

Insurance Industry Employment Trends: 1990-2015

Insurance Information Institute December 2015

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Overview of Insurance Sector Employment Changes*



Insurance Subsector	September 2015 Employment	October 2015 Employment	Change
CARRIERS			
P-C Direct	525,100	524,200	-900
Life Direct	365,400	366,700	+1,300
Health/Medical Direct	524,800	525,400	+600
Title & Other Direct	78,300	78,900	+600
Reinsurers	25,700	25,900	+200
OTHERS			
Agents/Brokers	738,000	744,000	+6,000
3rd-Party Administration	177,500	176,400	-1,100
Claims Adjusters	50,400	49,900	-500

^{*}Data are through October 2015 and are preliminary (i.e., subject to later revision); seasonally adjusted.

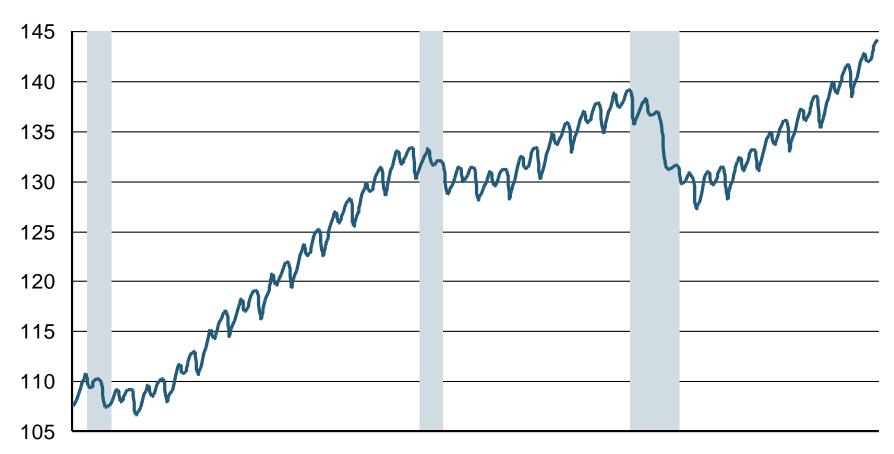


Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2015*



Millions



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

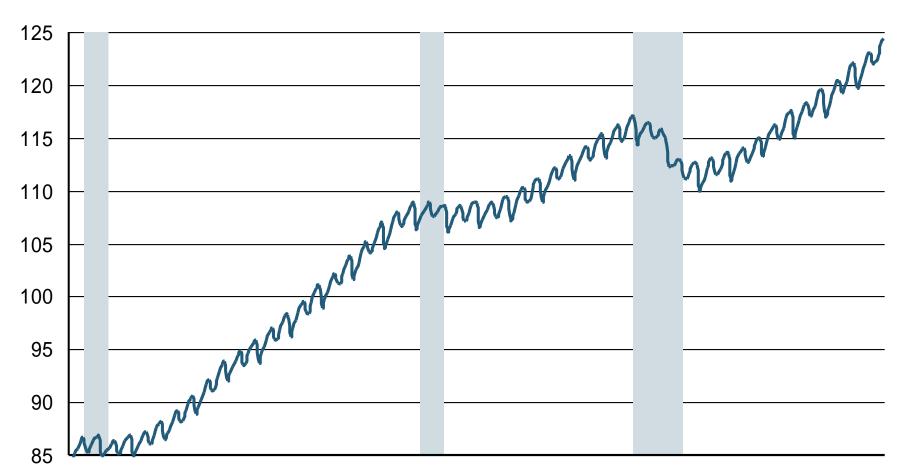
Note: Recessions indicated by gray shaded columns.

^{*}As of November 2015; not seasonally adjusted.

U.S. Employment in Service Industries, Monthly, 1990–2015*







'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

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^{*}As of October 2015; not seasonally adjusted.



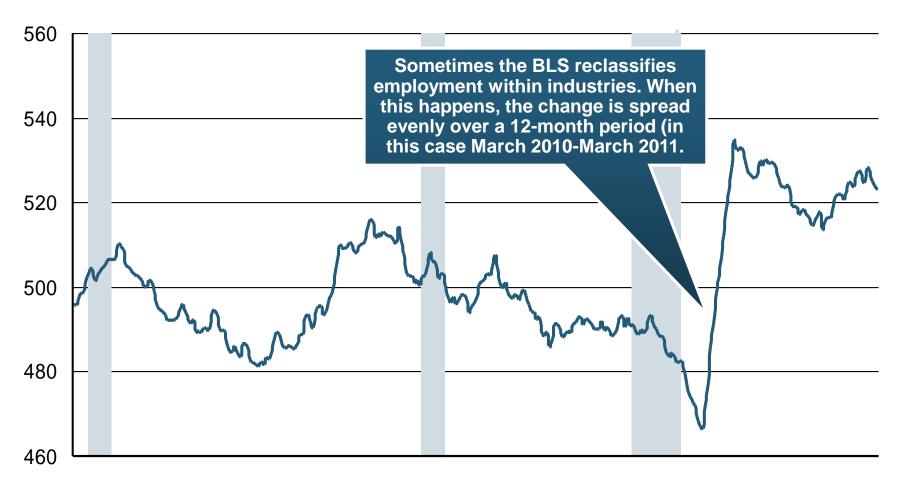
Insurance Industry Employment Trends

From 1998 through 2013, total industry employment has stayed in a narrow band of 2.3-2.4 million; in 2014 it rose above that band

