

Insurance Industry Employment Trends: 1990–2017

Insurance Information Institute January 2018

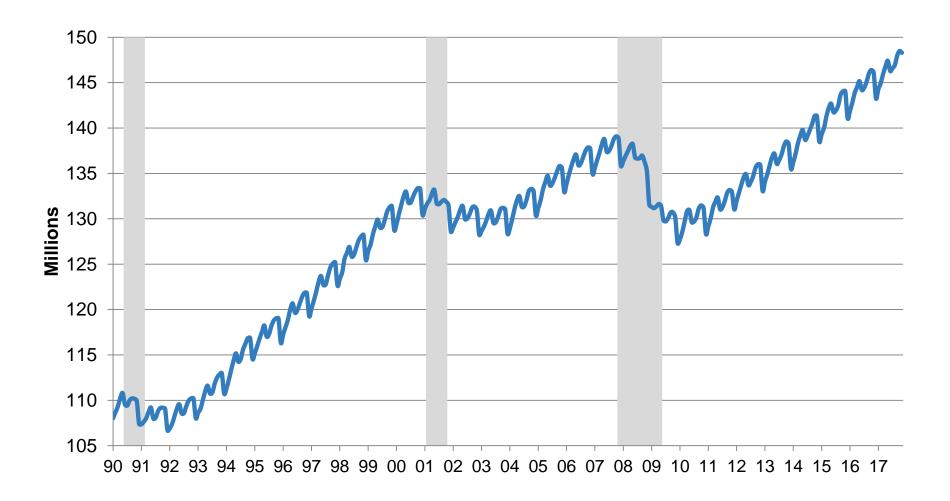
Overview of Insurance Sector Employment Changes*

| Insurance Subsector | October 2017 Employment | November 2017 Employment | Change |
|----------------------------|-------------------------------|--------------------------------|--------|
| Carriers | | | |
| P-C Direct | 568,300 | 566,900 | -1,400 |
| Life Direct | 348,600 | 347,100 | -1,500 |
| Health/Medical Direct | 479,000 | 481,900 | +2,900 |
| Title & Other Direct | 94,000 | 94,400 | +400 |
| Reinsurers | 24,700 | 25,000 | +300 |
| Others | | | |
| Agents/Brokers | 787,400 | 787,000 | -400 |
| Third-Party Administration | 186,300 | 187,800 | +1,500 |
| Claims Adjusters | 63,100 | 60,400 | -2,700 |



Baselines: U.S. Employment Trends

U.S. Nonfarm Employment, Monthly, 1990–2017*

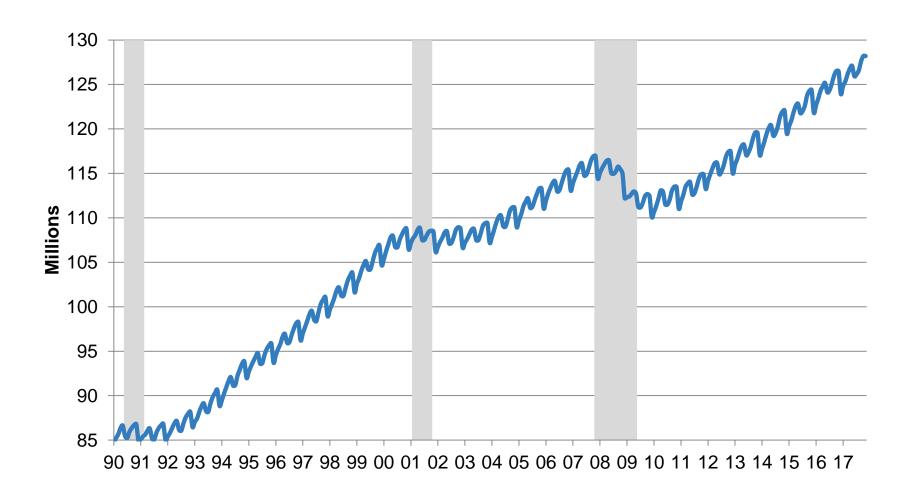




*As of December 2017; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Service Industries, Monthly, 1990–2017*

