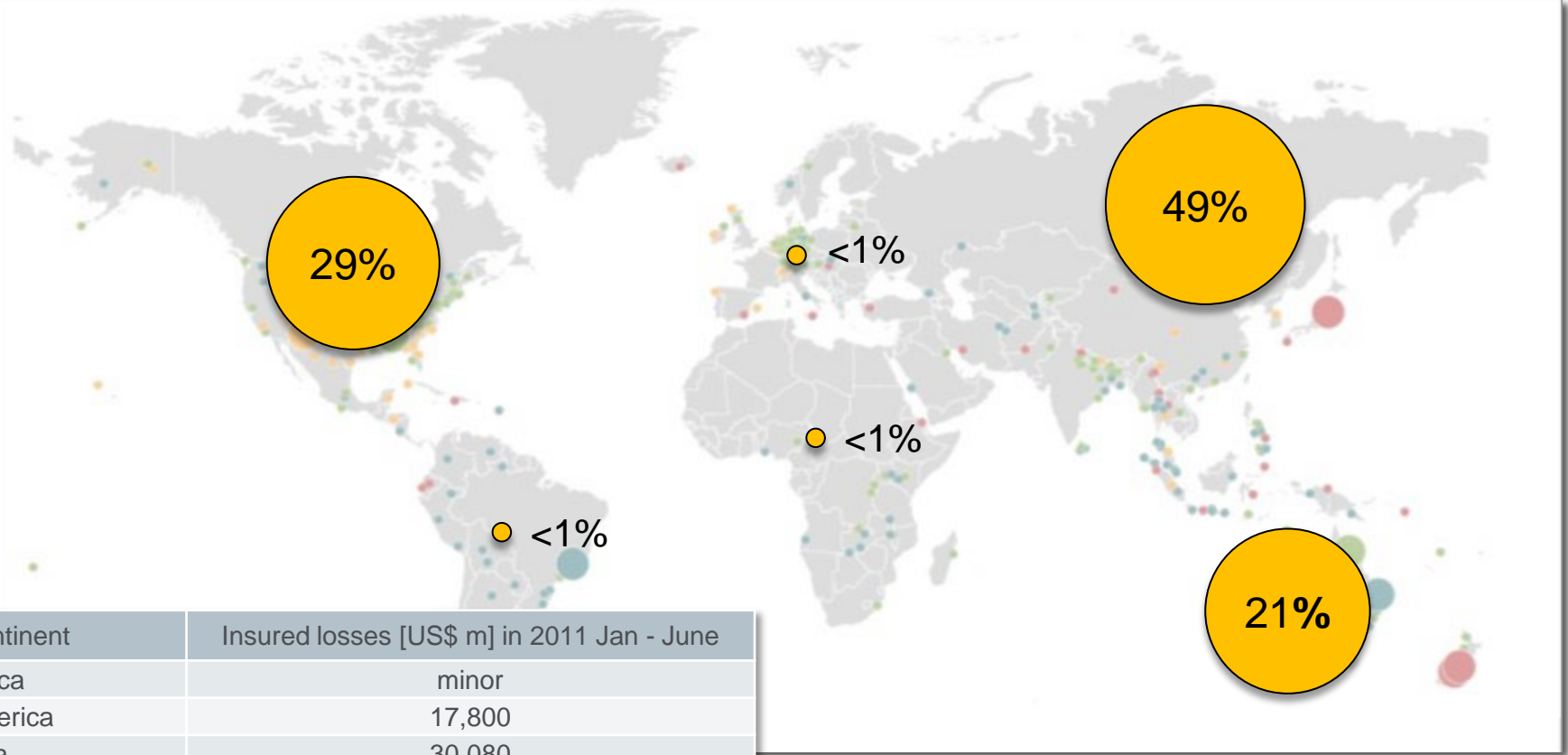
| Costliest Disasters (Insured Losses) | | | |
|--------------------------------------|-------------------------|-------------|-------------------------|
| Date | Event | Area | Insured losses in US\$m |
| 11.3.2011 | Earthquake, tsunami | Japan | ~30.000 |
| 22.2.2011 | Earthquake | New Zealand | >10,000 |
| 22-28.4.2011 | Severe storm, tornadoes | USA | 5,050 |

| Costliest Disasters (Overall Losses) | | | |
|--------------------------------------|-------------------------|-------------|-------------------------|
| Date | Event | Area | Overall losses in US\$m |
| 11.3.2011 | Earthquake, tsunami | Japan | 210,000 |
| 22.2.2011 | Earthquake | New Zealand | 20,000 |
| 22-28.4.2011 | Severe storm, tornadoes | USA | 7,500 |

Worldwide Natural Disasters 2011

Percentage Distribution of Insured Losses Per Continent (January – June only)

Insured losses 2011 (January – June only): US\$ 60bn

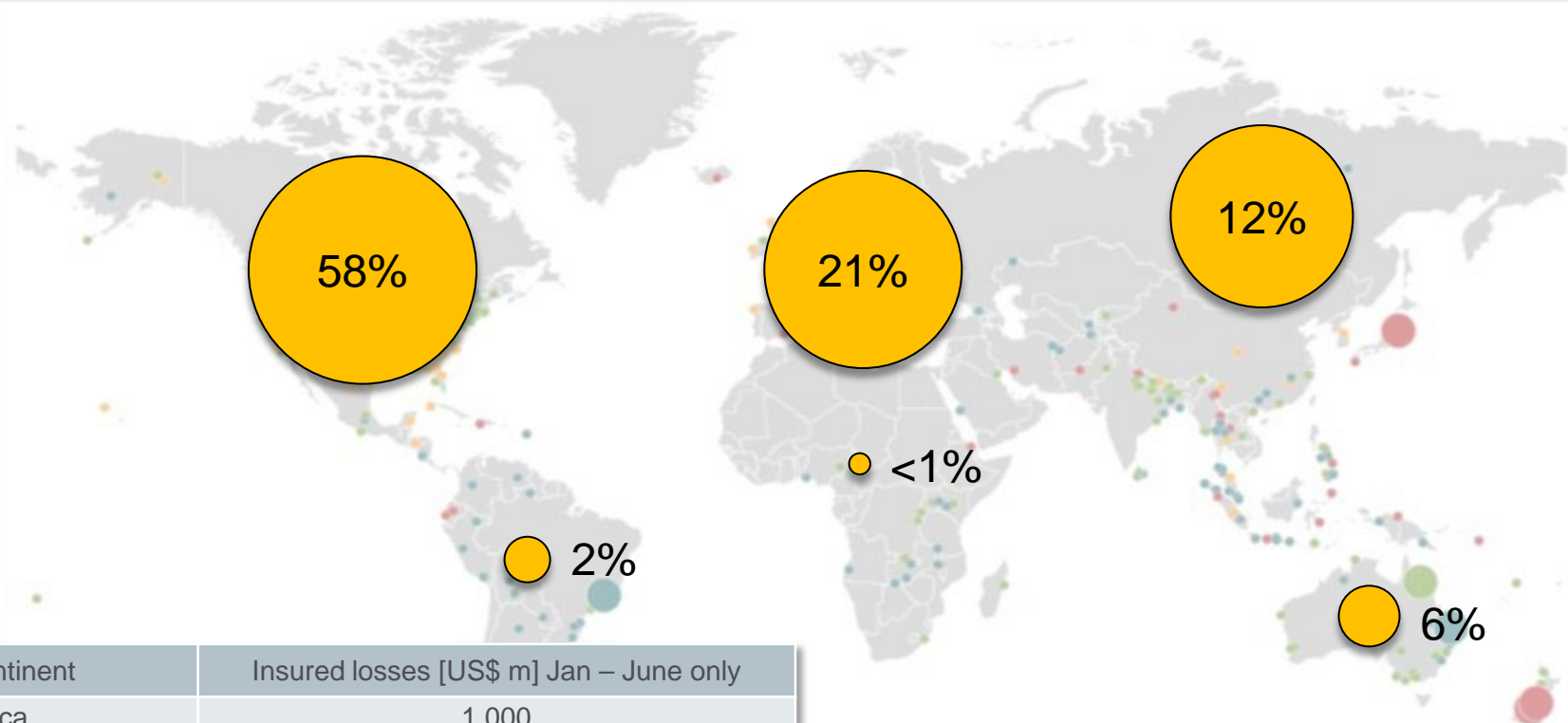


| Continent | Insured losses [US\$ m] in 2011 Jan - June |
|-------------------|--|
| Africa | minor |
| America | 17,800 |
| Asia | 30,080 |
| Australia/Oceania | 12,900 |
| Europe | 100 |

Worldwide Natural Disasters 1980 – 2011

Percentage Distribution of Insured Losses Per Continent (January – June only)

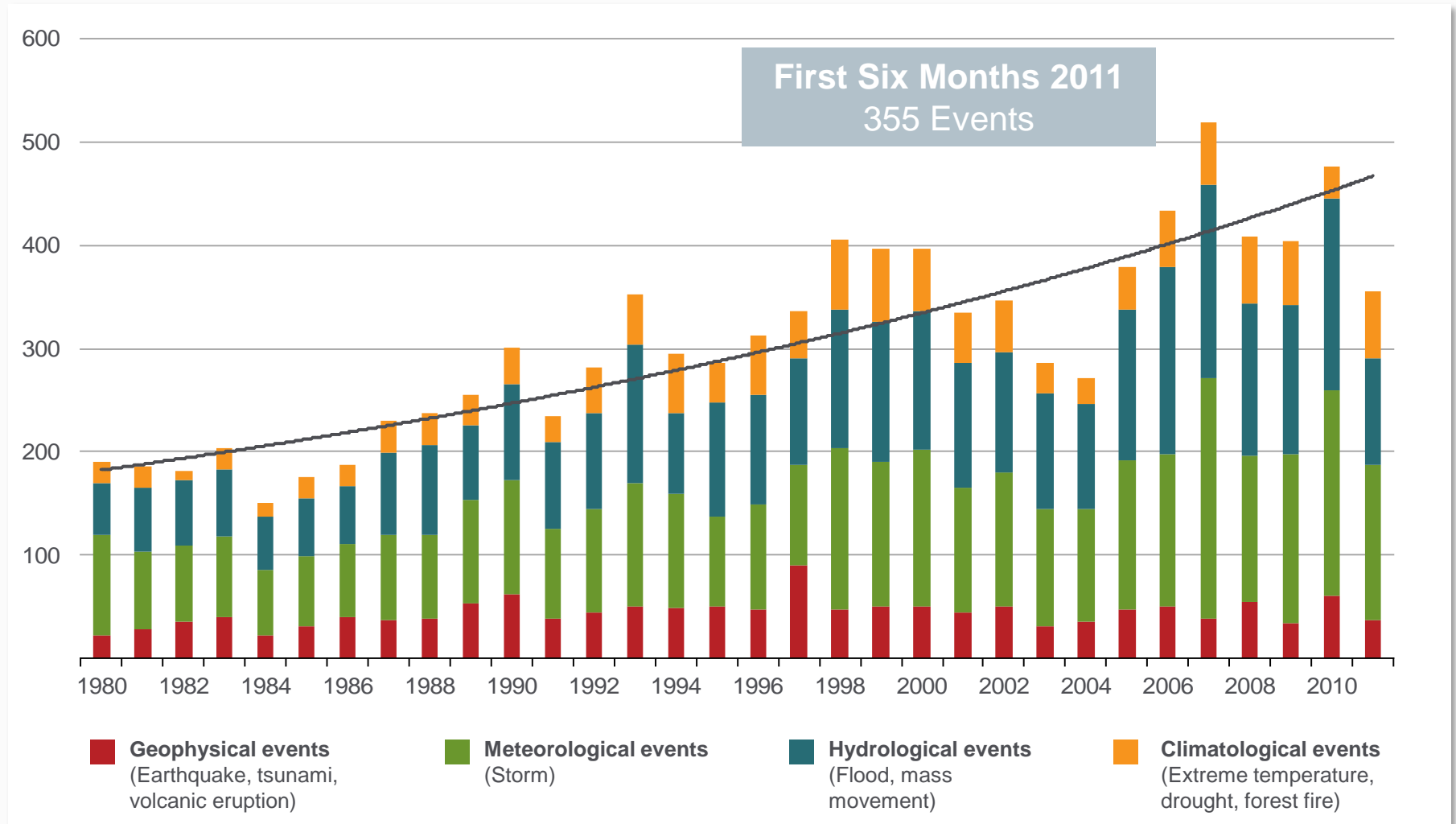
Insured losses 1980 - 2011 (January – June only): US\$ 389bn



| Continent | Insured losses [US\$ m] Jan – June only |
|-------------------|---|
| Africa | 1,000 |
| America | 237,200 |
| Asia | 45,100 |
| Australia/Oceania | 25,100 |
| Europe | 80,900 |