U.S. Employment in the Direct P/C Insurance Industry: 1990–2015*



Thousands



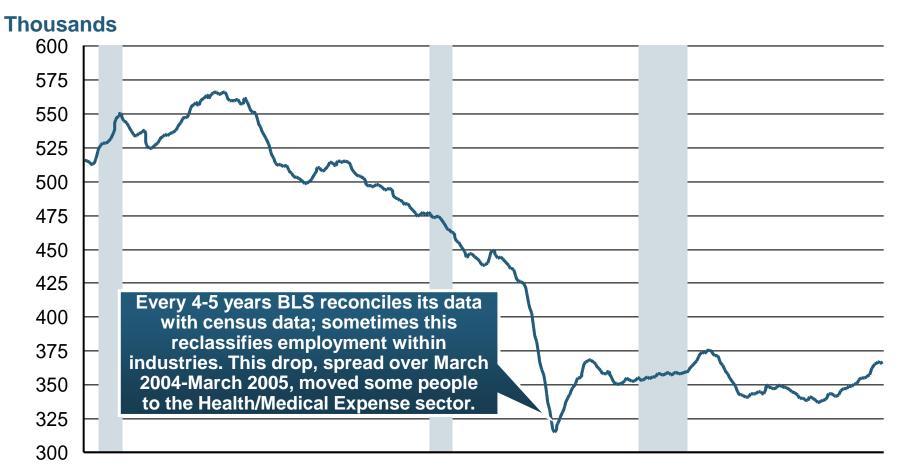
'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

^{*}As of October 2015; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Direct Life Insurance Industry: 1990–2015*





'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

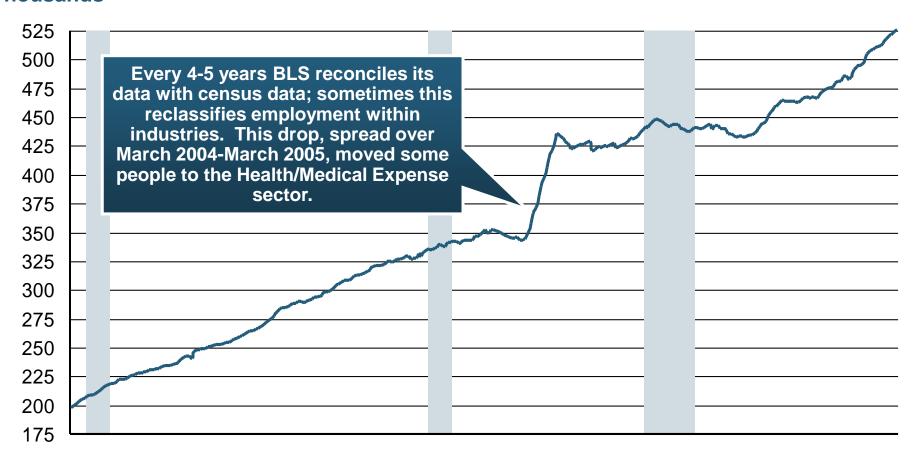
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2015; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

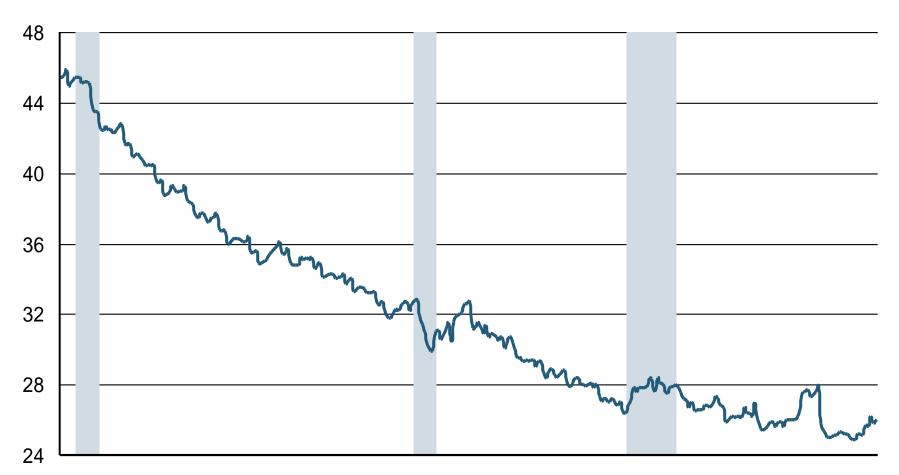
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2015; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in the Reinsurance Industry: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