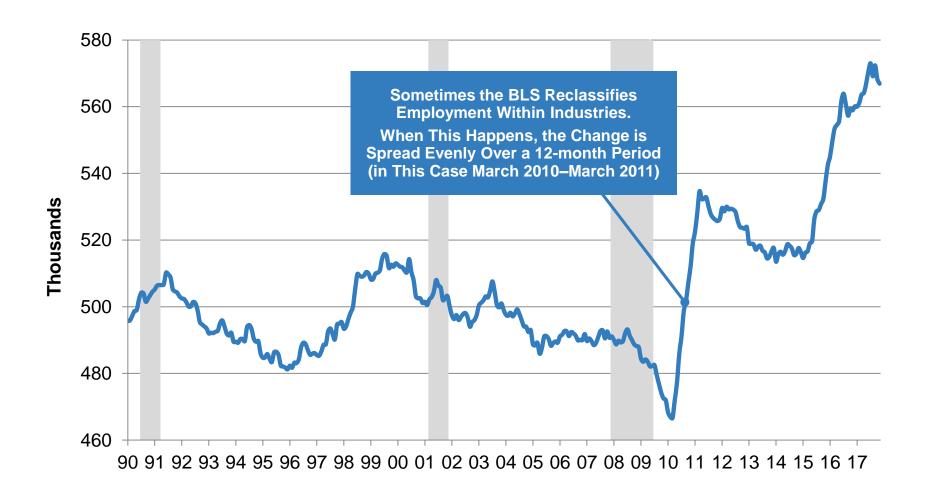


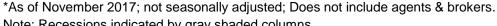


Insurance Industry Employment Trends

From 1998–2013, Total Industry Employment Has Stayed in a Narrow Band of 2.3–2.4 Million; in 2014 it Rose Above that Band

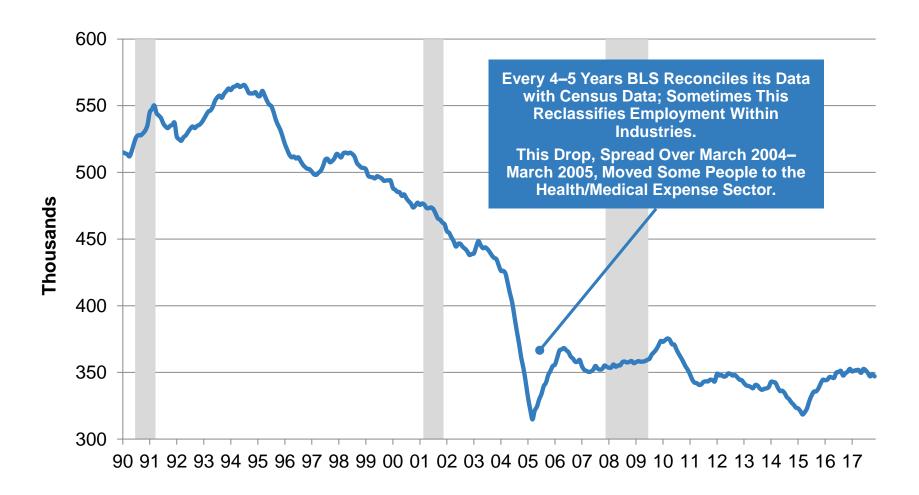
U.S. Employment in the Direct P/C Insurance Industry: 1990–2017*

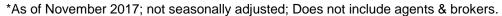




Note: Recessions indicated by gray shaded columns.