Worldwide Natural Disasters 1980 – 2011

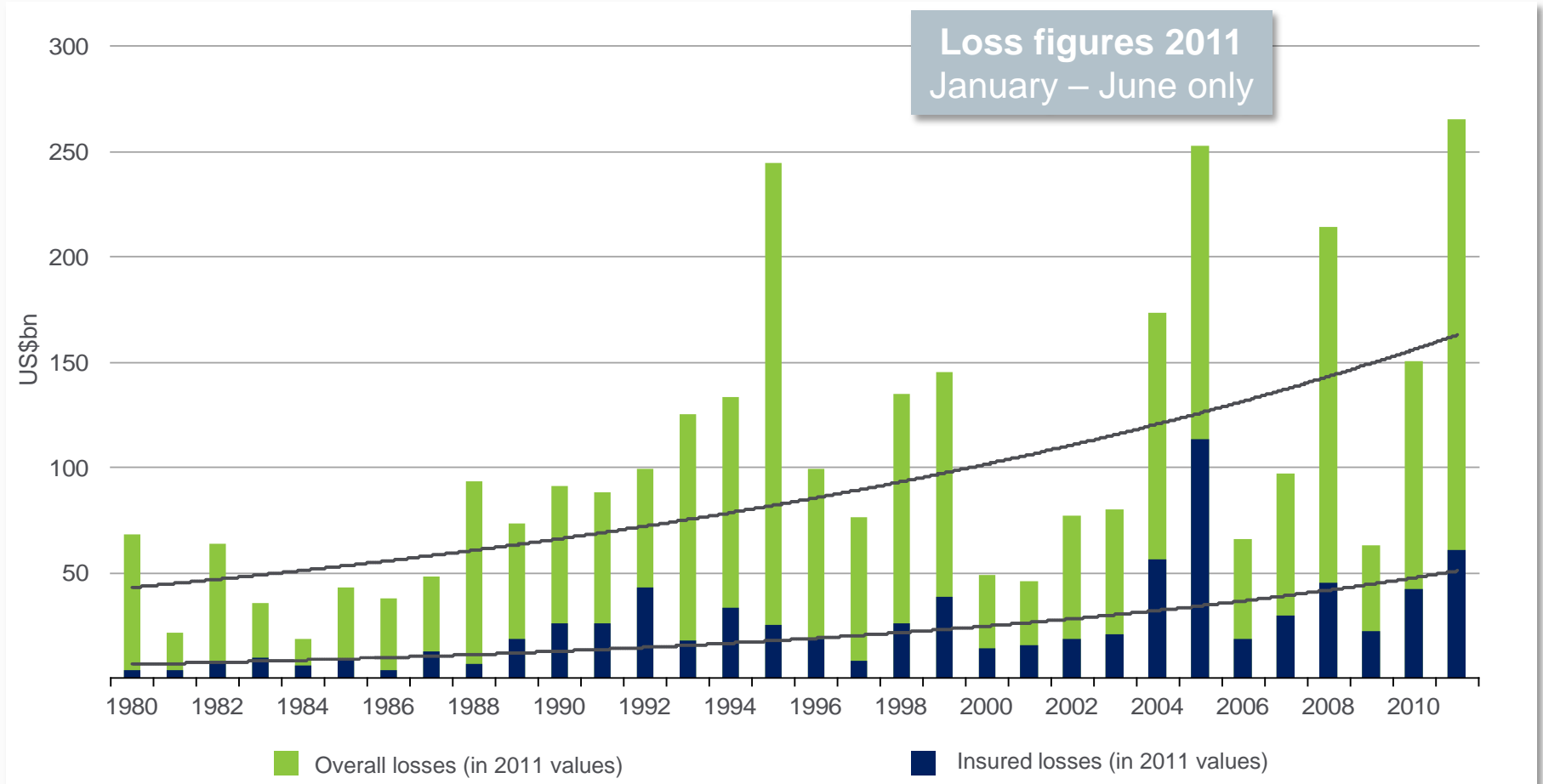
Number of Events (January – June only)



Worldwide Natural Disasters 1980 – 2011

Overall and Insured Losses

Losses in 2011: Overall = US\$ 265bn ; Insured = US\$ 60bn



Natural Catastrophes, 2011

Overview and comparison with previous years

| | 2011 (Jan – June) | 2010 (Jan – June) | Average of the last 10 years 2001-2010 (Jan – June) | Average of the last 30 years 1981-2010 (Jan – June) | Top Year 1981 -2010 (Jan – June) |
|---|----------------------|----------------------|--|--|---|
| Number of events | 355 | 480 | 390 | 310 | 2007 |
| Overall losses in US\$m (original values) | 265,000 | 97,200 | 47,400 | 36,400 | 1995 (EQ Kobe) |
| Insured losses in US\$m (original values) | 60,000 | 26,900 | 12,100 | 8,200 | 1994 (EQ, US Northridge) |
| Fatalities | 19,380 | 230,300 | 52,900 | 42,700 | 2010 (EQ Haiti) |

Worldwide Natural Disasters 2011

January – June only

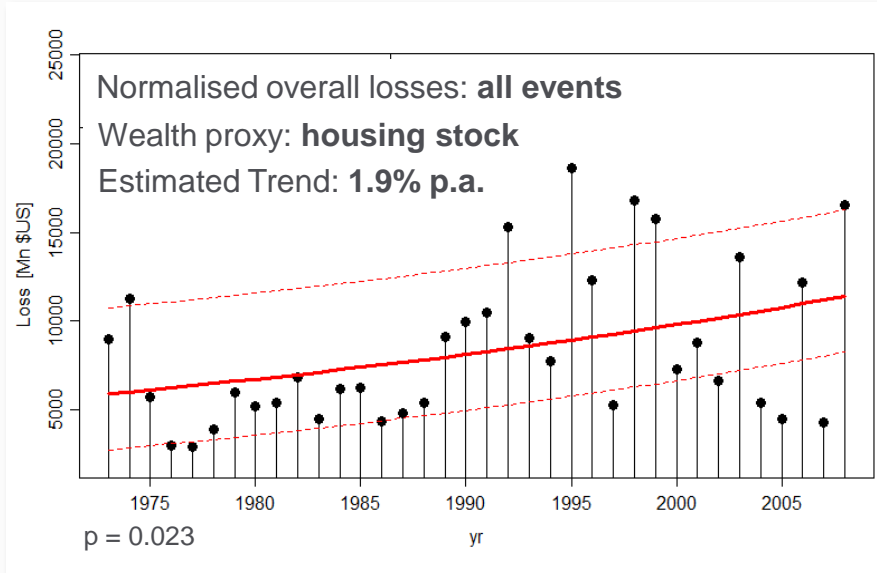


| | | |
|---------------------------------------|---|--|
| Earthquake New Zealand | Three strong earthquakes in 9 months | High losses due to soil liquefaction |
| Earthquake Japan | Strongest EQ in Japan | Mw 9.0 |
| Tornadoes, Wildfires, Floods US | Spring time brought extreme weather and climate events | Deadliest tornado outbreak since 1925 in the US (1. Half year : 589) |
| Floods Australia | The series of floods 2010/11 were the most devastating in modern Australian history | Highest sea surface temperature off the Australian coastline |

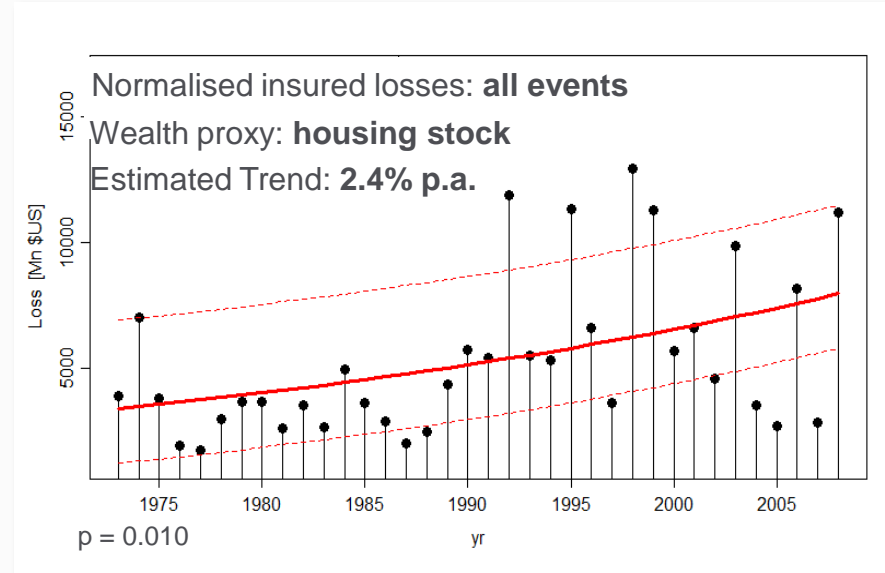
Normalised overall and insured losses from US thunderstorms

All events

Overall losses



Insured losses

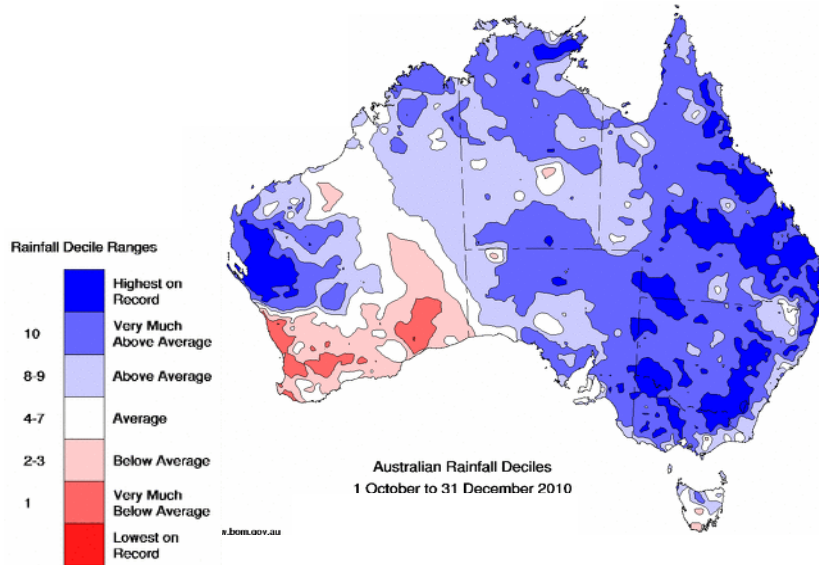


Trends of losses in line with meteorological trend of thunderstorm conditions.

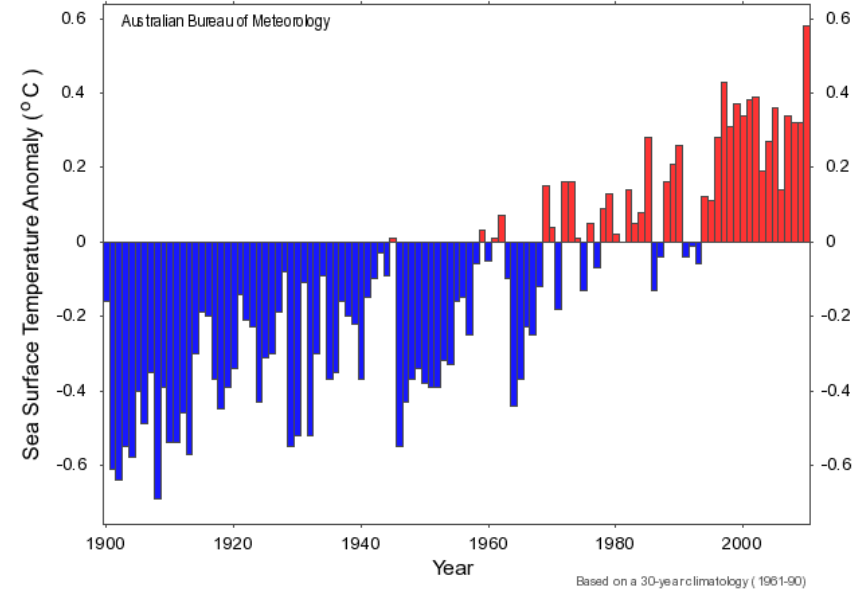
Floods, Queensland, Australia

December 2010 to January 2011

Australia rainfall anomalies (Oct-Dec 2010)



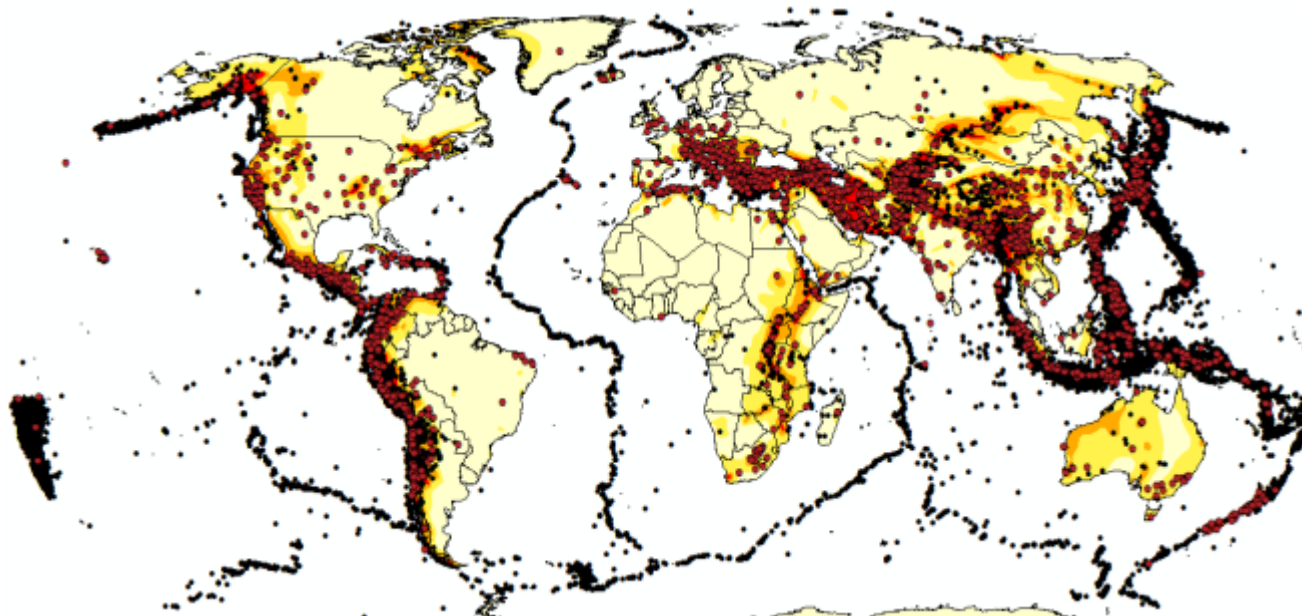
December Sea Surface Temperature Anomaly - Australian Region



Sea surface temperature is rising due to climate change

| Region | Overall losses | Insured losses | Fatalities |
|-----------|----------------|----------------|------------|
| Australia | US\$ 7,300m | US\$ 2,550m | 35 |

Deadliest/Costliest Earthquakes 1900 – June 2011



| Date | Affected Area | Fatalities |
|------|---------------|------------|
| 1920 | China | 273,400 |
| 1976 | China | 242,800 |
| 2010 | Haiti | 222,570 |
| 2004 | Indonesia | 220,000 |
| 1923 | Japan | 142,800 |

| Date | Affected Area | Overall losses (US\$m, original values) |
|------|---------------|---|
| 2011 | Japan | 210,000 |
| 1995 | Japan | 100,000 |
| 2008 | China | 85,000 |
| 1994 | USA | 44,000 |
| 2010 | Chile | 30,000 |

Costliest Natural Catastrophes Since 1950

Rank by insured losses

| Year | Event | Region | Insured loss US\$m (in original values) |
|------|-------------------|----------------|---|
| 2005 | Hurricane Katrina | USA | 62,200 |
| 2011 | EQ, tsunami | Japan | ~30,000 |
| 2008 | Hurricane Ike | USA, Caribbean | 18,500 |
| 1992 | Hurricane Andrew | USA | 17,000 |
| 1994 | EQ Northridge | USA | 15,300 |
| 2004 | Hurricane Ivan | USA, Caribbean | 13,800 |
| 2005 | Hurricane Wilma | USA, Mexico | 12,500 |
| 2005 | Hurricane Rita | USA | 12,100 |
| 2011 | EQ New Zealand | New Zealand | >10,000 |
| 2004 | Hurricane Charley | USA, Caribbean | 8,000 |