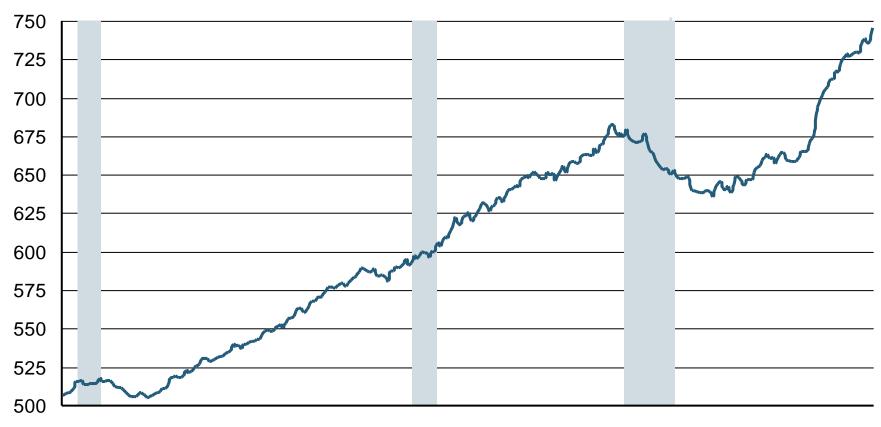
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2015; not seasonally adjusted; Does not including agents & brokers.

U.S. Employment in Insurance Agencies & Brokerages: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

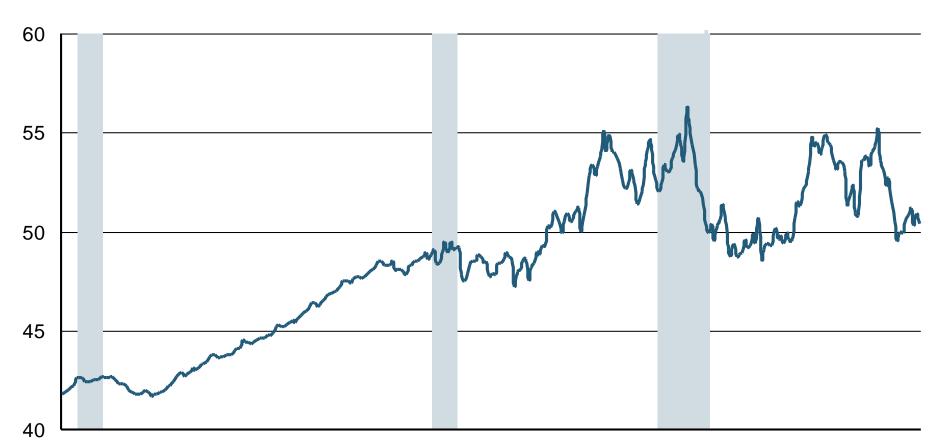
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2015; not seasonally adjusted. Includes all types of insurance.

U.S. Employment in Insurance Claims Adjusting: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

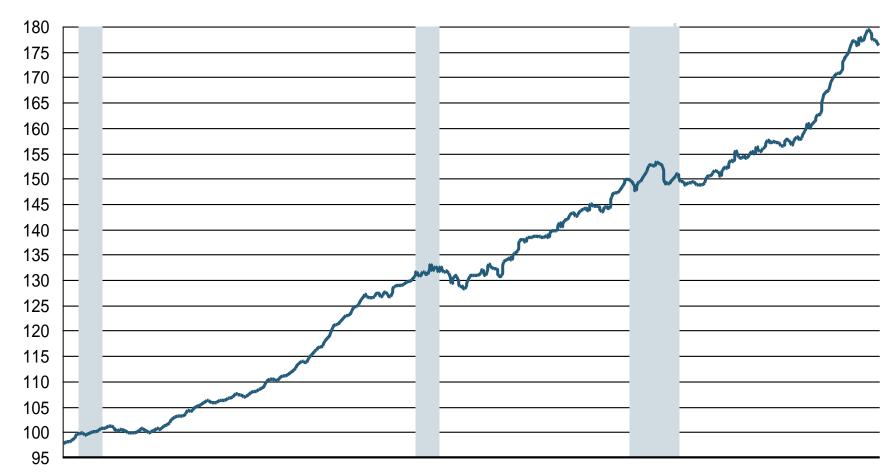
Note: Recessions indicated by gray shaded columns.

^{*}As of October 2015; not seasonally adjusted.

U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2015*



Thousands



'90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 '13 '14 '15

Note: Recessions indicated by gray shaded columns.

^{*}As of October 2015; not seasonally adjusted. Includes all types of insurance.



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