

Insurance Industry Employment Trends: 1990-2014

Insurance Information Institute December 2014

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Overview of Insurance Sector Employment Changes*



Insurance Subsector	September 2014 Employment	October 2014 Employment	Change
CARRIERS			
P-C Direct	535,100	536,000	+900
Life Direct	343,000	343,400	+400
Health/Medical Direct	499,200	502,100	+2,900
Title & Other Direct	73,400	72,800	-600
Reinsurers	27,500	27,400	-100
OTHERS			
Agents/Brokers	691,900	693,800	+1,900
3rd-Party Administration	166,700	166,800	+100
Claims Adjusters	50,000	49,000	-100

^{*}Data are through October 2014 and are preliminary (i.e., subject to later revision); seasonally adjusted.

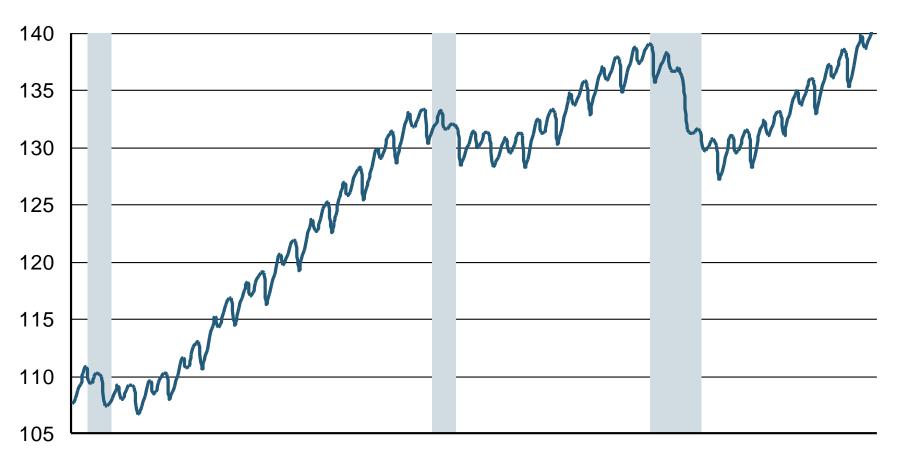


Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2014*



Millions



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

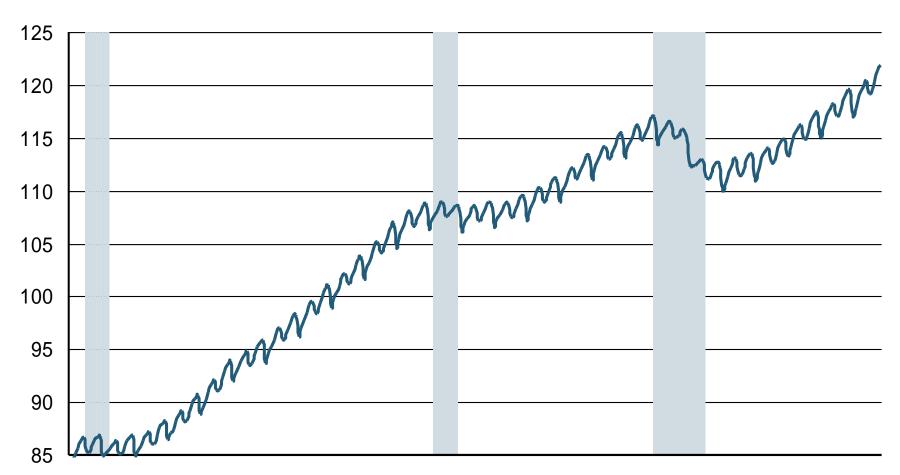
Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted.

U.S. Employment in Service Industries, Monthly, 1990–2014*



Millions



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of November 2014; not seasonally adjusted.

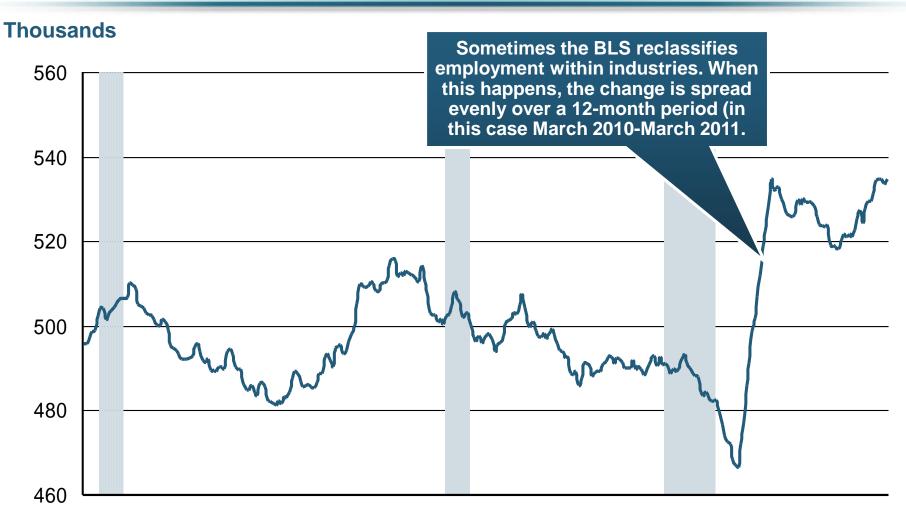


Insurance Industry Employment Trends

For the last 15 years, total industry employment has stayed in a narrow band of 2.3-2.4 million

U.S. Employment in the Direct P/C Insurance Industry: 1990–2014*





'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

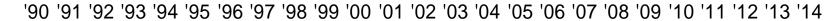
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Direct Life Insurance Industry: 1990–2014*







^{*}As of October 2014; not seasonally adjusted; Does not including agents & brokers.