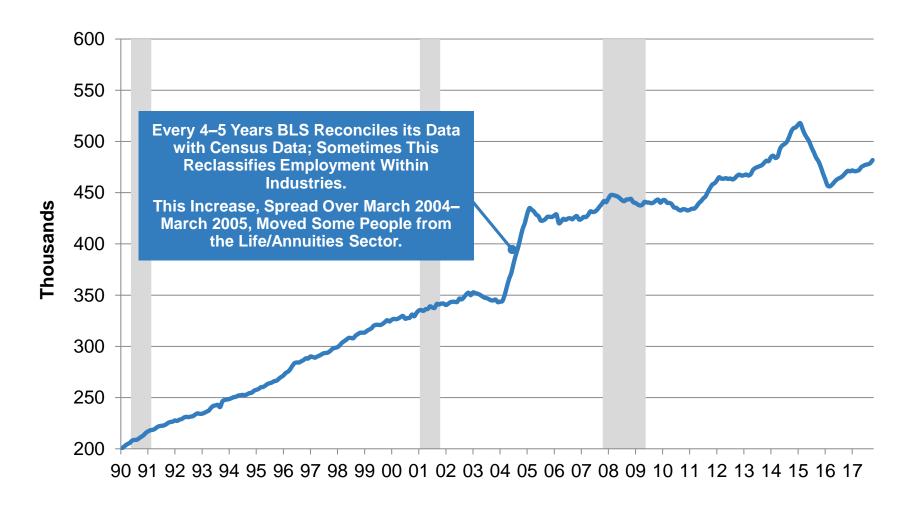
U.S. Employment in the Direct Life Insurance Industry: 1990–2017*

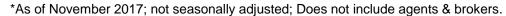




Note: Recessions indicated by gray shaded columns.

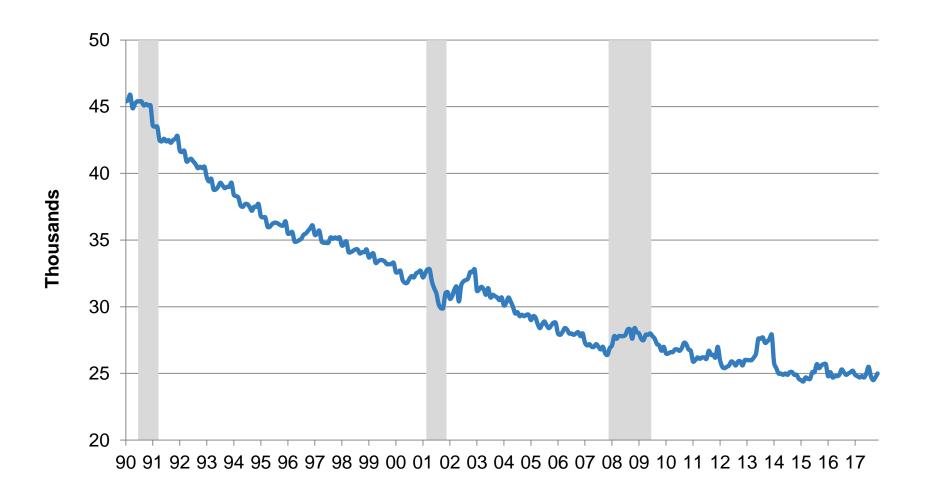
U.S. Employment in the Direct Health-Medical Insurance Industry: 1990–2017*





Note: Recessions indicated by gray shaded columns.

U.S. Employment in the Reinsurance Industry: 1990–2017*



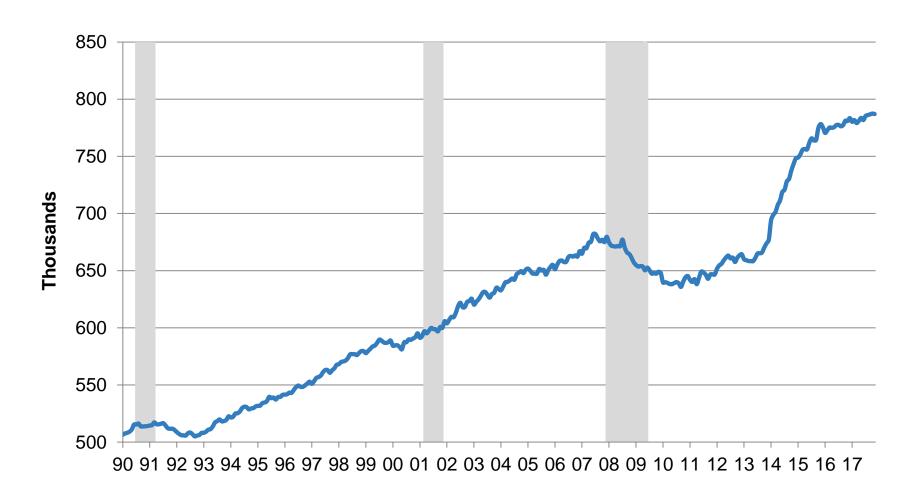


*As of November 2017; not seasonally adjusted; Does not include agents & brokers.