Economic & Financial Implications of Natural Catastrophe Losses *First Half 2011*

Insurance Information Institute
July 12, 2011

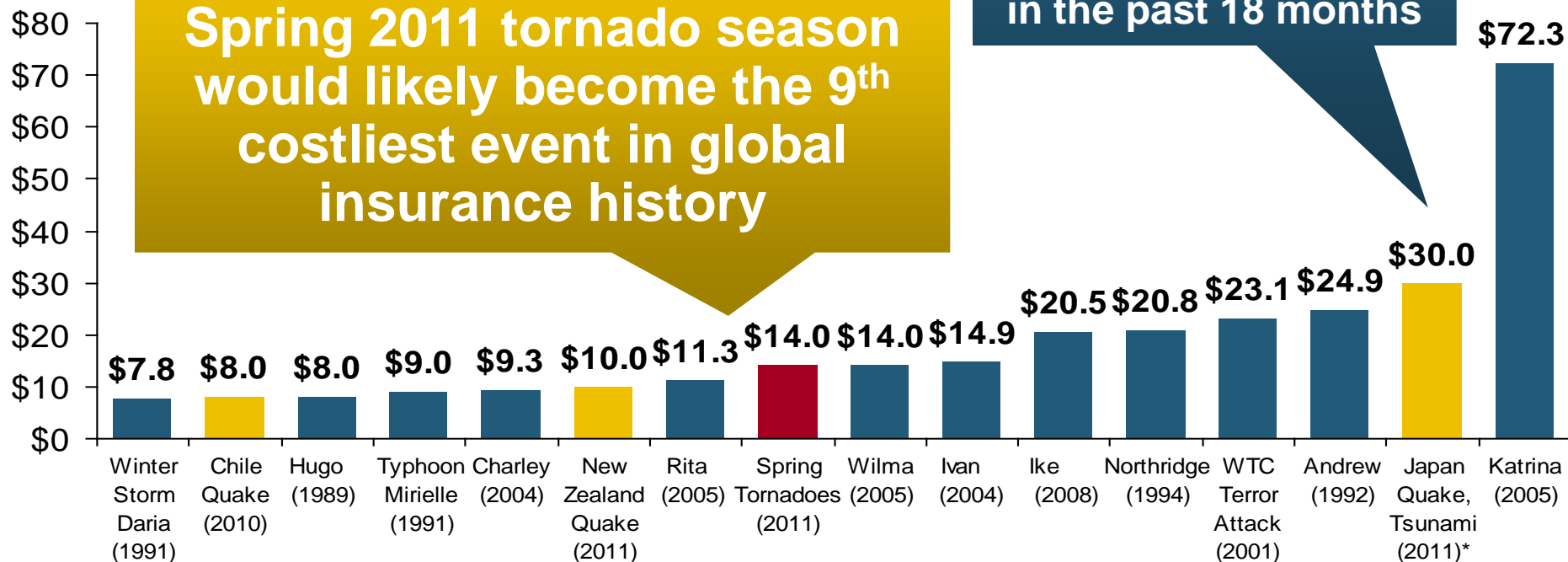
Robert P. Hartwig, Ph.D., CPCU, President & Economist
Insurance Information Institute ♦ 110 William Street ♦ New York, NY 10038
Tel: 212.346.5520 ♦ Cell: 917.453.1885 ♦ bobh@iii.org ♦ www.iii.org

Top 16 Most Costly World Insurance Losses, 1970-2011*

(Insured Losses, 2010 Dollars, \$ Billions)

Taken as a single event, the Spring 2011 tornado season would likely become the 9th costliest event in global insurance history

3 of the top 15 most expensive catastrophes in world history have occurred in the past 18 months

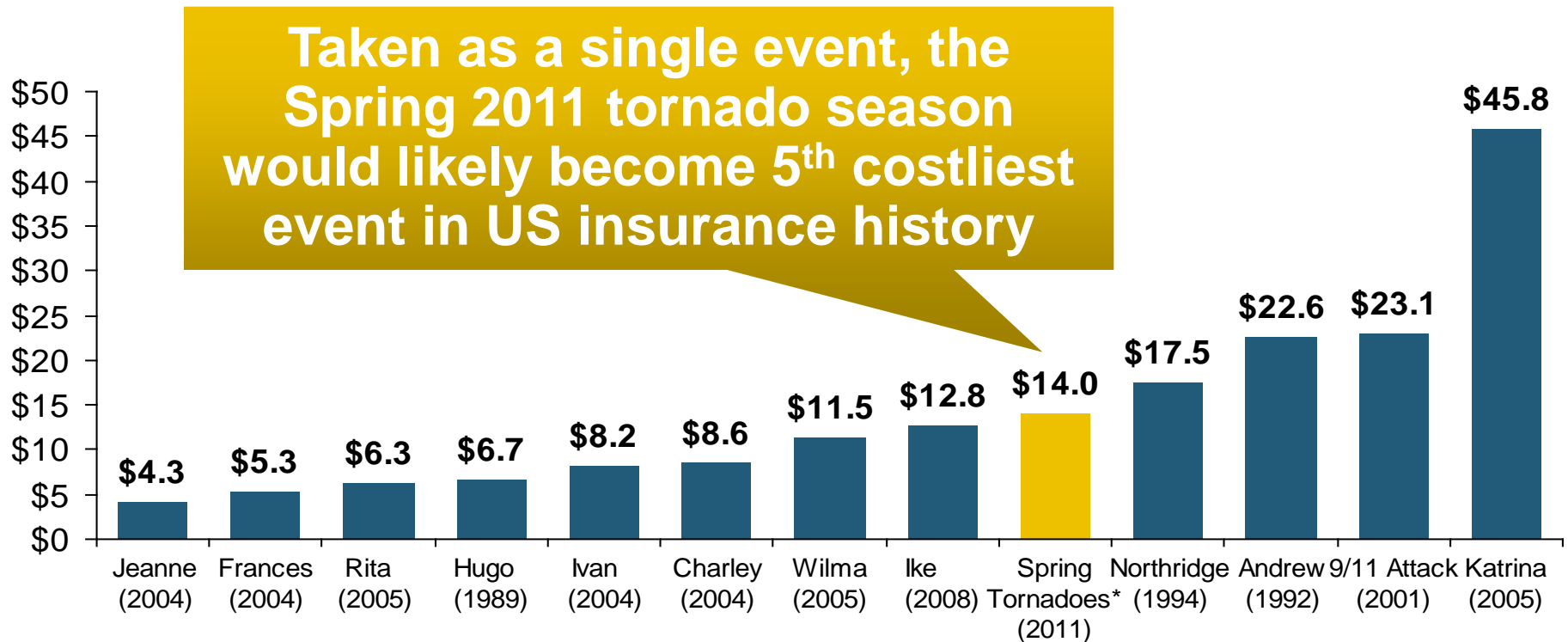


*Through June 20, 2011. 2011 disaster figures are estimates; Figures include federally insured flood losses, where applicable.

Sources: Swiss Re *sigma* 1/2011; AIR Worldwide, RMS, Eqecat; Insurance Information Institute.

Top 12 (13?) Most Costly Disasters in U.S. History

(Insured Losses, 2010 Dollars, \$ Billions)



*Losses will actually be broken down into several “events” as determined by PCS.

Sources: PCS; Insurance Information Institute inflation adjustments.

Insurers Making a Difference in Impacted Communities

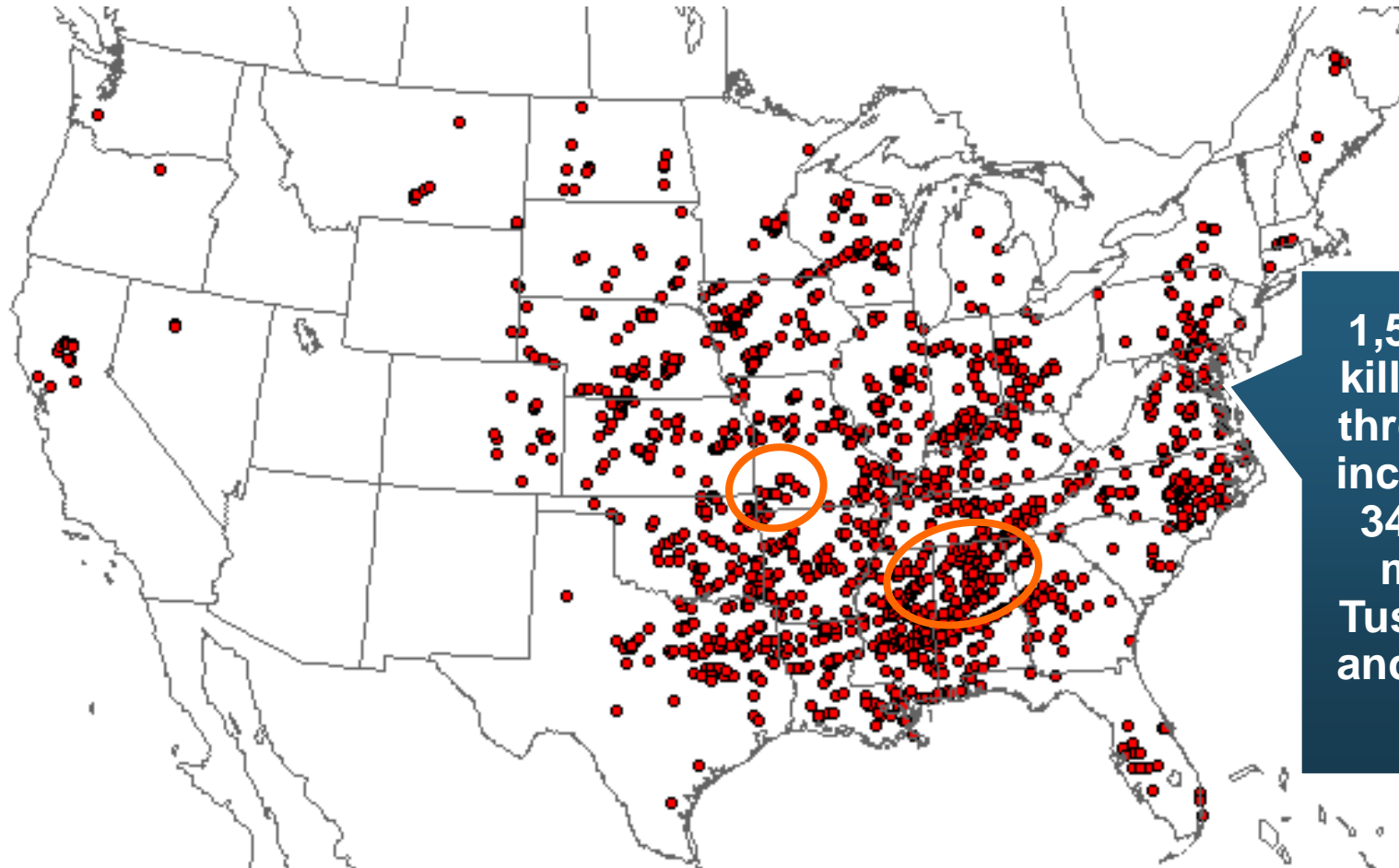


Destroyed home in Tuscaloosa. Insurers will pay some 165,000 claims totaling \$2 billion in the Tuscaloosa/Birmingham areas alone.

Presentation of a check to Tuscaloosa Mayor Walt Maddox to the Tuscaloosa Storm Recovery Fund



Location of Tornadoes in the US, January 1—June 30, 2011



1,585 tornadoes
killed 537 people
through June 30,
including at least
340 on April 26
mostly in the
Tuscaloosa area,
and 130 in Joplin
on May 22



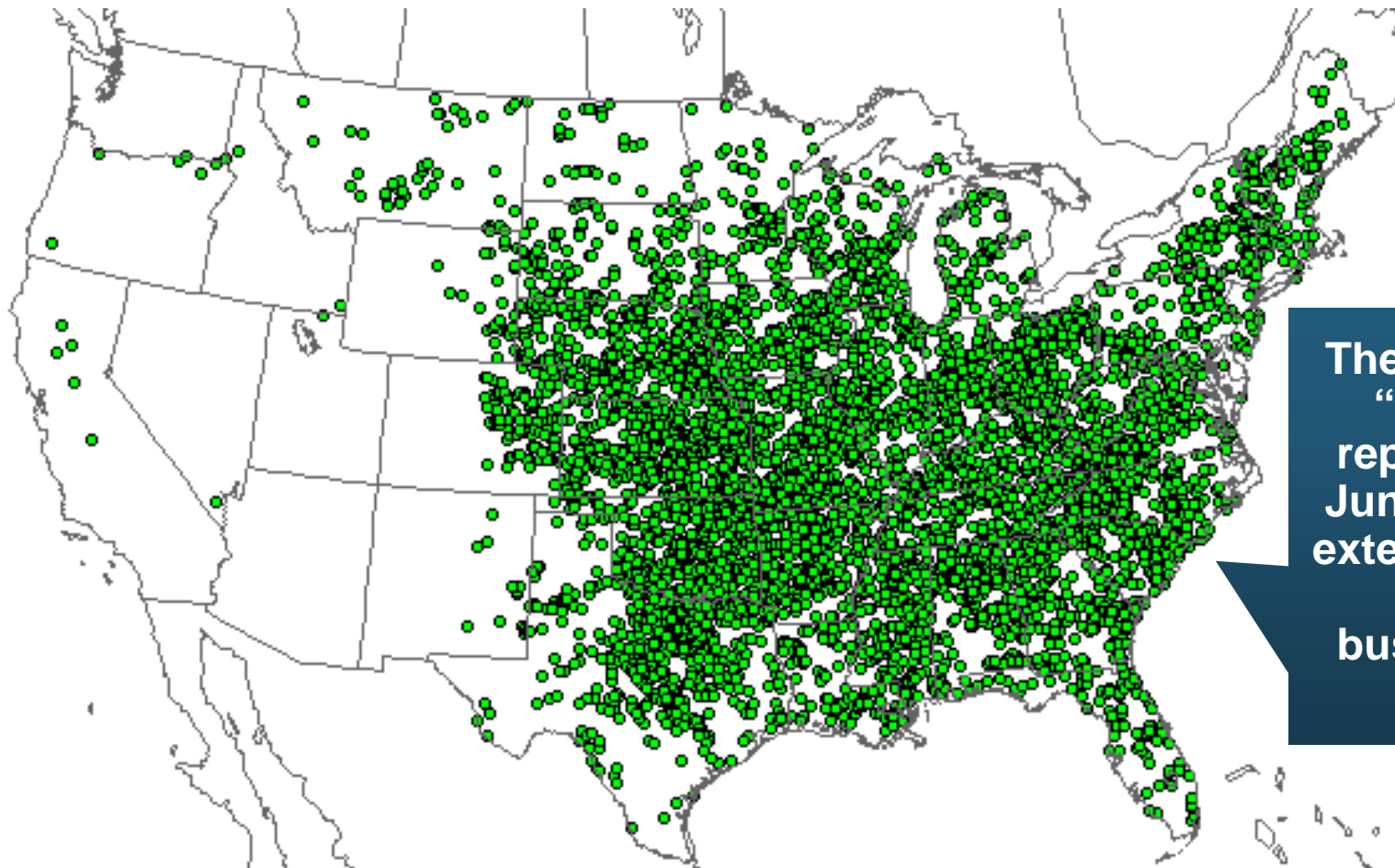
PRELIMINARY SEVERE WEATHER
REPORT DATABASE (ROUGH LOG)