Every 4-5 years BLS reconciles its data

with census data; sometimes this reclassifies employment within

industries. This drop, spread over March 2004-March 2005, moved some people

to the Health/Medical Expense sector.

Note: Recessions indicated by gray shaded columns.

Thousands

425

400

375

350

325

300

U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of October 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Reinsurance Industry: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

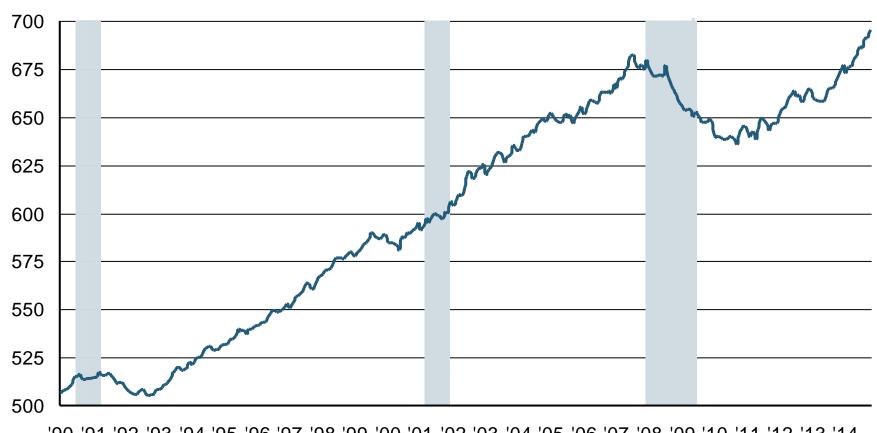
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2014; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in Insurance Agencies & Brokerages: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

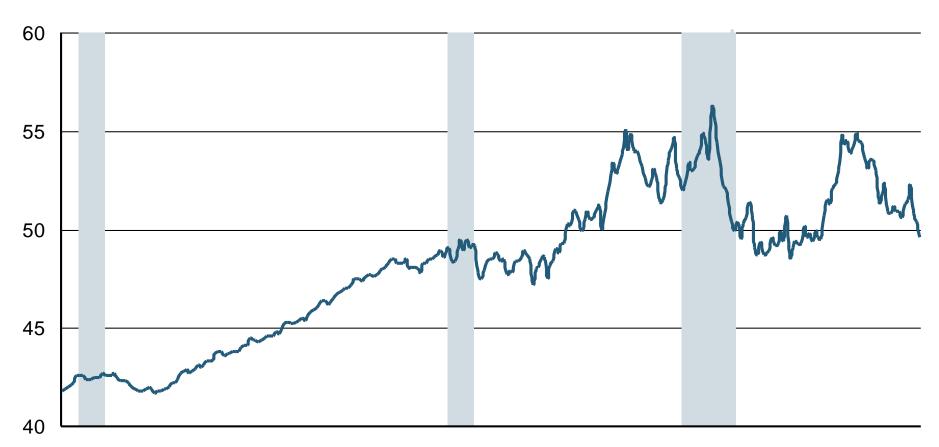
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2014; not seasonally adjusted. Includes all types of insurance.

U.S. Employment in Insurance Claims Adjusting: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

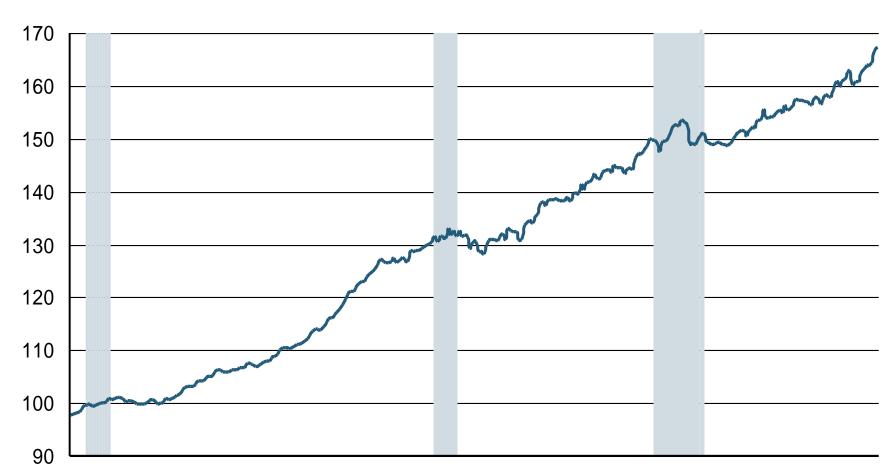
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2014; not seasonally adjusted.

U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2014*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14

Note: Recessions indicated by gray shaded columns.

^{*}As of October 2014; not seasonally adjusted. Includes all types of insurance.



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