Note: Recessions indicated by gray shaded columns.

Sources: U.S. Bureau of Labor Statistics; National Bureau of Economic Research (recession dates); Insurance Information Institute.

U.S. Employment in Insurance Agencies & Brokerages: 1990–2017*

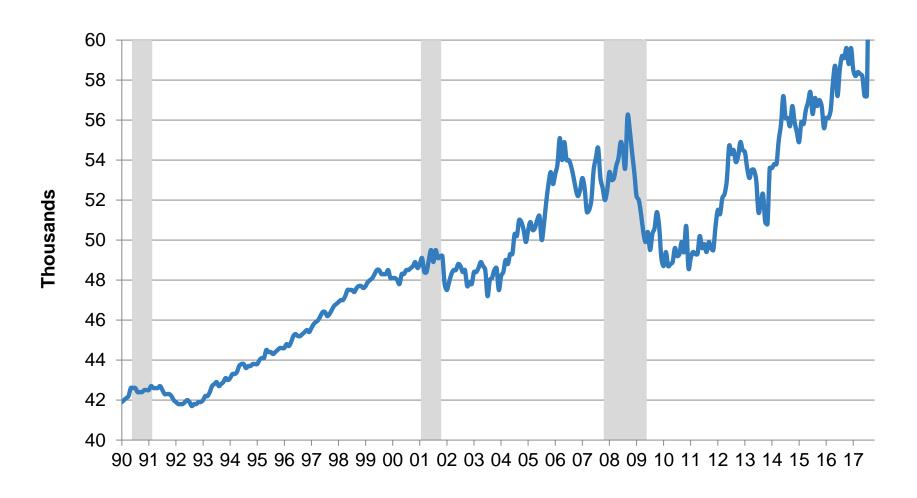




*As of November 2017; not seasonally adjusted. Includes all types of insurance.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Independent Claims Adjusting: 1990–2017*

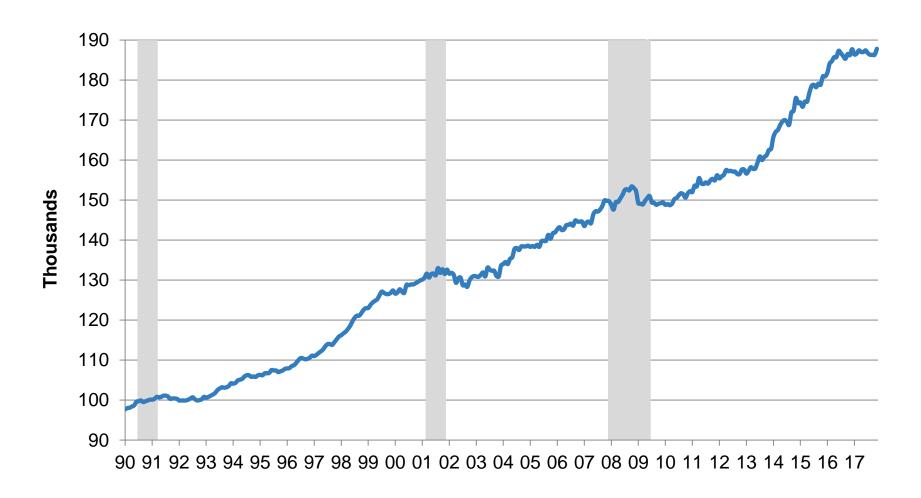


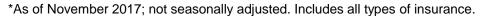


*As of November 2017; not seasonally adjusted.

Note: Recessions indicated by gray shaded columns.

U.S. Employment in Third-Party Administration of Insurance Funds: 1990–2017*





Note: Recessions indicated by gray shaded columns.



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