

# Insurance Industry Employment Trends: 1990-2015

### Insurance Information Institute December 2015

Robert P. Hartwig, Ph.D., CPCU, President & Economist Insurance Information Institute ◆ 110 William Street ◆ New York, NY 10038

Tel: 212.346.5520 ♦ Cell: 917.453.1885 ♦ bobh@iii.org ♦ www.iii.org

### Overview of Insurance Sector Employment Changes\*



Insurance Subsector	September 2015 Employment	October 2015 Employment	Change
CARRIERS			
P-C Direct	525,100	524,200	-900
Life Direct	365,400	366,700	+1,300
Health/Medical Direct	524,800	525,400	+600
Title & Other Direct	78,300	78,900	+600
Reinsurers	25,700	25,900	+200
OTHERS			
Agents/Brokers	738,000	744,000	+6,000
3rd-Party Administration	177,500	176,400	-1,100
Claims Adjusters	50,400	49,900	-500

<sup>\*</sup>Data are through October 2015 and are preliminary (i.e., subject to later revision); seasonally adjusted.

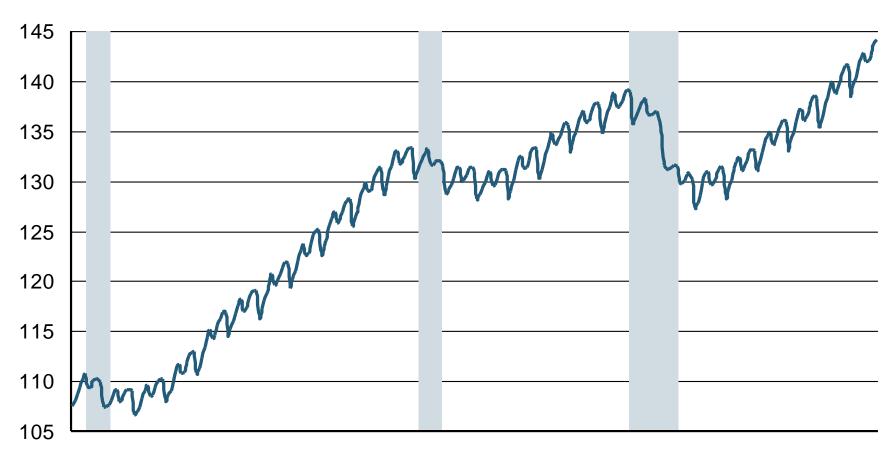


# Baselines: U.S. Employment Trends

## U.S. Nonfarm Employment, Monthly, 1990–2015\*



#### **Millions**



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

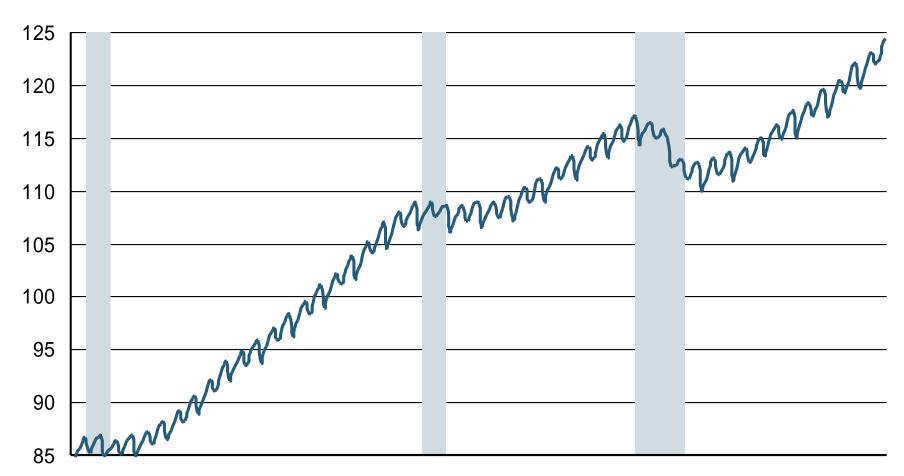
Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of November 2015; not seasonally adjusted.

## U.S. Employment in Service Industries, Monthly, 1990–2015\*



#### **Millions**



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of October 2015; not seasonally adjusted.



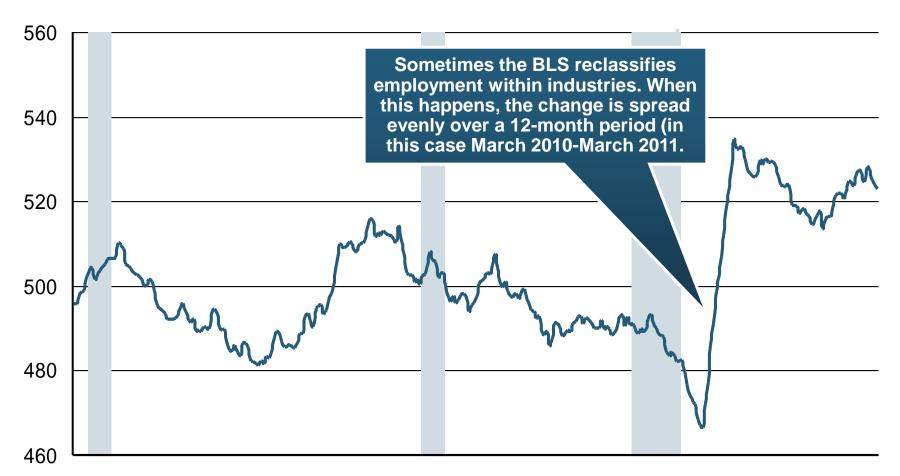
# **Insurance Industry Employment Trends**