NOAA/Storm Prediction Center Norman, Oklahoma

Tornado Reports
January 01, 2011 - June 30, 2011

Updated: Thursday June 30, 2011 11:49 CT

Location of Large Hail Reports in the US, January 1—June 30, 2011



There were 7,176
“Large Hail”
reports through
June 30, causing
extensive damage
to homes,
businesses and
vehicles



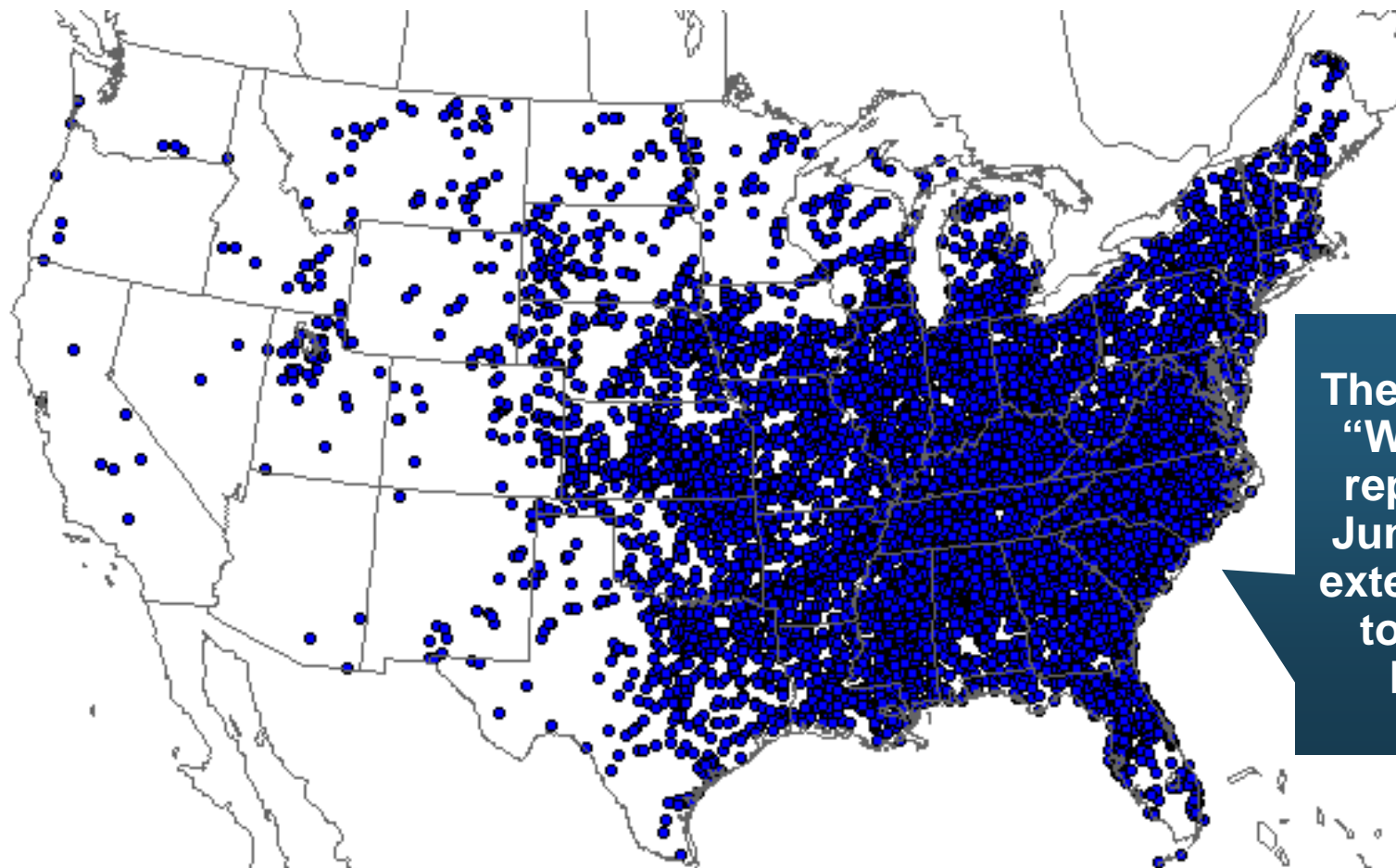
PRELIMINARY SEVERE WEATHER
REPORT DATABASE (ROUGH LOG)

NOAA/Storm Prediction Center Norman, Oklahoma

Hail Reports
January 01, 2011 - June 30, 2011

Updated: Thursday June 30, 2011 11:49 CT

Location of Wind Damage Reports in the US, January 1—June 30, 2011



There were 11,283
“Wind Damage”
reports through
June 30, causing
extensive damage
to homes and,
businesses



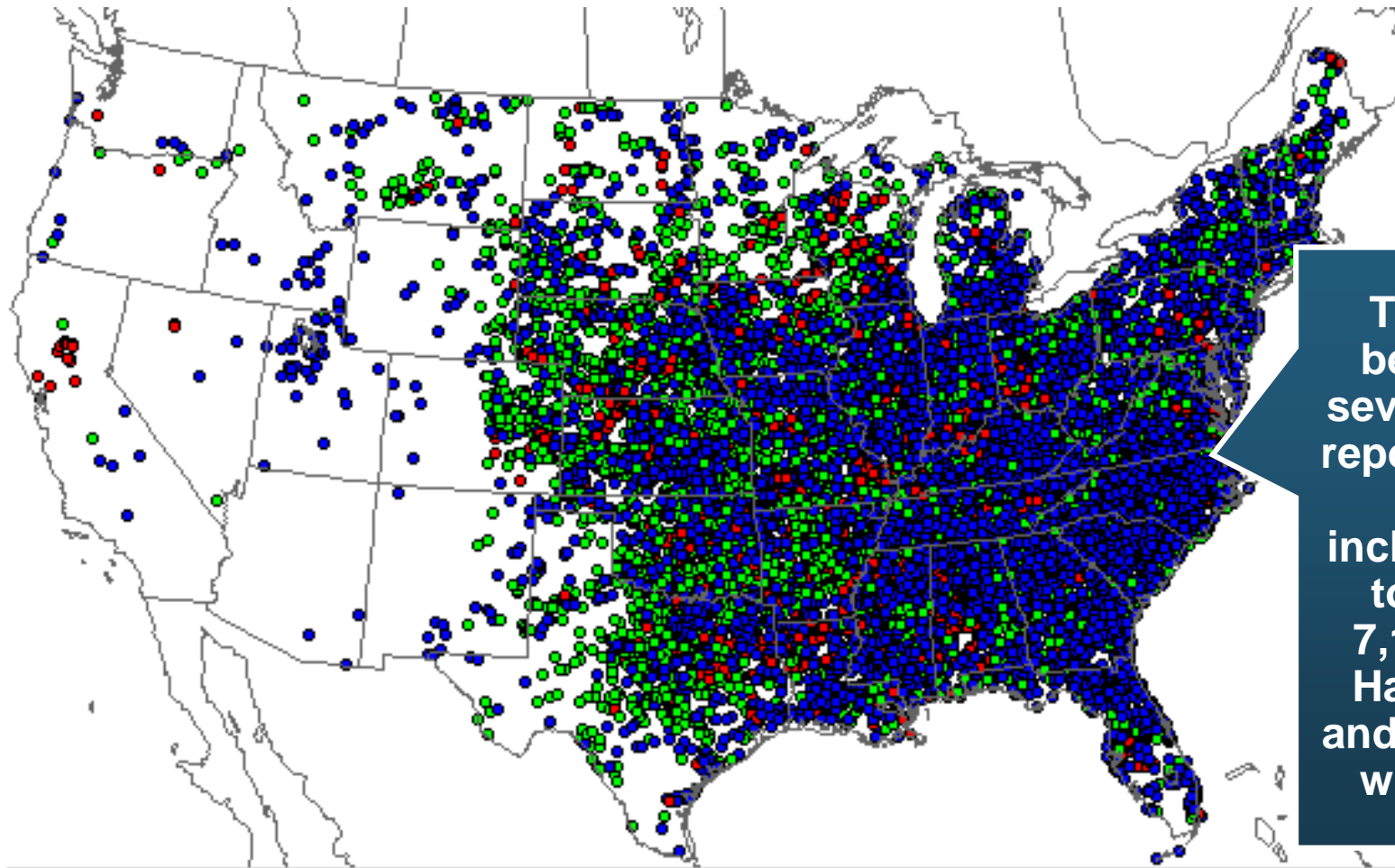
PRELIMINARY SEVERE WEATHER
REPORT DATABASE (ROUGH LOG)

NOAA/Storm Prediction Center Norman, Oklahoma

Wind Reports
January 01, 2011 - June 30, 2011

Updated: Thursday June 30, 2011 11:49 CT

Severe Weather Reports, January 1—June 30, 2011



There have been 20,044 severe weather reports through June 30; including 1,585 tornadoes; 7,176 “Large Hail” reports and 11,283 high wind events



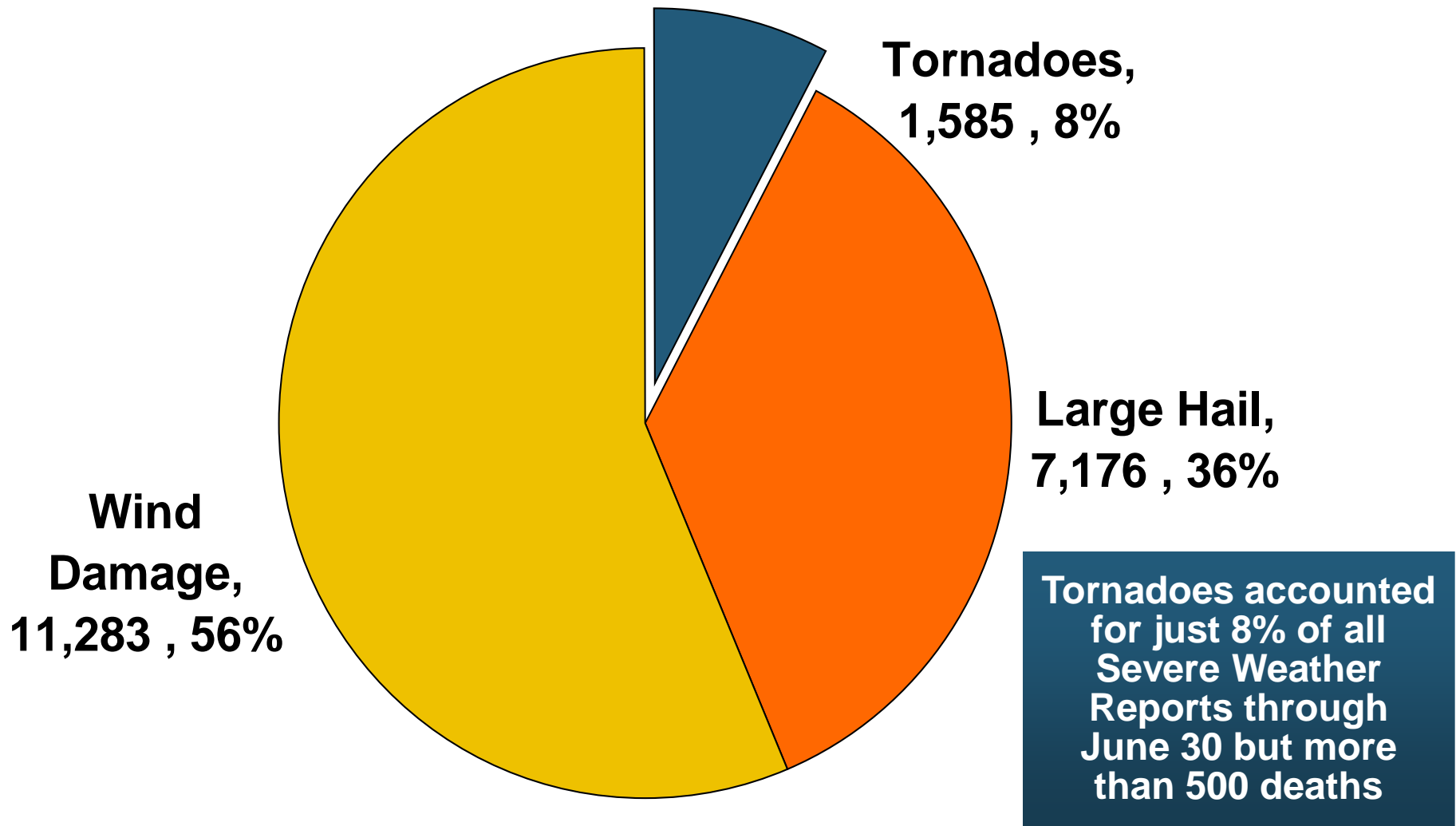
PRELIMINARY SEVERE WEATHER
REPORT DATABASE (ROUGH LOG)

NOAA/Storm Prediction Center Norman, Oklahoma

Severe Weather Reports
January 01, 2011 - June 30, 2011

Updated: Thursday June 30, 2011 11:49 CT

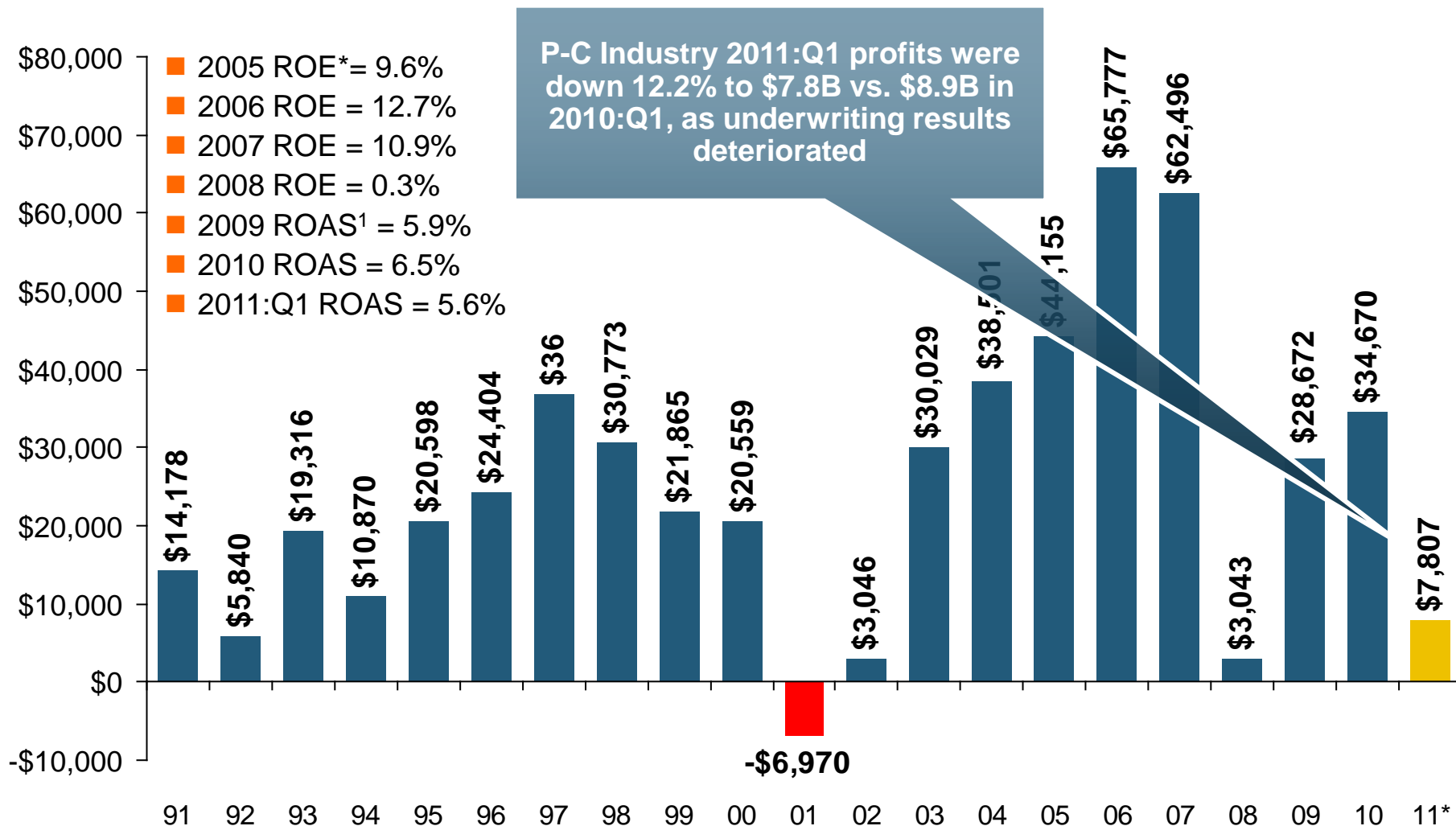
Number of Severe Weather Reports in US, by Type: January 1—June 30, 2011



P/C Insurance Industry Financial Overview

**Profit Recovery Will Be Set
Back by High Catastrophe
Losses & Other Factors**

P/C Net Income After Taxes 1991–2011:Q1 (\$ Millions)

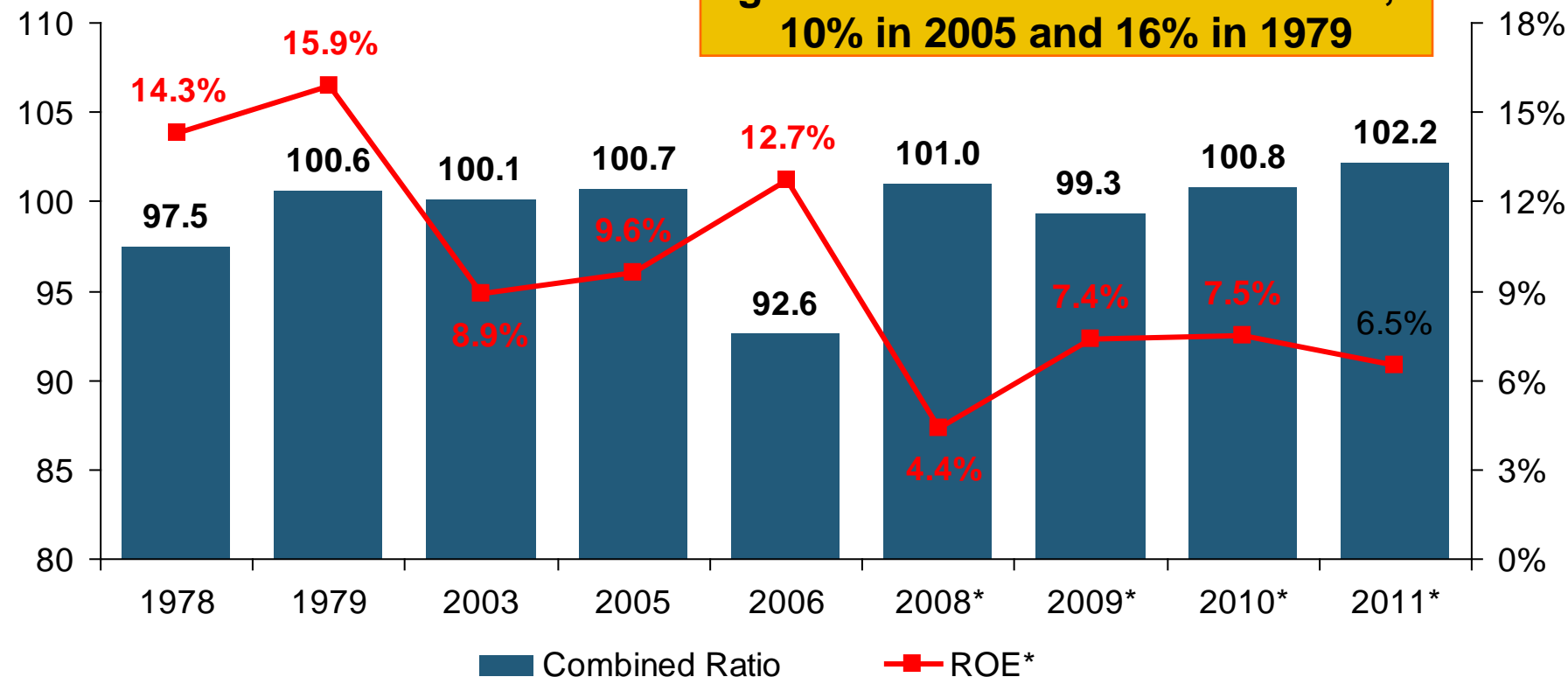


* ROE figures are GAAP; ¹Return on avg. surplus. Excluding Mortgage & Financial Guaranty insurers yields a 6.5% ROAS for 2011:Q1, 7.5% for 2010 and 7.4% for 2009.

Sources: A.M. Best, ISO, Insurance Information Institute

A 100 Combined Ratio Isn't What It Once Was: Investment Impact on ROEs

Combined Ratio / ROE

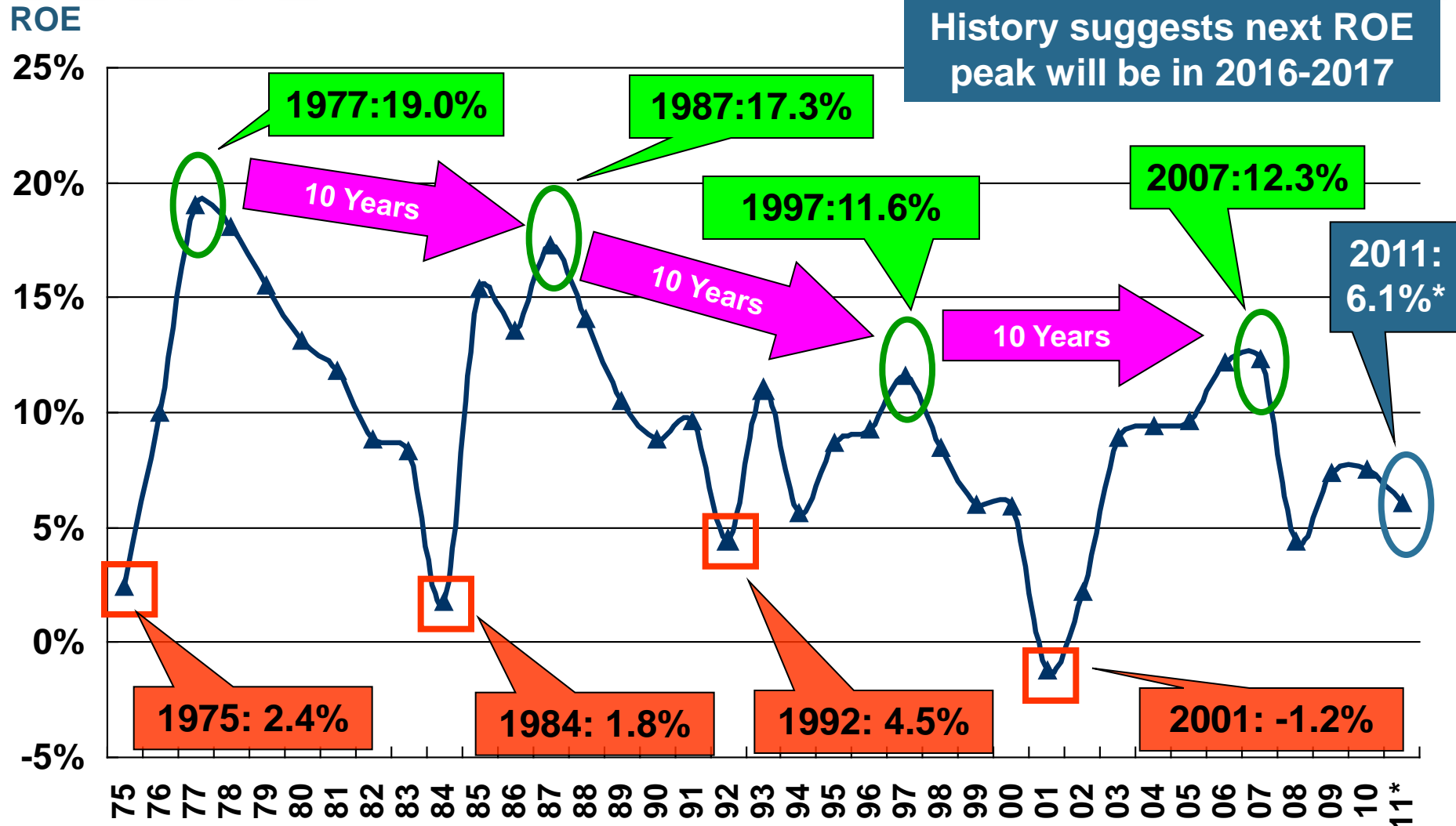


Combined Ratios Must Be Lower in Today's Depressed Investment Environment to Generate Risk Appropriate ROEs

* 2009 and 2010 figures are return on average statutory surplus. 2008 -2011 figures exclude mortgage and financial guaranty insurers

Source: Insurance Information Institute from A.M. Best and ISO data.

Profitability Peaks & Troughs in the P/C Insurance Industry, 1975 – 2011*



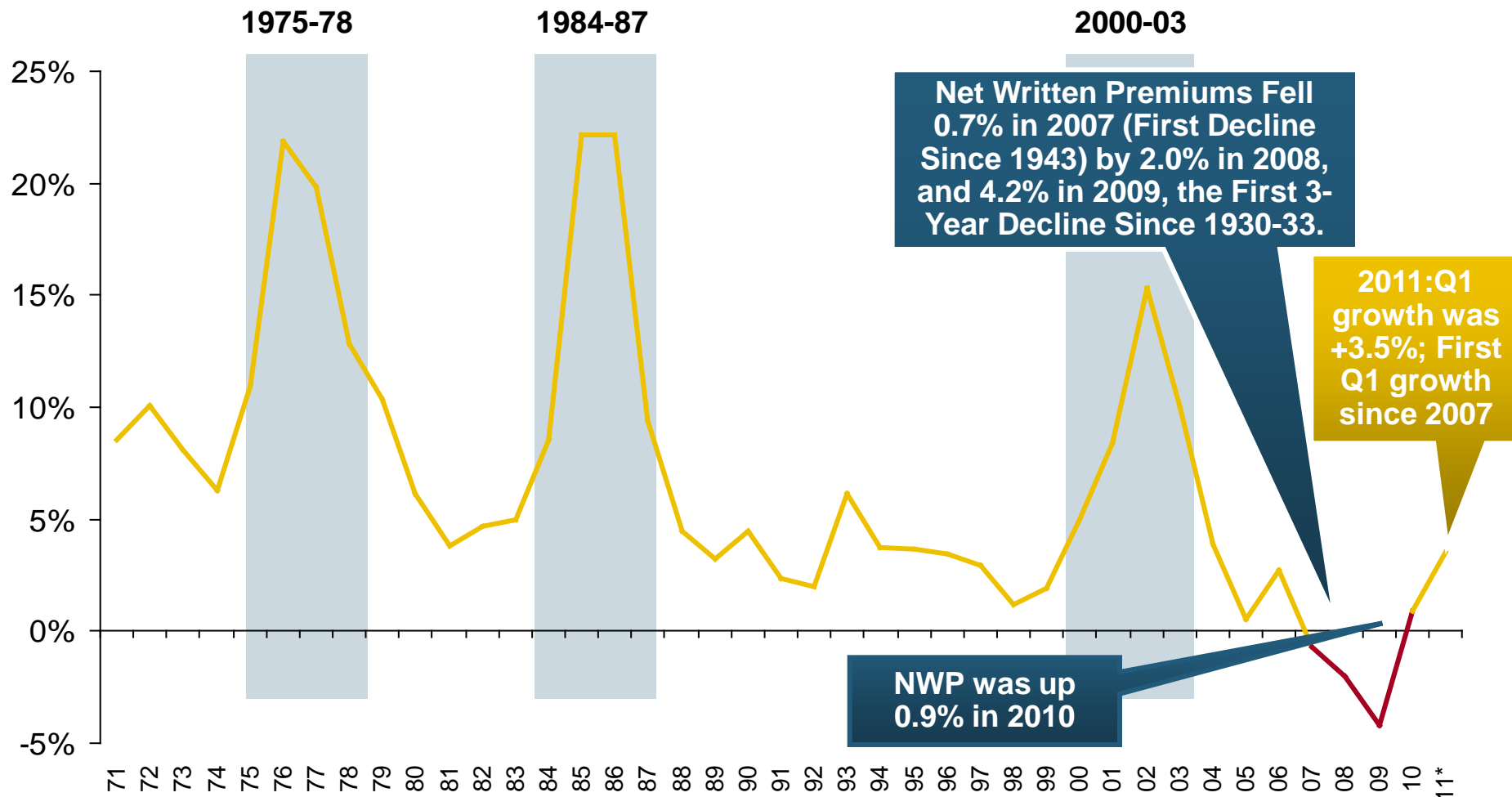
*Profitability = P/C insurer ROEs are I.I.I. estimates. 2011 figure is an estimate based on annualized ROAS for Q1 data.