From 1998 through 2013, total industry employment has stayed in a narrow band of 2.3-2.4 million; in 2014 it rose above that band

## U.S. Employment in the Direct P/C Insurance Industry: 1990–2015\*



#### **Thousands**



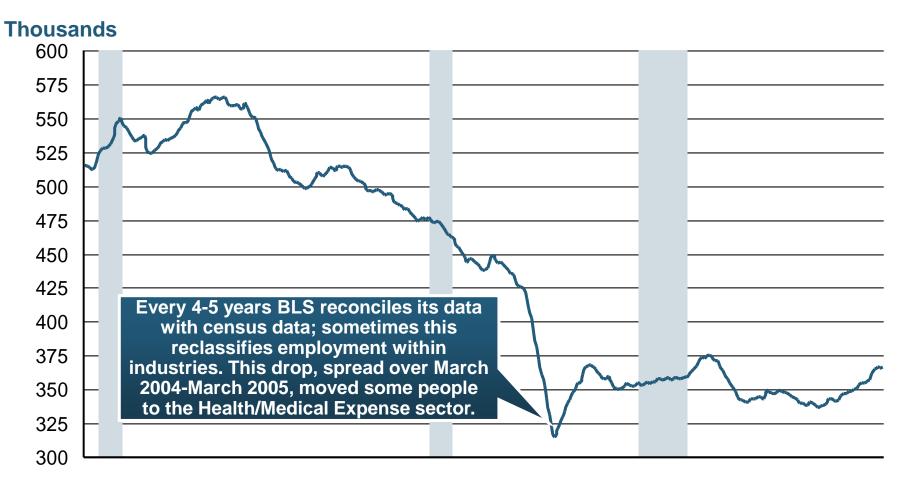
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of October 2015; not seasonally adjusted; Does not including agents & brokers.

### U.S. Employment in the Direct Life Insurance Industry: 1990–2015\*





'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

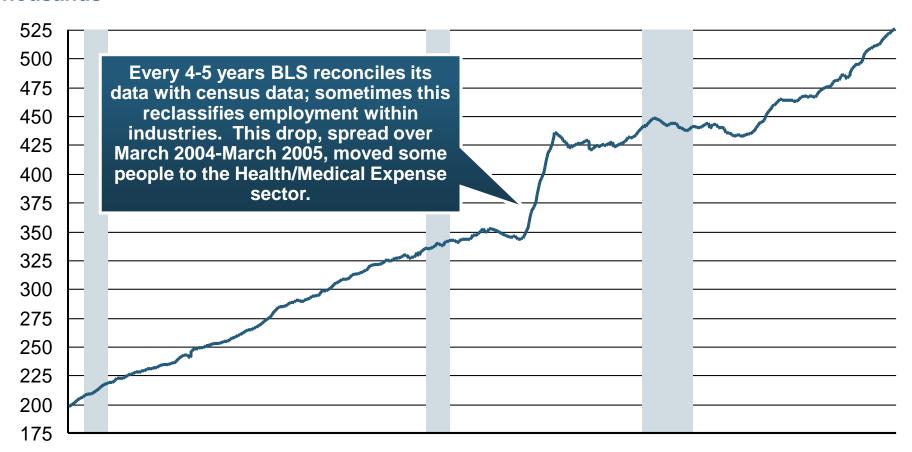
Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of October 2015; not seasonally adjusted; Does not including agents & brokers.

### U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2015\*



#### **Thousands**



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

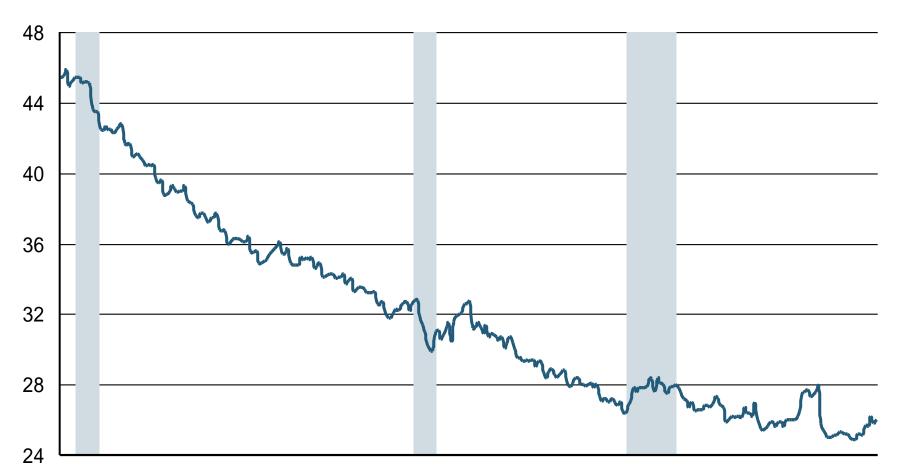
Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of October 2015; not seasonally adjusted; Does not including agents & brokers.