Note: Data for 2008-2011 exclude mortgage and financial guaranty insurers.

Source: Insurance Information Institute; NAIC, ISO, A.M. Best.

Soft Market Persisted in 2010 but Growth Returned: More in 2011?

(Percent)

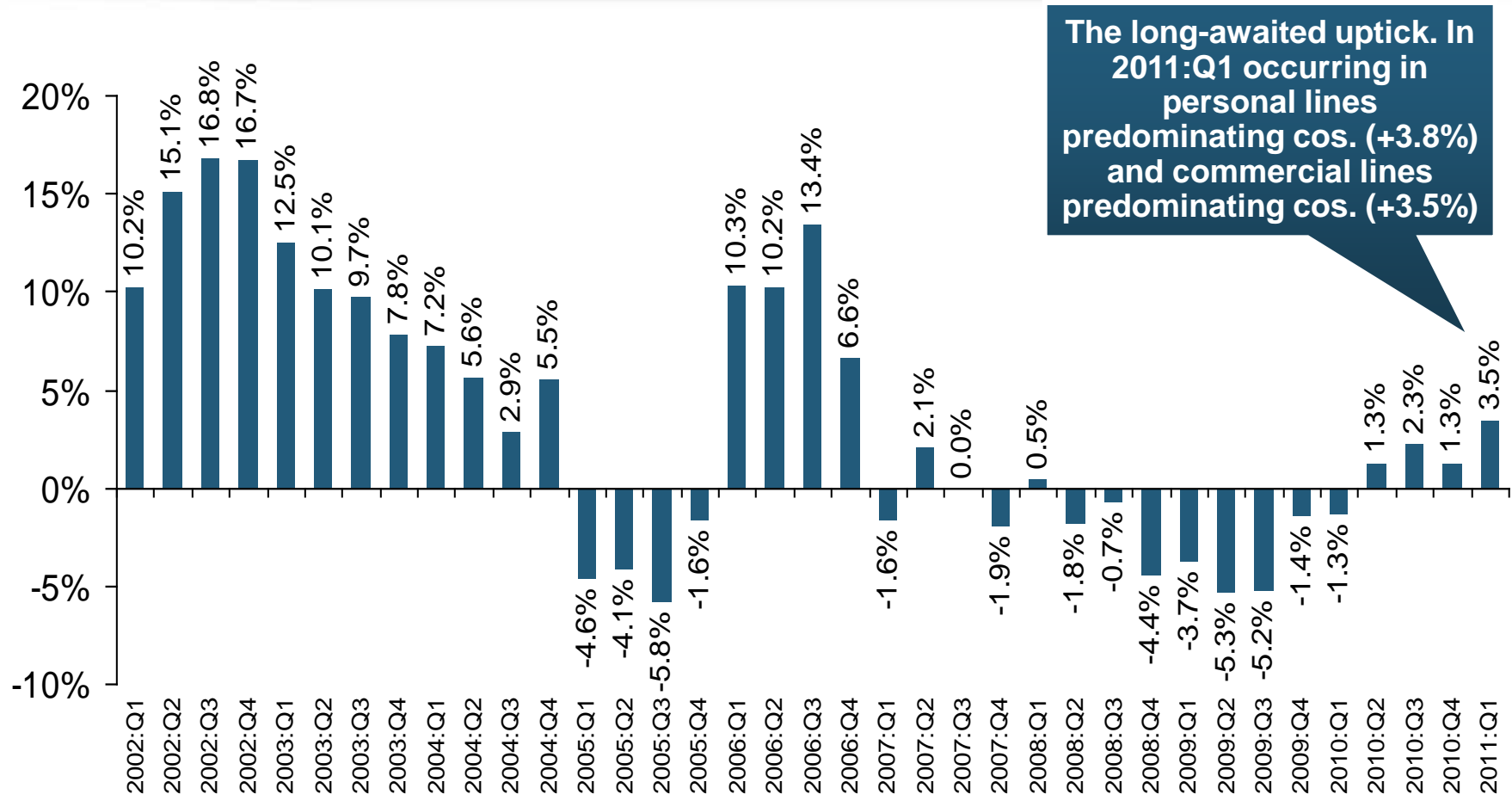


*2011 figure is an estimate based on Q1 data.

Shaded areas denote "hard market" periods

Sources: A.M. Best (historical and forecast), ISO, Insurance Information Institute.

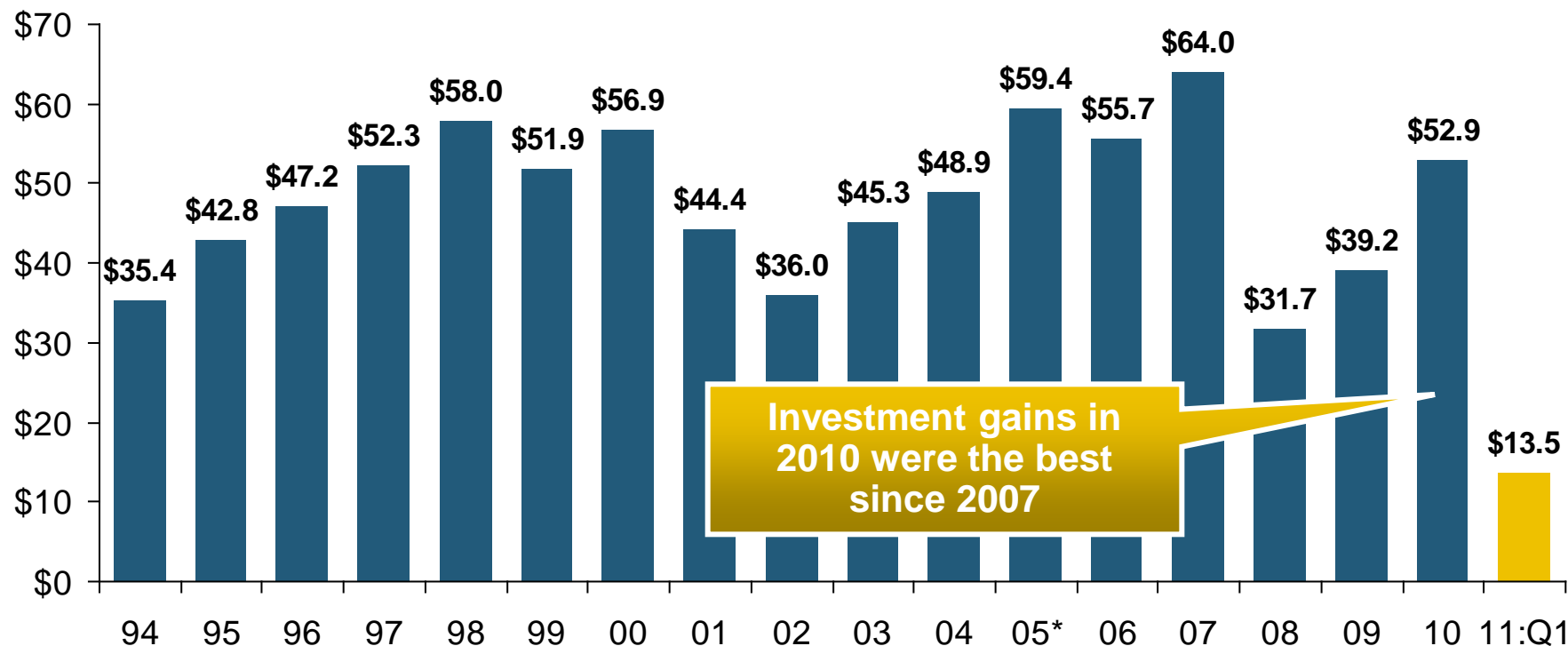
P/C Net Premiums Written: % Change, Quarter vs. Year-Prior Quarter



**Finally! Back-to-back quarters of net written premium growth
(vs. the same quarter, prior year)**

Property/Casualty Insurance Industry Investment Gain: 1994–2011:Q1¹

(\$ Billions)



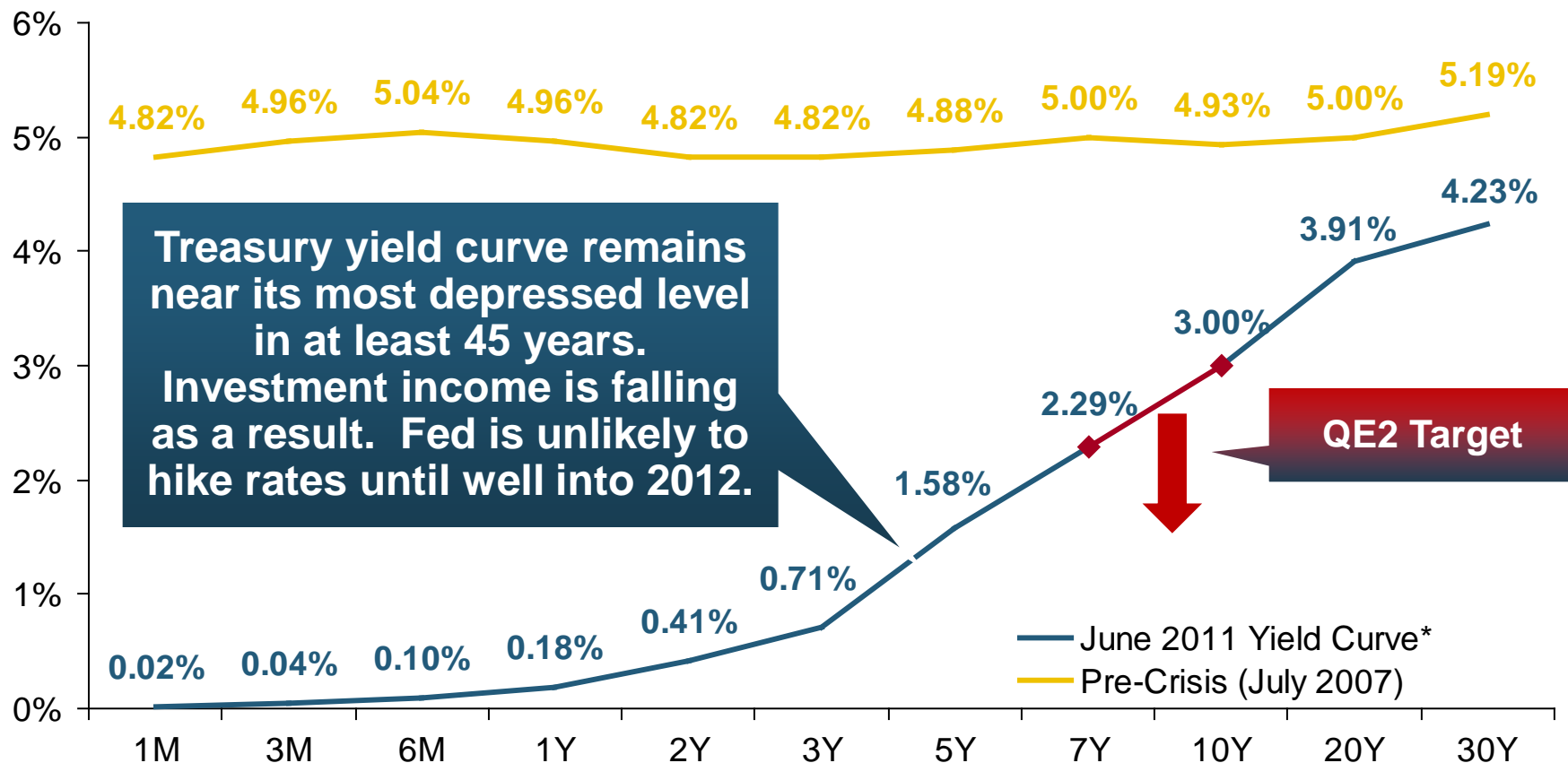
Investment Gains Recovered Significantly in 2010 Due to Realized Investment Gains; The Financial Crisis Caused Investment Gains to Fall by 50% in 2008

¹ Investment gains consist primarily of interest, stock dividends and realized capital gains and losses.

* 2005 figure includes special one-time dividend of \$3.2B.

Sources: ISO; Insurance Information Institute.

Treasury Yield Curves: Pre-Crisis (July 2007) vs. June 2011*



The End of the Fed's Quantitative Easing Is Unlikely to Push Interest Rates Up Substantially Given Ongoing Economic Weakness

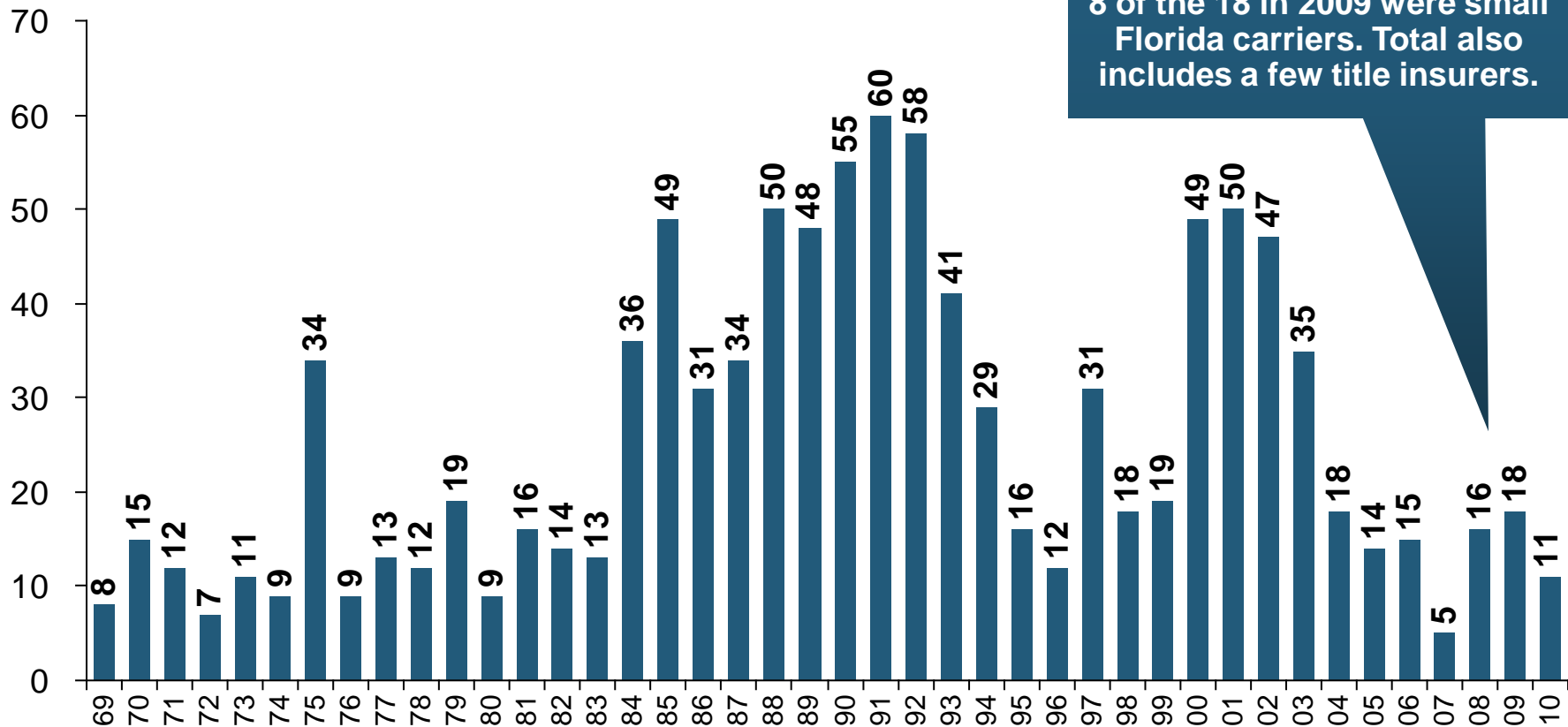
*Average of daily rates.

Sources: Board of Governors of the United States Federal Reserve Bank; Insurance Information Institute.

Financial Strength & Underwriting

**Cyclical Pattern is P-C Impairment
History is Directly Tied to
Underwriting, Reserving & Pricing**

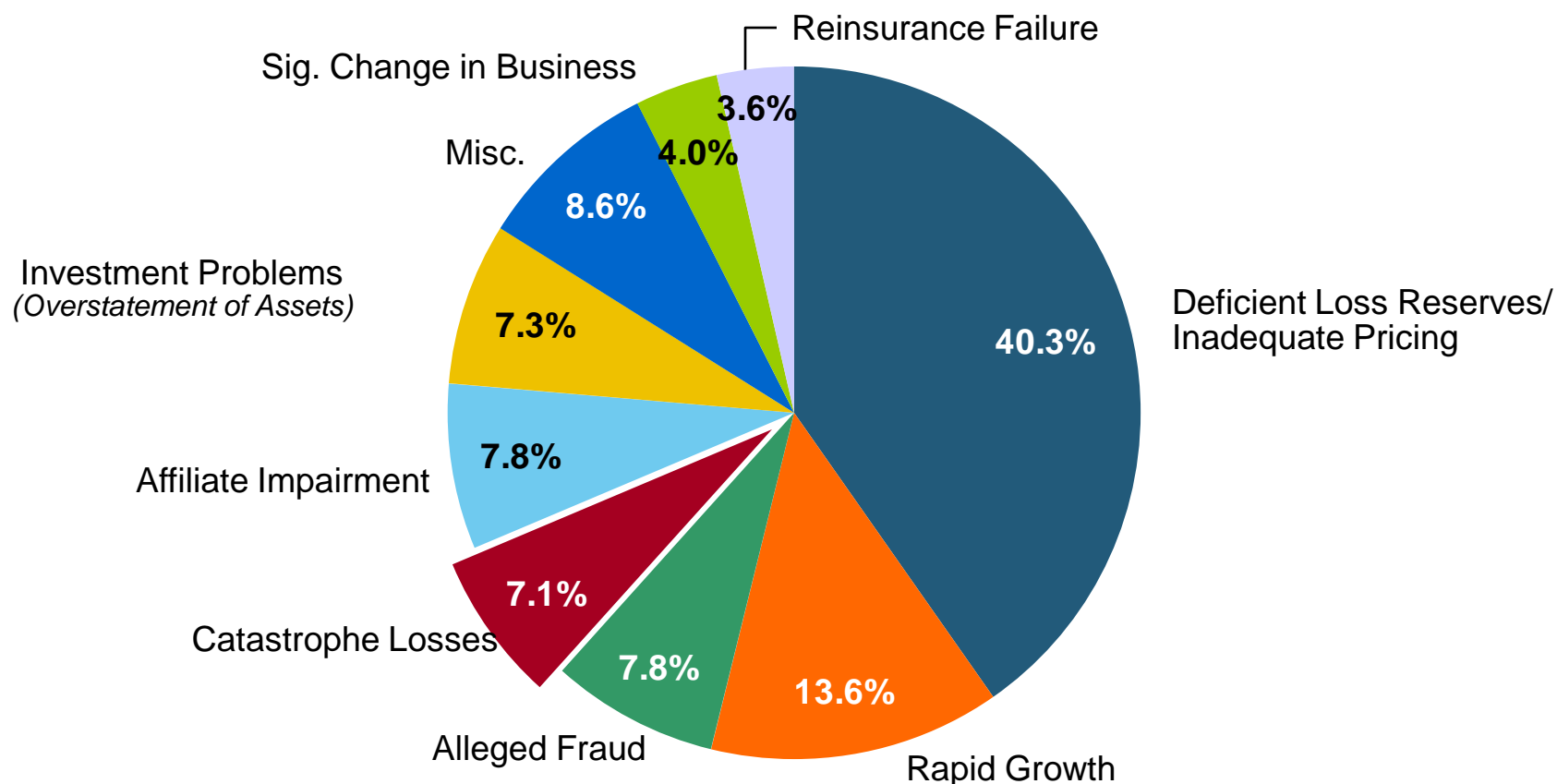
P/C Insurer Impairments, 1969–2010



The Number of Impairments Varies Significantly Over the P/C Insurance Cycle, With Peaks Occurring Well into Hard Markets

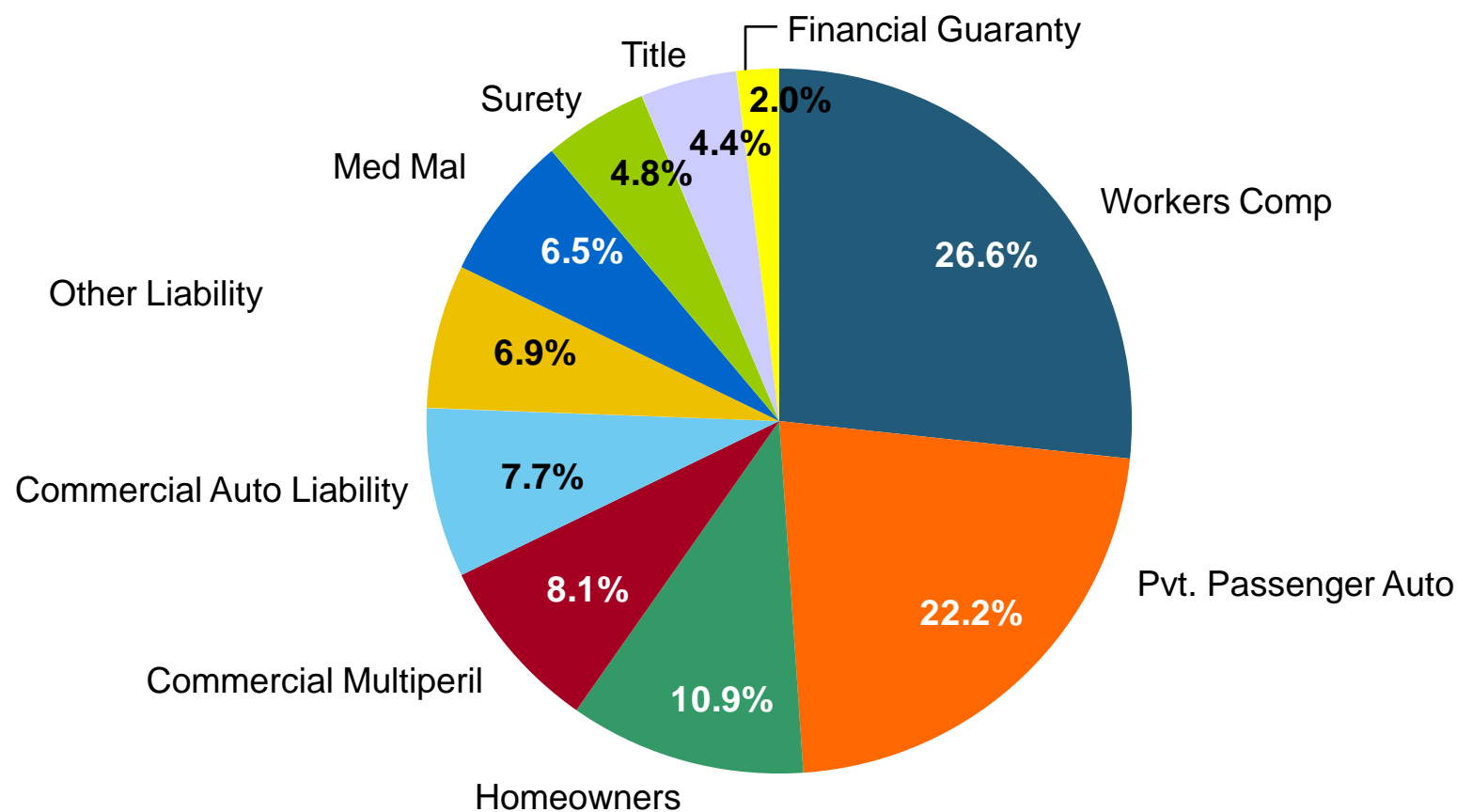
Reasons for US P/C Insurer Impairments, 1969–2010

Historically, Catastrophe Losses Account for Only a Small Share of P-C Insurer Impairments.



Top 10 Lines of Business for US P/C Impaired Insurers, 2000–2010

Catastrophe Exposed Lines Account for a Relatively Small Share of the Premium Volume of Impaired Insurers Over the Past Decade

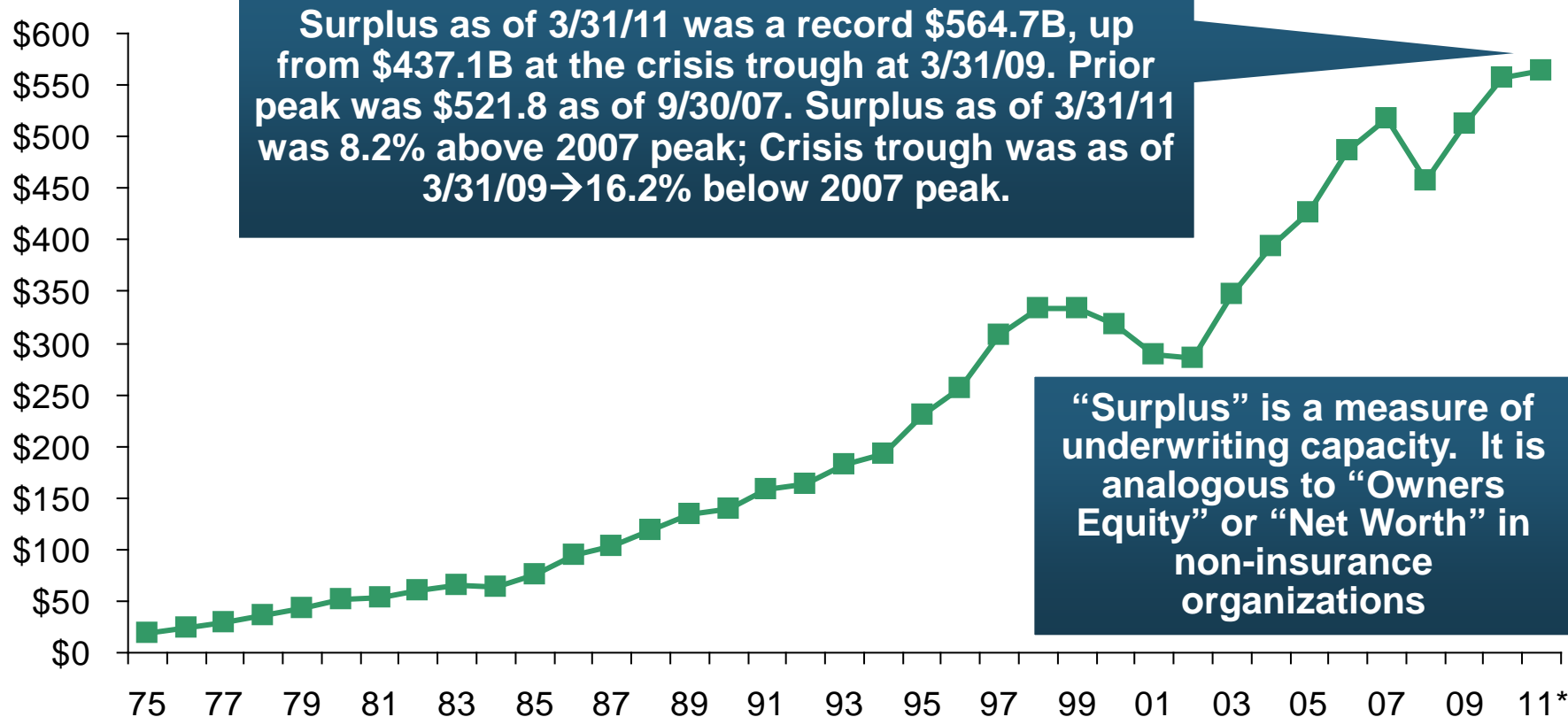


SURPLUS/CAPITAL/CAPACITY

**Have Large Global Losses Reduced
Capacity in the Industry, Setting
the Stage for a Market Turn?**

US Policyholder Surplus: 1975–2011*

(\$ Billions)