## U.S. Employment in the Reinsurance Industry: 1990–2015\*



#### **Thousands**



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

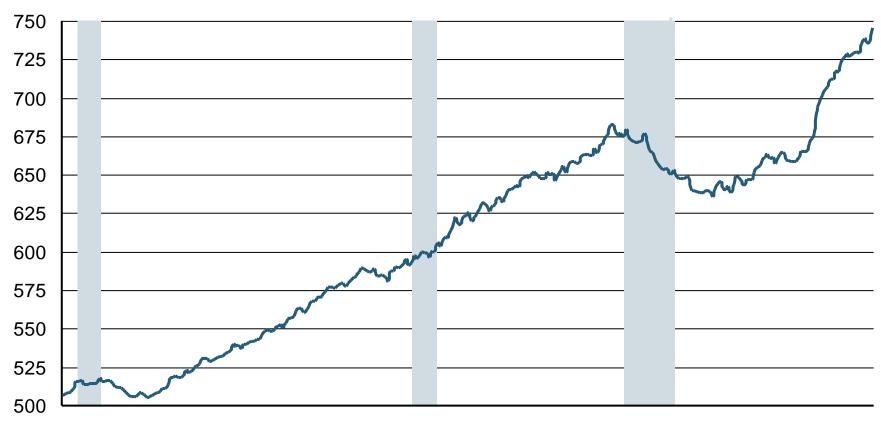
Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of October 2015; not seasonally adjusted; Does not including agents & brokers.

### U.S. Employment in Insurance Agencies & Brokerages: 1990–2015\*



#### **Thousands**



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

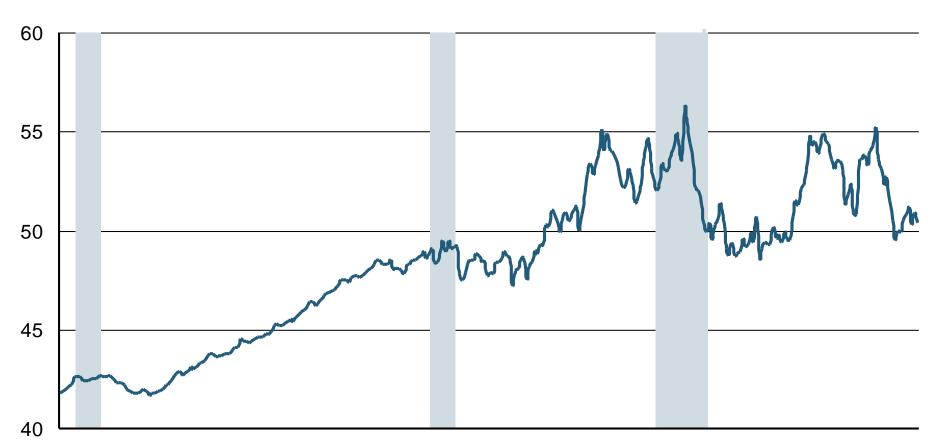
Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of October 2015; not seasonally adjusted. Includes all types of insurance.

## U.S. Employment in Insurance Claims Adjusting: 1990–2015\*



#### **Thousands**



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

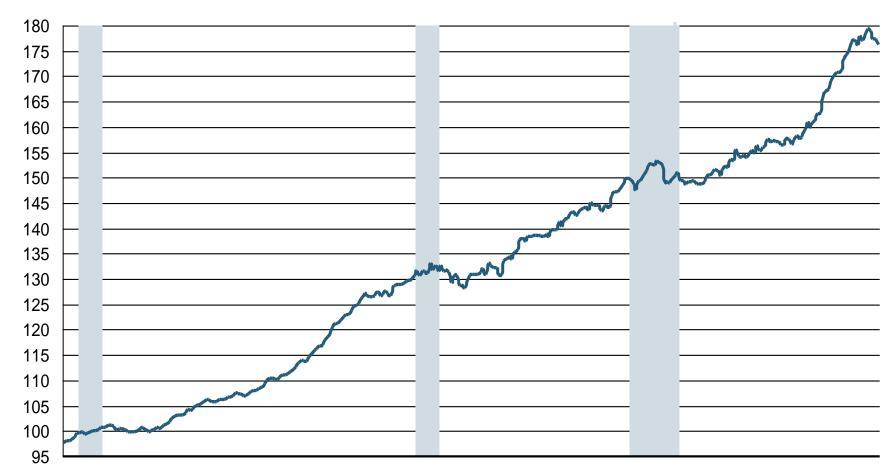
Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of October 2015; not seasonally adjusted.

### U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2015\*



#### **Thousands**



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

<sup>\*</sup>As of October 2015; not seasonally adjusted. Includes all types of insurance.



#### **Insurance Information Institute Online:**

### www.iii.org

Twitter: twitter.com/bob\_hartwig

Download at: www.iii.org/insurancetopics/features/presentations