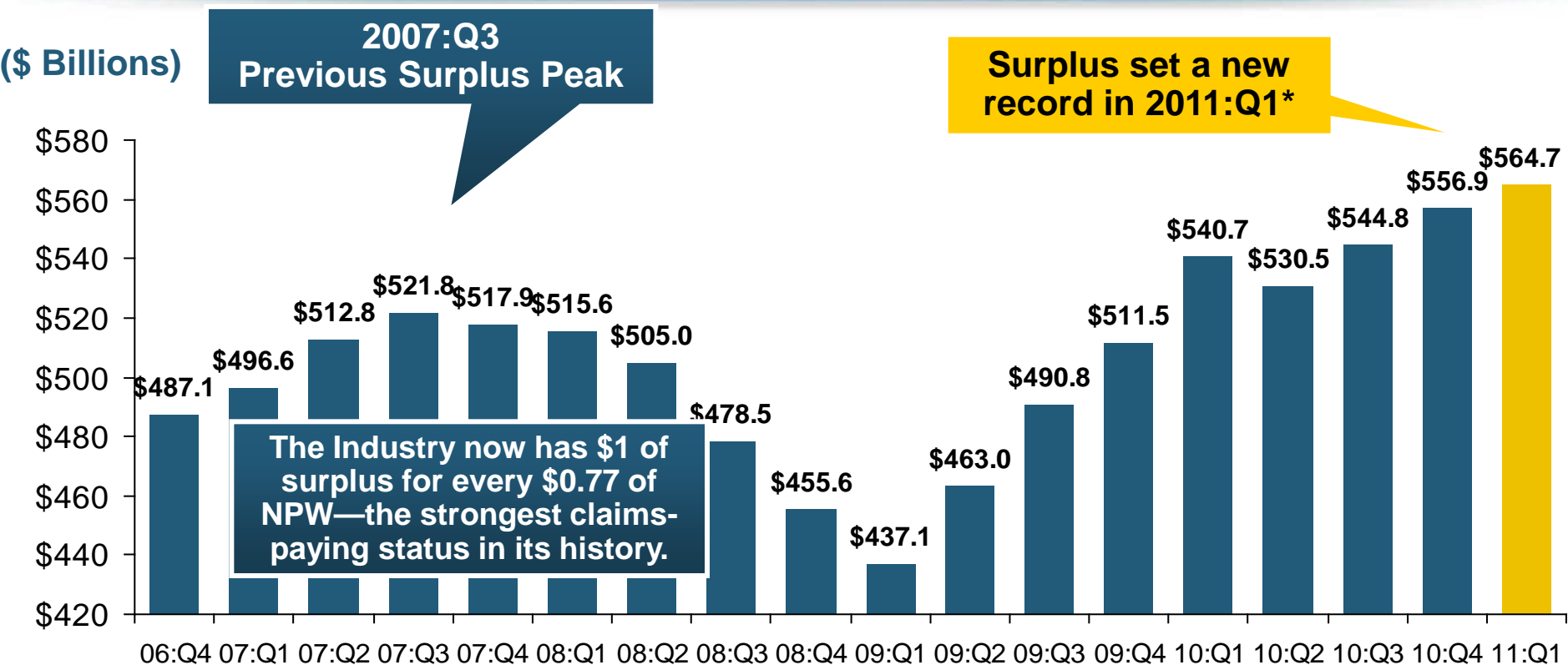


The Premium-to-Surplus Ratio Stood at \$0.77:\$1 as of 3/31/11, A Near Record Low (at Least in Recent History)**

* As of 3/31/11.

Source: A.M. Best, ISO, Insurance Information Institute.

Policyholder Surplus, 2006:Q4–2011:Q1



Quarterly Surplus Changes Since 2007:Q3 Peak

09:Q1: -\$84.7B (-16.2%)

09:Q2: -\$58.8B (-11.2%)

09:Q3: -\$31.0B (-5.9%)

09:Q4: -\$10.3B (-2.0%)

10:Q1: +\$18.9B (+3.6%)

10:Q2: +\$8.7B (+1.7%)

10:Q3: +\$23.0B (+4.4%)

10:Q4: +\$35.1B (+6.7%)

11:Q1: +\$42.9B (+8.2%)

*Includes \$22.5B of paid-in capital from a holding company parent for one insurer's investment in a non-insurance business in early 2010.



Outlook for the 2011 Atlantic Hurricane Season

**Above Average Activity,
More Landfalls Expected**

Outlook for 2011 Hurricane Season: 75% More Active Than Average

| | Average* | 2005 (Katrina Year) | 2011F |
|-------------------------------|----------|------------------------|-------------|
| Named Storms | 9.6 | 28 | 16 |
| Named Storm Days | 49.1 | 115.5 | 80 |
| Hurricanes | 5.9 | 14 | 9 |
| Hurricane Days | 24.5 | 47.5 | 35 |
| Intense Hurricanes | 2.3 | 7 | 5 |
| Intense Hurricane Days | 5.0 | 7 | 10 |
| Accumulated Cyclone Energy | 96.1 | NA | 160 |
| Net Tropical Cyclone Activity | 100% | 275% | 175% |

*Average over the period 1950-2000.

Source: Dr. Philip Klotzbach and Dr. William Gray, Colorado State University, June 1, 2011.

Probability of Major Hurricane Landfall (CAT 3, 4, 5) in 2011

| | Average* | 2011F |
|--|----------|-------|
| Entire US Coast | 52% | 72% |
| US East Coast Including Florida Peninsula | 31% | 48% |
| Gulf Coast from FL Panhandle to Brownsville, TX | 30% | 47% |
| <i>ALSO...Above-Average Major Hurricane Landfall Risk in Caribbean for 2011 (61% vs. 42%)</i> | | |

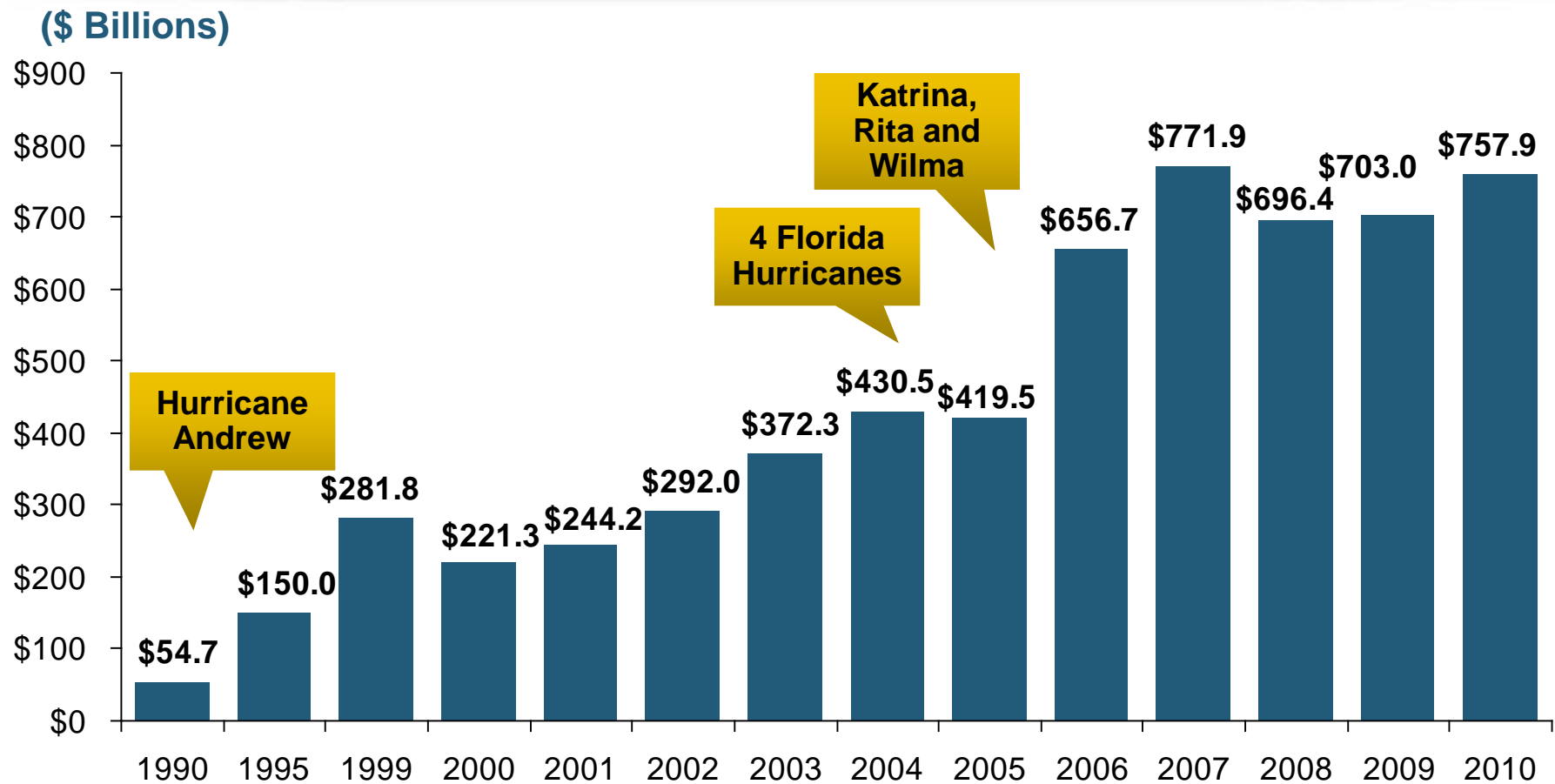
*Average over the period 1950-2000.

Source: Dr. Philip Klotzbach and Dr. William Gray, Colorado State University, June 1, 2011.

US Property Residual Markets Remain Under Strain

**Most States Fail to Address
Their Vulnerabilities to
Catastrophic Coastal Loss**

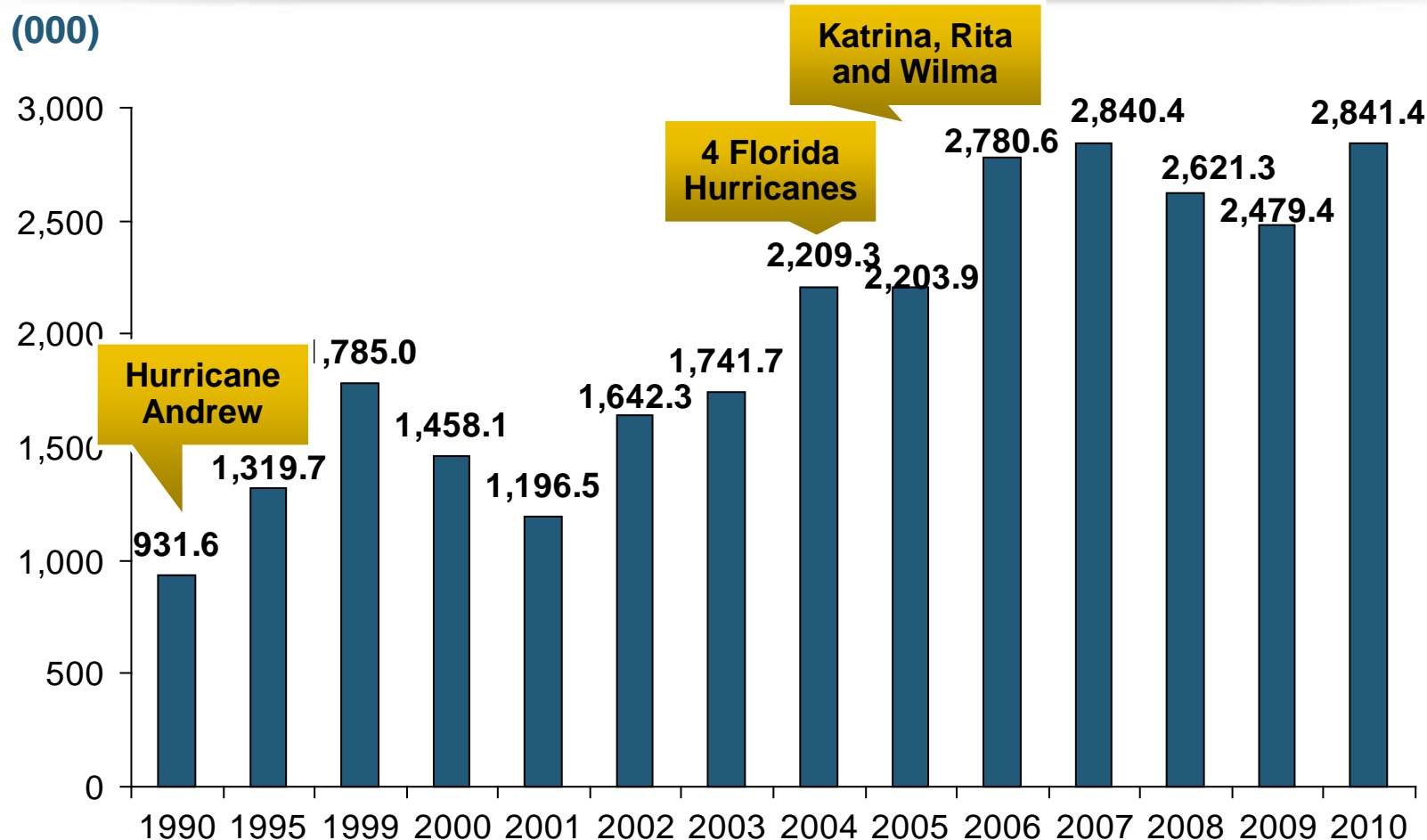
U.S. Residual Market Exposure to Loss (\$ Billions)



In the 21-year period between 1990 and 2010, total exposure to loss in the residual market (FAIR & Beach/Windstorm) Plans has surged from \$54.7 billion in 1990 to \$757.9 billion in 2010.

Source: PIPSO; Insurance Information Institute (I.I.I.); <http://www.iii.org/pr/last-resort-2010>.

U.S. Residual Market: Total Policies In-Force (1990-2010) (000)



In the 21-year period between 1990 and 2010, the total number of policies in-force in the residual market (FAIR & Beach/Windstorm) Plans has more than tripled.

Insurance Information Institute Online:

www.iii.org

***Thank you for your time
and your attention!***

Twitter: twitter.com/bob_hartwig

Press Inquiries

Terese Rosenthal

Phone: 609.243.4339

E-mail: trosenthal@munichreamerica.com

Follow us on Twitter

MunichRe_US

MunichRe



THANK YOU FOR ATTENDING TODAY'S
WEBINAR.



© Copyright 2011 Munich Reinsurance America, Inc. All rights reserved. "Munich Re" and the Munich Re logo are internationally protected registered trademarks. The material in this presentation is provided for your information only, and is not permitted to be further distributed without the express written permission of Munich Reinsurance America, Inc. or Munich Re. This material is not intended to be legal, underwriting, financial, or any other type of professional advice. Examples given are for illustrative purposes only. Each reader should consult an attorney and other appropriate advisors to determine the applicability of any particular contract language to the reader's specific circumstances.